

# ALAIN DELACROIX

## Office Address

Krannert School of Management  
Purdue University  
West Lafayette, IN 47907-1310  
Tel.: (765) 496-6695  
e-mail: delacroixa@mgmt.purdue.edu

## **EDUCATION**

<u>Degree</u>	<u>Field</u>	<u>Institution</u>	<u>Year</u>
PhD.	Economics	University of Pennsylvania	1999
MBA	Finance	University of Southern California	1991
Engineering Diploma	Ocean Engineering	Ecole Supérieure d'Ingénieurs de Marseille	1988

## **PROFESSIONAL EXPERIENCE**

Krannert Graduate School of Management, Purdue University  
Assistant Professor, August 1999 to date

### *Teaching*

- Graduate: Macroeconomic Theory
- Undergraduate: Intermediate Macroeconomics

Banque Nationale de Paris, Los Angeles  
Financial Analyst, 1991-1994

## **RESEARCH INTERESTS**

Macroeconomics, Search Theory, Microfoundations of Labor Markets, Labor Market Policies, Interactions of Trade and Policies.

## **PUBLICATIONS**

- "Heterogeneous Matching with Transferable Utility: Two Labor Market Applications", *International Economic Review* (2003), Vol. 44, No. 1
- "Transitions into Unemployment and the Nature of Firing Costs", *Review of Economic Dynamics* (2003), Vol. 6
- "Sticky Bargained Wages", *Journal of Macroeconomics* (2004), Vol. 26
- "Trade Mechanism Selection in Markets with Frictions" (w/ G. Camera), *Review of Economic Dynamics* (2004), Vol. 7
- "Directed Search on the Job and the Wage Ladder" (w/ S. Shi), *International Economic Review*, forthcoming
- "A Multisectorial Matching Model of Unions", *Journal of Monetary Economics*, forthcoming

## **WORK IN PROGRESS**

- "Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union" (w/ G. Alessandria) (under review at the *Review of Economic Studies*)
- "Union Power, Insider Power and Labor Market Flexibility"
- "Endogenous Selection of a Trade Mechanism in a Search-Theoretic Environment" (w/ G. Camera)
- "Directed vs. Blind Search" (w/ S. Shi) (preliminary)
- "Firing Costs, Minimum Wage and the Outside Option Principle" (preliminary)

## **CONFERENCE PRESENTATIONS**

- Organizer of a session on "Microfoundations of Labor Markets with Frictions" at the 7<sup>th</sup> Conference of the Society for the Advancement of Economic Theory in Vigo, Spain. July 2005
- Midwest International Economics and Economic Theory Meetings, Washington University of Saint Louis, "Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union", November 2004 (session chair)

- Society for Economic Dynamics, Florence, Italy, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, June 2004 (session chair)
- North American Summer Meetings of the Econometric Society, Brown University, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, June 2004
- Midwest Macroeconomics Meetings, Iowa State University, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, May 2004
- Organized session on “Contracts and Institutions in Labor markets” at the 6<sup>th</sup> Conference of the Society for the Advancement of Economic Theory in Rodos, Greece. Presented “Welfare Losses from Labor Market Policies in an Open Economy and the Adoption of Policies”, July 2003
- Midwest Macroeconomics Meetings, Federal Reserve Bank of Chicago, “Directed Search on the Job and the Wage Ladder”, May 2003
- North American Winter Meetings of the Econometric Society, “Union Power, Insider Power and Labor Market Flexibility”, January 2003 (Session Chair)
- Midwest Economic Theory Meetings, University of Notre Dame, “Directed Search on the Job and the Wage Ladder”, October 2002
- NBER Summer Institute, “Directed Search on the Job and the Wage Ladder”, July 2002
- Society for Economic Dynamics, NYU, “Union Power, Insider Power and Labor Market Flexibility”, June 2002
- Midwest Macroeconomics Meetings, Vanderbilt University, “Transitions into Unemployment and the Nature of Firing Costs”, April 2002
- BLISS conference, IUPUI, “Bargaining or Price Posting?”, October 2001
- Midwest Economic Theory Meetings, Penn State University, “Bargaining or Price Posting?”, October 2001
- NBER Summer Institute, “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications”, July 2001
- Midwest Macroeconomics Meetings, Federal Reserve Bank of Atlanta, “Bargaining or Price Posting?”, April 2001
- Winter 2001 Meetings of the Econometric Society (discussant), January 2001
- NBER / Federal Reserve Bank of Cleveland Meetings, “Bargaining or Price Posting?”, October 2000
- Eighth World Congress of the Econometric Society, “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications”, August 2000
- Society for Economic Dynamics, INCAE, “Bargaining or Price Posting?”, June 2000
- Midwest Macroeconomics Meetings, University of Iowa, “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications”, April 2000

#### **UNIVERSITY PRESENTATIONS**

- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union” presented at the University of Québec at Montréal and the University of Montréal
- “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications” presented at IUPUI, Ohio State University, Purdue University, University of Kentucky and the University of Pennsylvania
- “Bargaining or Price Posting?” presented at Indiana University
- “Transitions into Unemployment and the Nature of Firing Costs” presented at the Bank of England, the Federal Reserve Board of Governors, Michigan State University, Purdue University, and the University of Pennsylvania

#### **WORKING PAPERS**

- “Heterogeneous Matching, Transferable Utility and Labor Market Outcomes”, Center for International Business Education and Research, No. 2000-001 (2000)
- “Bargaining or Price Posting?”, Krannert Graduate School of Management, Purdue University, No. 1147 (August 2001) [w/ G. Camera]
- “Directed Search on the Job and the Wage Ladder”, University of Toronto Working Paper (2003) [w/ S. Shi]
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Center for International Business Education and Research, No. 2003-009 (2003) [w/ G. Alessandria]
- “Trade Mechanism Selection in Markets with Frictions”, Krannert Graduate School of Management, Purdue University, No. 1166 (March 2004) [w/ G. Camera]
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Federal Reserve Bank of Philadelphia Research Department Working Paper No. 04-18 [w/ G. Alessandria]

## **GRANTS**

- Departmental Grant, Summer 2002
- Center for International Business Education and Research, International Research and Curriculum Development Award 2003, 2004
- Center for International Business Education and Research, Travel Grants, 2000, 2001, 2003, 2004, 2005
- Econometric Society (Eighth World Congress), Travel Grant, 2000
- Federal Reserve Bank of Cleveland, Travel Grant, 2000
- NBER Summer Institute Travel Grants, 2001, 2002, 2003

## **REFEREEING ACTIVITY**

*Journals:* American Economic Review, Economic Theory, International Economic Review, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Macroeconomics, Journal of Monetary Economics, Labour: Review of Labour Economics and Industrial Relations, Review of Economic Dynamics, Scandinavian Journal of Economics.

*Grant reviews:* National Science Foundation, Social Sciences and Humanities Research Council of Canada.

## **PROFESSIONAL SERVICE**

Member of several departmental committees.

## **SERVICE ON DISSERTATION COMMITTEES**

Student Name: Chong Byung-Uk, Filip Vesely, Tae-Hwan Yoo, Adela Nistor (main advisor)

## **LANGUAGES**

English, French

## **CITIZENSHIPS**

French, U.S.