

**Effective Fall 2008**

*Not available to students outside of the School of Management*

**Accounting**

(Not available to Accounting majors)

*Prerequisite Courses*

**MGMT 35000** Intermediate Accounting I  
**MGMT 35100** Intermediate Accounting II

*Successfully complete 4 of the following courses*

**MGMT 50300** Adv. Accounting  
**MGMT 50400** Tax Accounting  
**MGMT 50500** MGMT Accounting I  
**MGMT 50600** Auditing  
**MGMT 50700** Adv. Tax Accounting  
**MGMT 50900** International Accounting  
**MGMT 59000** Forensic Accounting  
**MGMT 59000** Financial Statement Analysis  
**MGMT 59000** Governmental / Not for Profit Accounting

**Finance**

*Prerequisite course*

**MGMT 35000** Intermediate Accounting I  
**MGMT 31000** Financial Management

*Successfully complete the following 2 courses*

**MGMT 41100** Investment Management  
**MGMT 41300** Adv. Corporate Financial MGMT

*Successfully complete 2 of the following courses*

**MGMT 41200** Management of Financial Institutions  
**or**  
**ECON 38000** Money and Banking  
**MGMT 41500** International Financial Management  
**MGMT 35100** Intermediate Accounting II  
**MA 37300** Financial Mathematics

**Marketing**

*Successfully complete 2 of the following courses*

**MGMT 42300** New Product Development  
**MGMT 42500** Marketing Planning and Research  
**MGMT 48400** Management New Entrepreneurship  
**MGMT 49000** Marketing Engineering  
**MGMT 49000** Brand Management  
**MGMT 49000** International Marketing  
**MGMT 48800** Electronic Commerce & Information Strategies

*Successfully complete 2 of the following courses*

**Any one elective not yet taken from the list above.**

**AGEC 33100** Principles of Selling in Agricultural Business (*First semester Sophomore*)  
**COM 25600** Introduction to Advertising

**International Business**

*Successfully complete at least 12 credits in the course listed below*

*Successfully complete at least 9 credits from the following courses*

**MGMT 41500** International Financial MGMT  
**MGMT 45900** International Management  
**MGMT 50900** International Accounting  
**MGMT 49000** Topics in International MGMT (e.g. Accounting for Global Enterprise)  
**MGMT 49000** International Marketing  
**ECON 37000** International Trade  
**ECON 46600** International Economics  
**ECON 37100/535000** International Monetary Problems  
**OBHR 49000** Topics in International MGMT (e.g. Managing the Global Work Force)

**One modern Foreign language course at the level of 20100 or higher. (max. 3 credits)**

**Purdue approved study abroad program taken for course credit. (max. 3 credits)**

*You may also successfully complete up to 3 credits from the following courses*

**COM 30300** Intercultural Communication  
**COM 22400** Communicating in the Global Workplace  
**POL 34500** West European Democracies in the Post-Industrial Age  
**POL 43100** Selected Problems in International Law  
**POL 43300** International Organization  
**POL 43500** International Law

**Approved courses from other schools and colleges.**

**Economics**

(Not available to Economics majors)

*Prerequisite Courses*

**ECON 25100** Micro-Economics  
**ECON 25200** Macro-Economics

*Successfully complete 4 of the following courses*

**ECON 34000** Intermediate Microeconomics  
**ECON 36000** Econometrics  
**ECON 36100** Antitrust and Regulation  
**ECON 37000** International Trade  
**ECON 38000** Money and Banking  
**ECON 38500** Labor Economics  
**ECON 45100** Game Theory  
**ECON 46100** Industrial Organization

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**MGMT Information Systems**

*Prerequisite Courses (for all except MGMT 29000)*

CS 23500 Organizational Computing  
MGMT 38200 MGMT Information Systems

*Successfully complete the following courses*

MGMT 29000 Programming for Business  
(preferred) or CNIT Applications  
17500 or CS 17700  
MGMT 54400 Database Management Systems  
MGMT 54500/58000 Systems Analysis & Design

*Successfully complete 1 of the following courses*

MGMT 48800 Electronic Commerce and  
Information Strategies  
MGMT 54700 Computer Communications  
Systems

(This list does not fulfill the required applied science  
minor for IM majors)

**Operations Management**

*Prerequisite Courses*

MGMT 46000/MGMT 36100 Operations Management

*Successfully complete 12 credit hours from the following  
courses*

MGMT 45200 Manufacturing Strategy (3 cr.)  
MGMT 46200 Adv. Manufacturing & Control (3 cr.)  
or MGMT 56000 Manufacturing & Control (2 cr.)  
(Junior Standing)  
MGMT 49000 Logistics: Concepts and Models (3 cr.)  
MGMT 56100 Logistics (2 cr.)  
MGMT 56200 Project Management (2 cr.)  
MGMT 56400 Management of Service Operations (2 cr.)  
MGMT 59000 Procurement Management (2 cr.)  
MGMT 49000 Adv. Spreadsheet Modeling & Simulation

**Strategic Management**

*Successfully complete 2 of the following courses*

MGMT 45200 Manufacturing Strategy  
MGMT 48400 Management New Entrepreneurship  
MGMT 45900 International Management  
MGMT 49000 Technology Strategy  
MGMT 49000 Competitive Strategy

*Successfully complete 2 of the following courses*

MGMT 42300 New Product Development  
MGMT 42500 Marketing Planning and Research  
MGMT 56400 MGMT of Service Operations  
MGMT 49000 Adv. Spreadsheet Modeling &  
Simulation  
MGMT 41300 Adv. Financial Management  
MGMT 48800 Electronic Commerce and Information  
Strategy  
ECON 46100 Industrial Organization  
ECON 45100 Game Theory

**Organizational Behavior Human  
Resource Management**

*Successfully complete 2 of the following courses*

OBHR 42900 Labor Relations  
OBHR 47000 Adv. Topics in HR for  
Manufacturing  
OBHR 49000 Topics in International HR  
OBHR 49000 Adv. Topics in OBHR

*Successfully complete 2 of the following courses*

**Any one elective not yet taken from the list above.**

PSY 47300 Selection and Performance Appraisal  
(PSY 27200) (or instructor approval)  
PSY 47500 Motivation and Job Satisfaction  
(PSY 27200) (or instructor approval)  
ECON 38500 Labor Economics  
MGMT 45300 Labor and Employment Law  
MGMT 49000 Ethics & Corporate Social  
Responsibility  
or Business Ethics & Law

**Analytical Consulting**

*Prerequisite Courses*

MGMT 30500 Business Statistics

*Successfully complete 2 of the following courses*

MGMT 40500 Six Sigma/Quality Management  
MGMT 49000 Adv. Spreadsheet Modeling & Simulation  
MGMT 49000 Business Data Mining  
MGMT 54400 Database Management Systems  
ECON 36000 Econometrics

*Successfully complete 2 of the following courses*

**Any one elective not yet taken from the list above.**

MGMT 42500 Marketing Planning and Research  
MGMT 49000 Marketing Engineering  
MGMT 41100 Investment Management  
MGMT 46200 Adv. Manufacturing Planning & Control  
Systems  
MGMT 50600 Auditing  
MA 37300 Financial Mathematics  
(MA 16200) (or equivalent/instructor approval)  
ECON 45100 Game Theory

**Notes:**

- All MGMT, ECON and OBHR 30000 level or higher courses require upper management division status.
- Pre/Co-requisites and/or grade requirements appear in parentheses.
  - Pre-requisite: This course must be completed before taking the desired course.
  - Co-requisite: This course must be taken before or with the desired course.
- Only one course can be shared between two concentrations.
- Space in MGMT, ECON and OBHR concentration courses electives may be limited.
- MGMT, OBHR and ECON concentration courses must be taken at Purdue, West Lafayette for a grade. No correspondence or online courses permitted
- See a Plan of Study to determine which School of Management requirement each concentration course will satisfy.