

Gaurav Kumar

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Career Highlights

Over 5 years of experience in product development, operations and sourcing for leading global apparel companies

- Worked in diverse product management roles, gaining deep knowledge of full range of supply chain functions
- Managed on-time deliveries of 4 million units valued around 25 million USD
- Managed production planning and machine optimization project for 1500 machines to increase utilization by 56%
- Cross cultural experience working with cross functional teams in Sweden, San Francisco, Brussels, Hong Kong, India
- Expertise in a wide range of tools and systems: PLM (Product Lifecycle Management); SAP; OFS (ERP tool used by H&M); Stage 5.0; Castor; Ninja

Professional Experience

H&M	<i>Production Merchandiser</i>	May 2014 to Dec 2014
Levi's	<i>Asst. Product Developer</i>	Feb 2012 to April 2014
Gokaldas Images	<i>Merchandiser</i>	Jan 2011 to Jan 2012
Scotts India Pvt. Ltd.	<i>Merchandiser</i>	June 2009 to Dec 2010

Sourcing

- Handled Production sourcing and supply chain of H&M Denim Division products
- Streamlined product risk analysis process
- Improved on-time deliveries of commercial samples from 62% to 97%

Product Development

- Managed planning for new products including coordinating with design and manufacturing teams
- Worked with design and buying teams to optimize selection of fabrics and sundries
- Coordinated and directed vendor's sample team to achieve on-time deliveries and quality KPIs

Operations

- Designed the planning and industrial engineering tool on spreadsheet to streamline the planning process
- Worked with central planning team for machine allocation to factories
- Redesigned and Customized Time & Action Plan sheet of product orders, implemented in entire H&M office

Vendor Management

- Managed vendor based planning and execution teams by coordinating more than 12 vendors across India & Sri Lanka
- Educated Suppliers on all the new processes and best practices
- Strong interpersonal and negotiation skills in finalizing the lead time and cost

Education

2015 to 2016 (March) Indian Institute of Management Udaipur & Purdue University USA

PGPX - Dual one year full-time joint MBA/MS in Global Supply Chain Management

2005 to 2009

National Institute of Fashion Technology

BF Tech – 4 year full-time degree course in Fashion Technology.

Awarded 10 GPA and "Most Commercial Viable Project" in Graduation Semester

Internship

Cargill India

8 Weeks

Designed the Finished Goods Warehouse and Customized Management Operations and SOP for a Greenfield project – a Corn Milling Plant

- Designed layouts, SOP, process & material flow framework based on surface area and capacity required
- Formulated Simulation Model based on different demand scenarios to check impact on warehouse deliveries and capacity
- Created mathematical model on Excel Advanced Solver for pallet positioning planning based on the order, capacity and dispatch frequency of a product to achieve minimum handling cost
- Pallet Positioning Model resulted in saving cost and time by 25-30%. **Cargill management has decided to implement this model at their warehouses.**

Academic Projects

- Invented 2-in-1 pressure foot for Single Needle Lockstitch Machine to reduce changeover time by 90% and cost by 40%

Positions of Responsibility/ Extracurricular Activities

- Student Coordinator- Corporate Relations & Placements at IIMU
 - Responsible for managing external relations of the program including internships, final placements and mentorship
- Selected in team to represent Purdue University in supply chain case competition at Tepper School of Business