

COMPLETE LIST OF INSTITUTE WORKING PAPERS

1960

- 1 James P. Quirk and Rubin Saposnik, EFFICIENCY, EMPLOYMENT AND REAL WAGES.
- 2 J. N. Wolfe, THE LIFE AND DEATH OF THE FIRM.
- 3 P. K. Newman and J. N. Wolfe, AN ESSAY ON THE THEORY OF VALUE.
- 4 Thomas F. Dernburg and James P. Quirk, PER CAPITA OUTPUT AND TECHNOLOGICAL PROGRESS.
- 5 Edward Ames and Stanley Reiter, DISTRIBUTIONS OF CORRELATION COEFFICIENTS IN ECONOMIC TIME SERIES.
- 6 Thomas F. Dernburg, THE CONSUMPTION-INCOME RATIO AND PRODUCT INNOVATION.
- 7 James P. Quirk and Rubin Saposnik, ADMISSIBILITY AND MEASURABLE UTILITY FUNCTIONS
- 8 Stanley Reiter and Gordon R. Sherman, ALLOCATING INDIVISIBLE RESOURCES AFFORDING EXTERNAL ECONOMIES OR DISECONOMIES.
- 9 Vernon L. Smith, TIME PREFERENCE AND RISK IN INVESTMENT THEORY.

1961

- 10 Stanley Reiter, CHOOSING AN INVESTMENT PROGRAM AMONG INTERDEPENDENT PROJECTS.
- 11 Peter W. Frevert, A SUGGESTED EQUILIBRATING MECHANISM FOR A FOREIGN MARKET.
- 12 C. R. Carr and C. W. Howe, THE OPTIMAL SERVICING OF FIXED REQUIREMENTS WITH FINITE TIME HORIZONS.
- 13 John H. Wood, AGGREGATE LIQUIDITY PREFERENCE FUNCTIONS FOR THE UNITED STATES, 1919-1960.
- 14 William H. Starbuck, THE HETEROSCEDASTIC NORMAL.
- 15 Rene P. Manes, IMPORT QUOTAS, PRICES AND PROFITS IN THE OIL INDUSTRY.

1962

- 16 Frank M. Bass, A DECISION MODEL FOR MARKETING RESEARCH EXPENDITURES.
- 17 William H. Starbuck, A GENERALIZATION OF TERBORGH'S APPROACH TO EQUIPMENT REPLACEMENT.
- 18 Harvey H. Segal and Matthew Simon, BRITISH FOREIGN CAPITAL ISSUES, 1865-1894.
- 19 Dean C. Smith, PROFIT MAXIMIZATION AND JOINT COSTS.
- 20 William K. Holstein and William R. Soukup, SIMULATION.

- 21 William H. Starbuck, SALES VOLUME AND EMPLOYMENT IN BRITISH AND AMERICAN RETAIL TRADE.
- 22 Edward Ames, TWO STATISTICAL NOTES: 1. A U-SHAPED DISCRETE FREQUENCY FUNCTION: 2. THE BIVARIATE LOGARITHMIC FUNCTION.
- 23 A. L. Nagar, NOTE ON THE FINITE SAMPLE BIAS OF THE MIXED ESTIMATOR.
- 24 Edward Ames and Nathan Rosenberg, CHANGING TECHNOLOGICAL LEADERSHIP AND INDUSTRIAL GROWTH.
- 25 Rene P. Manes, THE QUALITY OF INPUTS: THE OIL REFINING CASE.
- 26 John M. Dutton, SIMULATION OF AN ACTUAL PRODUCTION SCHEDULING AND WORK FLOW CONTROL SYSTEM.
- 27 Edgar A. Pessemier, EXPERIMENTAL METHODS OF ANALYZING DEMAND FOR BRANDED CONSUMER GOODS WITH APPLICATION TO PROBLEMS MARKETING STRATEGY.
- 28 Charles W. Howe and Patrick J. Lynch, THE AIR CARGO INDUSTRY: ITS GROWTH, PROBLEMS, AND FUTURE.
- 29 R. G. Swensson, UNEQUAL INFORMATION AND COMMUNICATION AS DETERMINERS OF COOPERATION IN A TWO-PERSON EXPERIMENTAL GAME.
- 30 M. I. Kamien, A NOTE ON COMPLEMENTARITY AND SUBSTITUTION.
- 31 George Horwich, FINANCIAL INTERMEDIARIES, SAVING, AND THE PRICE LEVEL.

1963

- 32 Edward Ames, AN EXTENSION OF CANNONICAL CORRELATION THEORY.
- 33 Edgar A. Pessemier, NEW PRODUCT SEARCH AND PRELIMINARY EVALUATION.
- 34 Stanley Reiter and Gordon R. Sherman, DISCRETE OPTIMIZING.
- 35 John M. Dutton and William H. Starbuck, ON MANAGERS AND THEORIES.
- 36 Edward Ames and Nathan Rosenberg, THE PROGRESSIVE DIVISION AND SPECIALIZATION OF INDUSTRIES.
- 37 Edward Ames and William H. Starbuck, LINEAR DIFFERENCE SYSTEMS.
- 38 James Quirk and Rubin Saposnik, HOMOGENEOUS PRODUCTION FUNCTIONS AND MARGINAL COST CURVES.
- 39 Vernon L. Smith, EFFECT OF MARKET ORGANIZATION ON COMPETITIVE EQUILIBRIUM.
- 40 M. June Flanders, PREBISCH ON PROTECTIONISM: AN EVALUATION.
- 41 John A. Carlson, AGE. SENILITY, ECHOES, AND REPLACEMENT INVESTMENT.

- 42 R. L. Basmann, A TCHEBYCHEV INEQUALITY FOR THE CONVERGENCE OF GENERALIZED CLASSICAL LINEAR ESTIMATOR, SAMPLE SIZE BEING FIXED.
- 43 R. L. Basmann, AN EXACT FINITE SAMPLE FREQUENCY FUNCTION OF A GENERALIZED CLASSICAL LINEAR ESTIMATOR IN A CASE FOR WHICH THIS ESTIMATOR IS EXACTLY UNBIASED.
- 44 Edgar A. Pessemier, A CLASS OF SEQUENTIAL DECISION PROBLEMS UNDER UNCERTAINTY WITH NON-LINEAR COSTS AND PRIOR INFORMATION.
- 45 R. G. Swensson, PAYOFF SHIFTS AND SOME PERSONALITY DIFFERENCES IN THREE-CHOICE DECISIONS.
- 46 R. L. Basmann, ASYMPTOTIC EXPANSIONS OF THE EXACT FINITE SAMPLE DISTRIBUTION FUNCTIONS OF SOME UNBIASED GENERALIZED CLASSICAL LINEAR ESTIMATORS.
- 47 William H. Starbuck, THE ASPIRATION MECHANISM.
- 48 R. L. Basmann, AN ASYMPTOTIC EXPANSION OF THE EXACT FINITE SAMPLE DISTRIBUTION FUNCTION OF A GENERALIZED CLASSICAL LINEAR ESTIMATOR WHEN THIS ESTIMATOR IS BIASED.
- 49 George Horwich, SAVING, INVESTMENT, AND THE DYNAMICS OF INTEREST AND MONEY.
- 50 George Horwich, EFFECTIVE RESERVES, CREDIT, AND CAUSALITY IN THE BANKING SYSTEM OF THE THIRTIES.
- 51 Donald B. Rice, THE EXPERIMENTAL DETERMINATION OF PROFIT MAXIMIZING OPERATING CONDITIONS.
- 52 Clarke C. Johnson and R. Dennis Brennen, THE PRISONER'S DILEMMA GAME: SOME EMPIRICAL AND THEORETICAL PROPOSALS.
- 53 Chiou-Shuang Yan and Edward Ames, ECONOMIC INTERPRETATIONS OF THE REDUCIBILITY PROPERTIES OF INPUT-OUTPUT MATRICES.
- 54 Cliff Lloyd, INTEREST THEORY FOR A MONETARY ECONOMY.
- 55 Cliff Lloyd, THIS BUSINESS OF STOCKS AND FLOWS.
- 56 James L. Murphy, EFFECTS OF THE THREAT OF LOSSES ON DUOPOLY BARGAINING.
- 57 Patric H. Hendershott and James L. Murphy, THE MONETARY CYCLE AND THE BUSINESS CYCLE: THE FLOW OF FUNDS REEXAMINED.
- 58 Peter William Frevert, A MODEL OF THE SPOT AND FORWARD MARKETS FOR FOREIGN EXCHANGE.
- 59 Hugo Sonnenschein, A STUDY OF THE RELATIONSHIP BETWEEN TRANSITIVE PREFERENCE AND THE STRUCTURE OF THE COMMODITY SPACE.
- 60 Hugo Sonnenschein, NOTES ON THE EXISTENCE OF UTILITY FUNCTIONS.
- 61 Yo Fukuba, DYNAMIC NETWORK FLOWS.

- 62 Charles W. Howe, PROCESS AND PRODUCTION FUNCTIONS FOR INLAND WATERWAY TRANSPORTATION.
- 63 Donald B. Rice, PRODUCT LINE SELECTION AND DISCRETE OPTIMIZING.
- 64 William Starbuck, ORGANIZATIONAL GROWTH AND DEVELOPMENT.
- 65 Cliff Lloyd, ON THE FALSIFIABILITY OF TRADITIONAL DEMAND THEORY.
- 66 Vernon L. Smith, EXPERIMENTAL AUCTION MARKETS AND THE WALRASIAN HYPOTHESIS.
- 67 Yasusuke Murakami, BALANCED GROWTH UNDER EXOGENOUS LABOR GROWTH.
- 68 Paul De Schutter, AN APPRAISAL OF A FEW EXAMPLES OF CONTEMPORARY ECONOMETRIC ANALYSIS.
- 69 James P. Steamo, TESTING ECONOMETRIC MODELS.
- 70 Karl E. Weick, LABORATORY EXPERIMENTATION WITH ORGANIZATIONS.
- 71 James Quirk and Richard Ruppert, QUALITATIVE ECONOMICS AND THE STABILITY OF EQUILIBRIUM.
- 72 Vernon L. Smith, ON PRODUCTION FUNCTIONS OF CONSTANT ELASTICITY OF SUBSTITUTION.
- 73 Hugo Sonnenschein, THE RELATIONSHIP BETWEEN TRANSITIVE PREFERENCE AND THE STRUCTURE OF THE CHOICE SPACE.
- 74 Charles W. Howe, MODELS OF A BARGELINE: AN ANALYSIS OF RETURNS TO SCALE IN INLAND WATERWAY TRANSPORTATION.
- 75 R. L. Basmann, ON PREDICTIVE TESTING OF A SIMULTANEOUS EQUATIONS MODEL: THE RETAIL MARKET FOR FOOD IN THE U.S.
- 76 Thomas Joseph Muench, CONSISTENCY OF LEAST SQUARE ESTIMATORS OF COEFFICIENTS IN EXPLOSIVE STOCHASTIC DIFFERENCE EQUATIONS.
- 77 Peter Jason Kalman, THEORY OF CHOICE WHEN PRICES ENTER THE UTILITY FUNCTION.
- 78 Yasusuke Murakami, BALANCED GROWTH UNDER EXOGENOUS LABOR GROWTH: II.
- 79 George Horwich, AN INTEGRATED ANALYSIS OF AGGREGATE SUPPLY AND DEMAND.
- 80 Peter Jason Kalman, A CLASS OF UTILITY FUNCTIONS ADMITTING TYRNI'S HOMOGENEOUS SAVING FUNCTION.
- 81 Peter Jason Kalman, PROFESSOR PEARCE'S ASSUMPTIONS AND THE NONEXISTENCE OF A UTILITY FUNCTION.
- 82 Richard E. Walton, THEORY OF CONFLICT IN LATERAL ORGANIZATIONAL RELATIONSHIPS.
- 83 Richard E. Walton and Robert B. McKersie, ATTITUDE CHANGE IN INTERGROUP RELATIONS.

- 84 William H. Starbuck, MATHEMATICS AND ORGANIZATION
85 THEORY.
- 86 Peter Jason Kalman, THE EXISTENCE OF A GLOBALLY DIFFERENTIABLE DEMAND FUNCTION.
- 87 Vernon L. Smith, BIDDING THEORY AND THE TREASURY BILL AUCTION : DOES PRICE
DISCRIMINATION INCREASE BILL PRICES.
- 88 Yasusuke Murakami, FORMAL STRUCTURE OF MAJORITY DECISION.
- 89 Nancy Lou Schwartz, ECONOMIC TRANSPORTATION FLEET COMPOSITION AND SCHEDULING,
WITH SPECIAL REFERENCE TO INLAND WATERWAY TRANSPORT.
- 90 J. M. Dutton and R. E. Walton, INTERDEPARTMENTAL CONFLICT AND COOPERATION: TWO
CONTRASTING STUDIES.
- 91 R. E. Walton, J. M. Dutton and H. G. Fitch, A STUDY OF CONFLICT IN THE PROCESS, STRUCTURE
AND ATTITUDES OF LATERAL RELATIONSHIPS.
- 92 Edgar A. Pessemier, PRODUCT POLICY.
- 93 Richard E. Walton, TWO STRATEGIES OF SOCIAL CHANGE AND THEIR DILEMMAS.
- 94 John J. Sherwood, SELF IDENTITY AND THE SOCIAL ENVIRONMENT.

1965

- 95 Michael J. Driver, A STRUCTURAL ANALYSIS OF AGGRESSION, STRESS, AND PERSONALITY
IN AN INTER-NATION SIMULATION.
- 96 George Horwich, TIGHT MONEY, MONETARY RESTRAINT, AND THE PRICE LEVEL.
- 97 Vernon L. Smith, DISCRIMINATION VS. COMPETITION IN SEALED BID AUCTION MARKETS: A
STUDY IN INDIVIDUAL AND MARKET BEHAVIOR.
- 98 John J. Sherwood, AUTHORITARIANISM AND MORAL REALISM.
- 99 Keith V. Smith, CLASSIFICATION OF INVESTMENT SECURITIES USING MULTIPLE
DISCRIMINANT ANALYSIS.
- 100 James Streamo, ANOTHER LOOK AT THE RETAIL FOOD MARKET IN THE UNITED STATES:
1941-1959 (TESTING AN ECONOMETRIC MODEL).
- 101 Yo Fukuba, DYNAMIC NETWORK FLOWS.
- 102 R. L. Basmann, ON THE EMPIRICAL TESTABILITY OF "EXPLICIT CAUSAL CHAINS" AGAINST
THE CLASS OF 'INTERDEPENDENT' MODELS..
- 103 Michael J. Driver and Siegfried A. Streufert, THE "GENERAL INCONGRUITY ADAPTATION LEVEL"
(GIAL) HYPOTHESIS: AN ANALYSIS AND INTEGRATION OF COGNITIVE APPROACHES TO
MOTIVATION.
- 104 William H. Starbuck, THE HETEROSCEDASTIC NORMAL.

- 105 John J. Sherwood and John R. P. French, SELF-ACTUALIZATION AND SELF-IDENTITY THEORY.
- 106 Richard E. Walton and Robert B. McKersie, BEHAVIORAL DILEMMAS IN MIXED MOTIVE DECISION-MAKING.
- 107 Stanley Reiter and Donald B. Rice, DISCRETE OPTIMIZING SOLUTION PROCEDURES FOR LINEAR AND NON-LINEAR INTEGER PROGRAMMING PROBLEMS.
- 108 John J. Sherwood, SELF-REPORT AND PROJECTIVE MEASURES OF ACHIEVEMENT AND AFFILIATION.
- 109 Ronald Kochems, AN APPLICATION OF MULTIPLE DISCRIMINANT ANALYSIS.
- 110 John A. Shaw, THE THEORY OF CONSUMER RATIONING, PARETO OPTIMALITY, AND THE U.S.S.R.
- 111 R. K. James, W. H. Starbuck and D. C. King, A STUDY OF PERFORMANCE IN A BUSINESS GAME--REPORT I.
- 112 Michael J. Driver and Siegfried Streufert, THE GENERAL INCONGRUITY ADAPTION LEVEL (GIAL) HYPOTHESIS: AN ANALYSIS AND INTEGRATION OF COGNITIVE APPROACHES TO MOTIVATION.
- 113 Frank M. Bass and Ronald T. Lonsdale, AN EXPLORATION OF LINEAR PROGRAMMING IN MEDIA SELECTION.
- 114 Frank M. Bass, THE DYNAMICS OF MARKET SHARE BEHAVIOR.
- 115 W. H. Starbuck and F. M. Bass, AN EXPERIMENTAL STUDY OF RISK-TAKING AND THE VALUE OF INFORMATION IN A NEW PRODUCT CONTEXT.
- 116 John R. P. French, Jr., John J. Sherwood and David L. Bradford, CHANGE IN SELF-IDENTITY IN A MANAGEMENT TRAINING CONFERENCE.
- 117 R. A. Layton, COME ASPECTS OF THE ECONOMICS OF A COMPUTER SYSTEM STUDY.
- 118 Walter Sikes, AN ANALYSIS OF SOME OUTCOMES OF HUMAN RELATIONS LABORATORY TRAINING.
- 119 Charles W. King, COMMUNICATING WITH THE INNOVATOR IN THE FASHION ADOPTION PROCESS.
- 120 R. A. Layton, A "SEARCH AND ESTIMATION" SAMPLING PROCEDURE, WITH APPLICATIONS IN AUDITING AND POVERTY STUDIES.
- 121 Charles R. Keen, A NOTE ON KONDRATIEFF CYCLES IN PREWAR JAPAN.
- 122 Robert V. Horton, THE DUALITY IN NATURE OF OFFERINGS OF ADDITIONAL COMMON STOCK BY MEANS OF "RIGHTS."

- 123 Clarke C. Johnson and Charles E. Gearing, INFLUENCES ON ACADEMIC PERFORMANCE.

- 124 Lawrence Carson, Donald Junker, Eugene Rice, Richard Tech, Douglas Tigert, William Urban, EXPERIMENTAL RESEARCH IN CONSUMER BEHAVIOR, FOUR EXPLORATORY PAPERS.
- 125 Mohamed A. El-Hodiri, OPTIMAL RESOURCE ALLOCATION OVER TIME I.
- 126 Atsushi Suzuki, A LINEAR STATISTICAL MODEL OF AMERICAN BUSINESS CYCLES.
- 127 Lowell Bassett, Hamid Habibagahi, James Quirk, QUALITATIVE ECONOMICS AND MORISHIMA MATRICES.
- 128 Philip Ginsberg and David Richardson, SOME ECONOMIC APPLICATIONS OF THE GCL PRINCIPLE OF ESTIMATION.
- 129 C. S. Yan, OPTIMAL INVESTMENT AND TECHNICAL PROGRESS.
- 130 C. S. Yan, TECHNICAL CHANGE AND INVESTMENT.
- 131 Philip Burger and Donald B. Rice, INTEGER PROGRAMMING MODELS OF TRANSPORTATION SYSTEMS - AN AIRLINE SYSTEM EXAMPLE.
- 132 Mohamed A. El-Hodiri, A CALCULUS PROOF OF THE UNBIASEDNESS OF COMPETITIVE EQUILIBRIUM.
- 133 Mohamed A. El-Hodiri, TWO ESSAYS ON DYNAMIC MICRO ECONOMICS.
- 134 Marc Pilisuk, J. Alan Winter, Reuben Chapman, Neil Hass, HONESTY, DECEIT, AND TIMING IN THE DISPLAY OF INTENTIONS.
- 135 Richard E. Walton, CONTRASTING DESIGNS FOR PARTICIPATIVE SYSTEMS.
- 136 Marc Pilisuk, Paul Skolnick, Kenneth Thomas, Reuben Chapman, BOREDOM VS. COGNITIVE REAPPRAISAL IN THE DEVELOPMENT OF COOPERATIVE STRATEGY.
- 137 John A. Eisele, Robert Burr Porter, Kenneth C. Young, AN INVESTIGATION OF THE RANDOM WALK HYPOTHESIS AS AN EXPLANATION OF THE BEHAVIOR OF ECONOMIC TIME SERIES.
- 138 Mogens D. Romer, ELECTRONIC DATA PROCESSING IN INDUSTRIAL ENTERPRISE.
- 139 Mohamed A. El-Hodiri, CONSTRAINED EXTREMA OF FUNCTIONS OF A FINITE NUMBER OF VARIABLES. REVIEW AND GENERALIZATIONS.
- 140 Michael J. Driver and Siegfried Streufert, GROUP COMPOSITION, INPUT LOAD AND GROUP INFORMATION PROCESSING.
- 141 Edgar A. Pessemier and Richard D. Teach, A SINGLE SUBJECT SCALING MODEL USING JUDGED DISTANCES BETWEEN PAIRS OF STIMULI.
- 142 Harry Schimmler, ON IMPLICATIONS OF PRODUCTIVITY COEFFICIENTS AND EMPIRICAL RATIOS.
- 143 Hamid Habibagahi, WALRASIAN STABILITY: QUALITATIVE ECONOMICS.

- 144 Edgar A. Pessemier, MEASURING SOCIAL, SCIENTIFIC AND MILITARY BENEFITS IN A DOLLAR METRIC.
- 145 Marc Pilisuk, DEPTH, CENTRALITY, AND TOLERANCE IN COGNITIVE CONSISTENCY .
- 146 Michael J. Driver and Siegfried Streufert, THE GENERAL INCONGRUITY ADAPTION LEVEL (GIAL) HYPOTHESIS--II. INCONGRUITY MOTIVATION TO AFFECT, COGNITION, AND ACTIVATION-AROUSAL THEORY.
- 147 Akira Takayama, BEHAVIOR OF THE FIRM UNDER REGULATORY CONSTRAINT: COMMENT.
- 148 Keith V. Smith, PORTFOLIO REVISION.
- 149 Abraham Tesser, Robert D. Gatewood, Michael Driver, SOME DETERMINANTS OF FEELINGS OF GRATITUDE.
- 150 S. N. Afriat, ECONOMIC TRANSFORMATION.
- 151 Edward Ames and Nathan Rosenberg, THE ENFIELD ARSENAL IN THEORY AND HISTORY.
- 152 Robert Perrucci, HEROES AND HOPELESSNESS IN A TOTAL INSTITUTION: ANOMIE THEORY APPLIED TO A COLLECTIVE DISTURBANCE.
- 153 Akira Takayama, REGIONAL ALLOCATION OF INVESTMENT: A FURTHER ANALYSIS.
- 154 Cliff Lloyd, R. J. Rohr and Mark Walker, A CALCULUS PROOF OF THE EXISTENCE OF A CONTINUOUS UTILITY FUNCTION.
- 1967
- 155 Cliff Lloyd, MONEY TO SPEND AND MONEY TO HOLD.
- 156 Cliff Lloyd, TWO CLASSICAL MONETARY MODELS.
- 157 Robert Perrucci, SOCIAL PROCESSES IN PSYCHIATRIC DECISIONS.
- 158 S. N. Afriat, PRINCIPLES OF CHOICE AND PREFERENCE.
- 159 James M. Holmes, THE PURCHASING POWER PARITY THEORY: IN DEFENSE OF GUSTAV CASSEL AS A MODERN THEORIST.
- 160 John M. Dutton and William H. Starbuck, HOW CHARLIE ESTIMATES RUN-TYPE.
- 161 Akira Takayama, PER CAPITA CONSUMPTION AND GROWTH: A FURTHER ANALYSIS.
- 162 Frank DeMeyer and Charles R. Plott, THE PROBABILITY OF A CYCLICAL MAJORITY.
- 163 Siegfried Streufert and Michael J. Driver, CREATIVITY, COMPLEXITY THEORY AND INCONGRUITY ADAPTATION.
- 164 John A. Carlson, THE CLASSROOM ECONOMY: RULES, RESULTS, REFLECTIONS.
- 165 Carl R. Adams, AN ACTIVITY MODEL OF THE FIRM UNDER RISK.

- 166 Charles W. King and John O. Summers, INTERACTION PATTERNS IN INTERPERSONAL COMMUNICATION.
- 167 Vernon L. Smith, TAXES AND SHARE VALUATION IN COMPETITIVE MARKETS.
- 168 James M. Holmes, AN ECONOMETRIC TEST OF SOME MODERN INTERNATIONAL TRADE THEORIES: CANADA 1870-1960.
- 169 Akira Takayama and Mohamed El-Hodiri, PROGRAMMING, PARETO OPTIMUM AND THE EXISTENCE OF COMPETITIVE EQUILIBRIA.
- 170 Marc Pilisuk and Paul Skolnick, INDUCING TRUST: A TEST OF THE OSGOOD PROPOSAL.
- 171 S. N. Afriat, REGRESSION AND PROJECTION.
- 172 Stanley M. Halpin and Marc Pilisuk, PREDICTION AND CHOICE IN THE PRISONER'S DILEMMA.
- 173 Frank M. Bass, A NEW PRODUCT GROWTH MODEL FOR CONSUMER DURABLES.
- 174 Frank M. Bass, A SIMULTANEOUS-EQUATION REGRESSION STUDY OF ADVERTISING AND SALES-ANALYSIS OF CIGARETTE DATA.
- 175 John M. Dutton and Elsie E. Olsen, DYNAMICS OF DECISION-MAKING BEHAVIOR: THEORY, AND APPLICATION TO FOUR EXPERIMENTAL LABORATORY PROBLEMS.
- 176 Akira Takayama, ON THE STRUCTURE OF OPTIMAL GROWTH PROBLEM.
- 177 Vernon L. Smith, OPTIMAL INSURANCE COVERAGE.
- 178 G. W. Graves and A. B. Whinston, A NEW APPROACH TO DISCRETE MATHEMATICAL PROGRAMMING.
- 179 Marc Pilisuk and Paul Skolnick, EXPERIMENTING WITH THE ARMS RACE.
- 180 Frank M. Bass, Douglas J. Tigert and Ronald T. Lonsdale, AN ANALYSIS OF SOCIO-ECONOMICS-RELATED MARKET SEGMENTS FOR GROCERY PRODUCTS.
- 181 Richard E. Walton, INTERPERSONAL CONFRONTATION AND BASIC THIRD PARTY FUNCTIONS: A CASE STUDY.
- 182 Richard E. Walton, THIRD PARTY ROLES IN INTERDEPARTMENTAL CONFLICTS.
- 183 Richard E. Walton and John M. Dutton, INTERDEPARTMENTAL CONFLICT AND ITS MANAGEMENT: GENERAL MODEL AND REVIEW.
- 184 Akira Takayama, REGIONAL ALLOCATION OF INVESTMENT: CORREGENDUM.
- 185 Robert V. Horton, A SUGGESTED NEW MONETARY SYSTEM; THE GOLD VALUE STANDARD.
- 186 Frank M. Bass, Edgar A. Pessemier, and Douglas J. Tigert, COMPLEMENTS AND SUBSTITUTES - AN EXPLORATORY ANALYSIS.

- 187 John J. Sherwood and Mark Nataupsky, PREDICTING THE CONCLUSIONS OF NEGRO-WHITE INTELLIGENCE RESEARCH FROM BIOGRAPHICAL CHARACTERISTICS OF THE INVESTIGATOR.
- 188 Richard E. Walton, LEGAL-JUSTICE, POWER-BARGAINING, AND SOCIAL SCIENCE INTERVENTION: MECHANISMS FOR SETTLING DISPUTES.
- 189 Dan E. Schendel and Pietro Balestra, RATIONAL BEHAVIOR AND GASOLINE PRICE WARS.
- 190 E. A. Pessemier, P. C. Burger, and D. J. Tigert, CAN NEW PRODUCT BUYERS BE IDENTIFIED?
- 191 B. Rothschild and Andrew Whinston, MULTI-COMMODITY NETWORK FLOWS WITH MULTIPLE SOURCES AND SINKS.
- 192 Richard E. Walton, LEGAL-JUSTICE, POWER-BARGAINING, AND SOCIAL SCIENCE INTERVENTION: MECHANISMS FOR SETTLING DISPUTES.
- 193 Edgar A. Pessemier and Douglas J. Tigert, A TAXONOMY OF MAGAZINE READERSHIP APPLIED TO PROBLEMS IN MARKETING STRATEGY AND MEDIA SELECTION.
- 194 Charles W. King and John O. Summers, THE NEW PRODUCT ADOPTION RESEARCH PROJECT.
- 195 Edgar A. Pessemier and Douglas J. Tigert, SOCIO-ECONOMIC STATUS OF THE FAMILY AND HOUSEWIFE PERSONALITY, LIFE-STYLE AND OPINION FACTORS.
- 196 Carl Adams, OPTIMAL DISPOSAL POLICIES.
- 197 Lawrence S. Zudak, AN EXPERIMENT TESTING THE PREDICTIVE VALIDITY OF HIS SAVAGE - VON NEUMAN AXIOMS OF PROBABILITY.

1968

- 198 Edward Ames, THE STRUCTURE OF GENERAL EQUILIBRIUM IN A PLANNED ECONOMY.
- 199 Antonio Camacho, EXTERNALITIES, OPTIMALITY AND INFORMATIONALLY DECENTRALIZED RESOURCE ALLOCATION PROCESS.
- 200 R. L. Basmann and R. J. Rohr, SOME FORMULAS ENCOUNTERED IN THE DEDUCTIVE ANALYSIS OF THIRD-ORDER AUTOREGRESSION PROCESS.
- 201 Phillip J. Scaletta, Jr., OBSERVATIONS ON COPYRIGHT LAW AND PATENT LAW AND THEIR IMPORTANCE TO MANAGEMENT.
- 202 P. C. Burger, Frank M. Bass, Edgar. A. Pessemier, FORECASTING NEW PRODUCT SALES: THE TIMING OF FIRST PURCHASE.
- 203 John R. Moore, Jr. and Norman R. Baker, A COMPUTATIONAL ANALYSIS OF AN R & D PROJECT SCORING MODEL.
- 204 Lyndell W. Fitzgerald, A THEORY OF THE NATURAL NUMBERS.
- 205 Akira Takayama, STABILITY CONDITIONS, COMPARATIVE STATICS AND THE CORRESPONDENCE PRINCIPLE IN AN OPEN ECONOMY.

- 206 Edward Ames, THAT'S NO PARADOX: IT'S A PIN FACTORY.
- 207 Frank M. Bass and Leonard J. Parsons, SIMULTANEOUS-EQUATION REGRESSION ANALYSIS OF SALES AND ADVERTISING.
- 208 Edward Overstreet and Marc Pilisuk, SIMULATION MODELS OF SEQUENTIAL CHOICES IN THE PRISONER'S DILEMMA.
- 209 David Denzler, AN APPROXIMATIVE ALGORITHM FOR THE FIXED CHARGE PROBLEM.
- 210 David Denzler, A HEURISTIC PRODUCTION LOT SCHEDULING MODEL.
- 211 Frank M. Bass and Charles W. King, THE THEORY OF FIRST PURCHASE OF NEW PRODUCTS.
- 212 Kathryn and Cliff Lloyd, RECIPROCITY, EQUIVALENCE, NORMATIVE BEHAVIOR AND THE EXISTENCE OF SOCIAL PRICES.
- 213 John O. Ledyard, A CONVERGENT PARETO-SATISFACTORY NON-TATONNEMENT ADJUSTMENT PROCESS FOR A CLASS OF UNSELFISH EXCHANGE ENVIRONMENTS.
- 214 Phillip J. Scaletta, Jr., FEDERALIZATION VS. A UNIFORM STATE CODE FOR WORKMEN 'S COMPENSATION.
- 215 Akira Takayama, ON A CONCAVE' CONTRACT CURVE.
- 216 Akira Takayama, THE EFFECTS OF FISCAL AND MONETARY POLICIES UNDER FLEXIBLE AND FIXED EXCHANGE RATES.
- 217 D. Kleitman, A. Martin-Lof, B. Rothschild and A. Whinston, A MATCHING THEOREM FOR GRAPHS.
- 218 Dan E. Schendel, John O. Summers, and Doyle L. Weiss, SIMULATION AND MODEL TESTING.
- 219 Edgar Pessemier, Philip Burger, Richard Teach and Douglas Tigert, USING LABORATORY BRAND PREFERENCE SCALES TO PREDICT CONSUMER BRAND PURCHASES.

1969

- 220 George Horwich, THE PROPER ROLE OF MONETARY POLICY.
- 221 Lewis Solmon, ESTIMATES OF THE COSTS OF SCHOOLING IN 1880 and 1890.
- 222 Charles King and John O. Summers, GENERALIZED OPINION LEADERSHIP IN CONSUMER PRODUCTS: SOME PRELIMINARY FINDINGS.
- 223 Neil E. Beckwith, COMPETITIVE ADVERTISING.
- 224 Edward Ames, THE FIRM AS AN AUTOMATION - I.
- 225 Robert A. Meyer, Jr., SECOND-BEST SOLUTIONS, PEAK-LOADS AND MARGINAL COST PRICE POLICIES FOR PUBLIC UTILITIES.
- 226 Robert A. Meyer, Jr., EQUIPMENT REPLACEMENT UNDER UNCERTAINTY.

- 227 Kenneth O. Thomas, PERCEIVED DISAGREEMENT AND ITS RELATION TO CONFIDENCE IN DECISIONS.
- 228 A. Cotta, SELLING COMPETITION AND THE THEORY OF OLIGOPOLY.
- 229 Howard L. Fromkin and Timothy C. Brock, A COMMODITY THEORY ANALYSIS OF PERSUASION.
- 230 Ph. Tuan Nghiem, A FLEXIBLE TREE SEARCH METHOD FOR INTEGER PROGRAMMING PROBLEMS.
- 231 David C. Ewert, ECONOMIC EFFECTS OF UNIFORM CONSUMER CREDIT CODE: A COMMENT.
- 232 Leonard J. Parsons and Frank M. Bass, OPTIMAL ADVERTISING EXPENDITURE IMPLICATIONS OF A SIMULTANEOUS-EQUATION REGRESSION ANALYSIS.
- 233 235 Charles W. King and Thomas E. Ness, THE ADOPTION AND DIFFUSION OFF NEW ARCHITECTURAL CONCEPTS AMONG PROFESSIONAL ARCHITECTS: AN OVERVIEW OF THE RESEARCH PROJECTS.
- 234 David C. Ewert, TRADE CREDIT MANAGEMENT: SELECTION OF ACCOUNTS RECEIVABLE USING A STATISTICAL MODEL.
- 235 Robert A. Meyer, Jr., OPPOSITION OF PREFERENCES AND THE THEORY OF PUBLIC GOODS.
- 236 George W. Hettenhouse and Wilbur G. Lewellen, THE TAXATION OF RESTRICTED STOCK COMPENSATION PLANS.
- 237 Frank M. Bass, DECOMPOSABLE REGRESSION MODELS IN THE ANALYSIS OF MARKET POTENTIALS.
- 238 Charles W. King and John O. Summers, ATTITUDES AND MEDIA EXPOSURE.
- 239 Lewis C. Solmon, OPPORTUNITY COSTS AND MODELS OF SCHOOLING IN THE NINETEENTH CENTURY.
- 240 Keith C. Brown, ESTIMATING FREQUENCY FUNCTIONS FROM LIMITED DATA.
- 241 John O. Summers and Charles W. King, OPINION LEADERSHIP AND NEW PRODUCT ADOPTION.
- 242 G. W. Graves and A. B. Whinston, AN ALGORITHM FOR THE QUADRATIC ASSIGNMENT PROBLEM.
- 243 John O. Summers, THE IDENTITY OF THE WOMEN'S CLOTHING FASHION LEADER.
- 244 S. C. Hu, ON OPTIMAL CAPITAL ACCUMULATION IN THE PASINETTI MODEL OF GROWTH.
- 245 Edgar A. Pessemier, MODELS FOR NEW PRODUCT DECISIONS.
- 246 John O. Summers and Charles W. King, SOCIOL ACTIVITY PATTERNS AND MEDIA EXPOSURE.
- 247 John O. Summers and Charles W. King, OVERLAP OF INNOVATIVENESS ACROSS CONSUMER PRODUCT CATEGORIES. (NEVER PRINTED)
- 248 Patric H. Hendershott and George Horwich, MONEY, INTEREST AND POLICY.

- 249 Akira Takayama, ON THE PEAK-LOAD PROBLEM.
- 250 Frank Bass and Wayne Talarzyk, A STUDY OF ATTITUDE THEORY AND BRAND PREFERENCE.
- 251 Sheng Cheng Hu, A NOTE ON TECHNICAL PROGRESS, INVESTMENT, AND OPTIMAL GROWTH.
- 252 John A. Carlson, MANUFACTURERS SALES AND INVENTORY ANTICIPATIONS: THE OBE COMPUTATIONAL PROCEDURES.
- 253 Robert Groves, Rene Manes and Robert Sorenson, THE APPLICATION OF HIRSCH-DANTZIG 'FIXED CHARGE' ALGORITHM TO PROFIT PLANNING: A FORMAL STATEMENT OF PRODUCT PROFITABILITY ANALYSIS.
- 254 Loehman, Nghiem, Whinston, TWO ALGORITHMS FOR INTEGER OPTIMIZATION.
- 255 F. M. Bass, E. A. Pessemier, R. D. Teach, and W. W. Talarzyk, PREFERENCE MEASUREMENT IN CONSUMER MARKET RESEARCH.
- 256 James Shepherd, COMMODITY EXPORTS FROM THE BRITISH NORTH AMERICAN COLONIES TO OVERSEAS AREAS, 1768-1772: MAGNITUDES AND PATTERNS OF TRADE.
- 257 Patric H. Hendershott, A FLOW-OF-FUNDS MODEL OF INTEREST RATE DETERMINATION: THEORETICAL AND INSTITUTIONAL UNDERPINNINGS.
- 258 Kenneth Avio, AGE-DEPENDENT UTILITY IN THE LIFETIME ALLOCATION PROBLEM.
- 259 Howard L. Fromkin, AFFECTIVE AND VALUATIONAL CONSEQUENCES OF SELF-PERCEIVED UNIQUENESS DEPRIVATION: I. HYPOTHESES AND METHODOLOGICAL PRESCRIPTIONS.
- 260 Howard L. Fromkin, AFFECTIVE AND VALUATIONAL CONSEQUENCES OF SELF-PERCEIVED UNIQUENESS DEPRIVATION: II. EXPERIMENTALLY AROUSED FEELINGS OF SELF PERCEIVED SIMILARITY AS AN UNDESIRABLE AFFECTIVE STATE.
- 261 Howard L. Fromkin, AFFECTIVE AND VALUATIONAL CONSEQUENCES OF SELF-PERCEIVED UNIQUENESS DEPRIVATION: III. THE EFFECTS OF EXPERIMENTALLY AROUSED FEELINGS OF SELF-PERCEIVED SIMILARITY UPON VALUATION OF UNAVAILABLE AND NOVEL EXPERIENCES.
- 262 Robert J. Anderson, Jr. and Thomas D. Crocker, AIR POLLUTION AND HOUSING: SOME FINDINGS.
- 263 Frank M. Bass, APPLICATION OF REGRESSION MODELS IN MARKETING: TESTING VERSUS FORECASTING.
- 264 Edward Ames, Warren J. Boe, Gerald E. Flueckiger, J. Edward Smith, Jr., TECHNOLOGY AND ORGANIZATION.
- 265 Donald W. Kiefer, A LINEAR PROGRAMMING APPROACH TO AIRPORT CONGESTION.

1970

- 266 James C. Moore, ON PARETO OPTIMA AND COMPETITIVE EQUILIBRIA. PART I: RELATIONSHIPS AMONG EQUILIBRIA AND OPTIMA.

- 267 James C. Moore, ON PARETO OPTIMA AND COMPETITIVE EQUILIBRIA. PART II: THE EXISTENCE OF EQUILIBRIA AND OPTIMA.
- 268 James F. Shepherd, COMMODITY IMPORTS INTO THE BRITISH NORTH AMERICAN COLONIES FROM SOUTHERN EUROPE AND THE WEST INDIES, 1768-1772.
- 269 David R. Denzler, A COMPARISON OF THREE MULTI-PRODUCT, MULTI-FACILITY BATCH SCHEDULING HEURISTICS.
- 270 Ph. Tuan Nghiem, A REPRESENTATION OF INTEGER POINTS IN A POLYHEDRAL CONE.
- 271 Russell M. Barefield, LINE OF BUSINESS REPORTING - A METHODOLOGY FOR ESTIMATING BENEFITS.
- 272 E. A. Pessemier and D. J. Tigert, MARKETING APPLICATIONS OF SELF-DESIGNATED OCCUPATION SKILL VARIABLES.
- 273 Patric H. Hendershott, THE FULL-EMPLOYMENT INTEREST RATE AND THE NEUTRALIZED MONEY STOCK.
- 274 Ph. Tuan Nghiem, SOME APPLICATIONS OF THE CHANGE OF BASE TECHNIQUE IN INTEGER PROGRAMMING.
- 275 Frank DeMeyer and Charles R., Plott, A WELFARE FUNCTION USING 'RELATIVE INTENSITY' OF PREFERENCE.
- 276 Siegfried Streufert and Howard L. Fromkin, COMPLEX DECISION MAKING IN THE TRUEL: EFFECTS OF THIRD PARTY INTERVENTION.
- 277 Howard L. Fromkin, Richard J. Klimoski and Michael F. Flanagan, RACE AND COMPETENCE AS DETERMINANTS OF ACCEPTANCE OF NEWCOMERS IN SUCCESS AND FAILURE WORK GROUPS.
- 278 Donald C. King and Bernard B. Bass, LEADERSHIP, POWER AND INFLUENCE.
- 279 Charles R. Plott, RECENT RESULTS IN THE THEORY OF VOTING.
- 280 Edgar A. Pessemier and Richard D. Teach, DISAGGREGATION OF ANALYSIS OF VARIANCE FOR PAIRED COMPARISONS: AN APPLICATION TO A MARKETING EXPERIMENT.
- 281 John V. Nevers, MARKET RESPONSE TO INNOVATION. FURTHER APPLICATIONS OF THE BASS NEW PRODUCT GROWTH MODEL.
- 282 James A. Craft, PROFESSIONALISM, UNIONISM, AND COLLECTIVE NEGOTIATION: TEACHER NEGOTIATIONS EXPERIENCE IN CALIFORNIA.
- 283 Thomas F. Cargill and Robert A. Meyer. A FREQUENCY DOMAIN TEST OF THE DISTURBANCE TERM IN LINEAR REGRESSION MODELS.
- 284 Edgar A. Pessemier, EVALUATING ALTERNATIVE PROPOSALS AND SOURCES OF NEW INFORMATION.

285 Frank M. Bass and Neil E. Beckwith, A MULTIVARIATE REGRESSION ANALYSIS OF THE RESPONSES OF COMPETING BRANDS TO ADVERTISING.

286 Keith C. Brown, ASSESSING REGULATORY ALTERNATIVES FOR THE NATURAL GAS PRODUCING INDUSTRY.

287 D. Clay Whybark, TESTING AN ADAPTIVE INVENTORY CONTROL MODEL.

1971

288 Richard O. Mason and Herbert Moskowitz, CONSERVATISM IN INFORMATION PROCESSING IN MANAGEMENT INFORMATION SYSTEMS.

289 William K. Holstein and William L. Berry, THE LABOR ASSIGNMENT DECISION: AN APPLICATION OF WORK FLOW STRUCTURE INFORMATION.

290 Charles W. King and Steven A. Baumgarten, FASHION ADOPTION AMONG COLLEGE STUDENTS: A PROJECT OVERVIEW.

291 Charles W. King

292 Khumawala, M. Basheer, AN EFFICIENT BRANCH AND BOUND ALGORITHM FOR THE WAREHOUSE LOCATION PROBLEM.

293 Donald C. King and Robert C. Cummins, THE INTERACTION OF GROUP SIZE AND TASK STRUCTURE IN AN INDUSTRIAL ORGANIZATION.

294 Edgar A. Pessemier and Norman R. Baker, PROJECT AND PROGRAM DECISIONS IN RESEARCH AND DEVELOPMENT.

295 Edgar A. Pessemier, DATA QUALITY IN MARKETING INFORMATION SYSTEMS.

296 Edgar A. Pessemier and Thomas Hustad, SEGMENTING CONSUMER MARKETS WITH ACTIVITY AND ATTITUDE MEASURES.

297 Herbert Moskowitz, R & D MANAGERS' CHOICES OF DEVELOPMENT POLICIES IN SIMULATED R & D ENVIRONMENTS.

298 Charles A. Tritschler, DILUTION AND COUNTER-DILUTION IN REPORTING FOR DEFERRED EQUITY.

299 J. F. Nunamaker, Jr., A METHODOLOGY FOR THE DESIGN AND OPTIMIZATION OF INFORMATION PROCESSING SYSTEMS.

300 D. Clay Whybark, A COMPARISON OF ADAPTIVE FORECASTING TECHNIQUES.

301 K. R. Kadiyala, ON PRODUCTION FUNCTIONS AND ELASTICITY OF SUBSTITUTION.

302 Herbert Moskowitz, AN EXPERIMENTAL INVESTIGATION OF DECISION MAKING IN SIMULATED RESEARCH AND DEVELOPMENT ENVIRONMENT.

303 Akira Takayama, A NOTE ON MONEY AND GROWTH.

304 Charles W. King,

- 305 Frank M. Bass, Edgar A. Pessemier and Donald R. Lehmann, AN EXPERIMENTAL STUDY OF RELATIONSHIPS BETWEEN ATTITUDES, BRAND PREFERENCE AND CHOICE.
- 306 Raymond E. Hill and Edgar A. Pessemier, MULTIDIMENSIONAL AND UNIDIMENSIONAL METRIC SCALING OF PREFERENCE FOR JOB DESCRIPTIONS.
- 307 Paul V. Johnson, WAGES AND HOURS AS SIGNIFICANT ISSUES IN COLLECTIVE BARGAINING.
- 308 Russell M. Barefield, THE EFFECT OF AGGREGATION IN STANDARD COST REPORTS ON DECISION MAKING SUCCESS.
- 309 Basheer M. Khumawala, AN EFFICIENT HEURISTIC ALGORITHM FOR THE WAREHOUSE LOCATION PROBLEM.
- 310 M. H. Rucker and D. C. King, REACTIONS TO LEADERSHIP STYLE AS A FUNCTION OF PERSONALITY VARIABLES.
- 311 James A. Craft, FIRE FIGHTER STRATEGY IN WAGE NEGOTIATIONS.
- 312 Frank M. Bass & Darral G. Clarke, TESTING DISTRIBUTED LAG MODELS OF ADVERTISING EFFECT - AN ANALYSIS OF DIETARY WEIGHT CONTROL PRODUCT DATA.
- 313 James A. Craft, NEGROES IN LARGE MUNICIPAL FIRE DEPARTMENTS: A LABOR MARKET ANALYSIS.
- 314 Edgar Pessemier and Albert Bruno, AN EMPIRICAL INVESTIGATION OF THE RELIABILITY AND STABILITY OF SELECTED ACTIVITY AND ATTITUDE MEASURES.
- 315 Mohamed El-Hodiri and Akira Takayama, BEHAVIOR OF THE FIRM UNDER REGULATORY CONSTRAINT: CLARIFICATIONS.
- 316 E. A. Pessemier, MEASURING STIMULUS ATTRIBUTES TO PREDICT INDIVIDUAL PREFERENCE AND CHOICE.
- 317 Russell M. Barefield, THE IMPACT OF ERRONEOUS STANDARDS AND VARYING ENVIRONMENTAL CONDITIONS ON THE SETTING OF DECISION CRITERIA.
- 318 Russell M. Barefield and Eugene E. Comiskey, DEPRECIATION POLICY AND THE BEHAVIOR OF CORPORATE PROFITS.
- 319 Howard L. Fromkin and Thomas M. Ostrom, LABORATORY RESEARCH AND THE ORGANIZATION: GENERALIZING FROM LAB TO LIFE.
- 320 William L. Berry, LOT SIZING PROCEDURES FOR REQUIREMENTS PLANNING SYSTEMS: A FRAMEWORK FOR ANALYSIS.
- 321 William L. Wilkie, EXTENSION AND TESTS OF ALTERNATIVE APPROACHES TO MARKET SEGMENTATION.
- 322 William L. Wilkie, MARKET SEGMENTATION RESEARCH: A CONCEPTUAL ANALYSIS.
- 323 Herbert Moskowitz, A DYNAMIC AND PARAMETRIC LINEAR PROGRAMMING APPROACH FOR ANALYZING DECISION TREES IN NORMAL FORM.

- 324 William L. Berry, PRIORITY SCHEDULING AND INVENTORY CONTROL IN JOB LOT MANUFACTURING SYSTEMS.
- 325 Charles W. King,
- 326 Patric H. Hendershott, THE EXPECTED RATE OF INFLATION BEFORE AND AFTER 1966: A CRITIQUE OF THE ANDERSEN-CARLSON EQUATION.
- 327 D. Clay Whybark, SCHEDULING SHIPMENTS UNDER CONDITIONS OF FREIGHT BREAKS AND QUANTITY DISCOUNTS.
- 328 Robert A. Meyer, Jr., A FURTHER PROBLEM IN LEAD-LAG DETECTION.
- 329 W. L. Berry and D. Clay Whybark, COMPUTER EDUCATION AND OPERATIONS MANAGEMENT.
- 330 Russell M. Barefield and Eugene E. Comiskey, THE SMOOTHING HYPOTHESIS: AN ALTERNATIVE TEST.
- 331 Herbert Moskowitz, CONSERVATISM IN GROUP INFORMATION PROCESSING BEHAVIOR UNDER VARYING MANAGEMENT INFORMATION SYSTEMS.
- 332 Herbert Moskowitz, PRIMACY EFFECTS IN INFORMATION PROCESSING BEHAVIOR - THE INDIVIDUAL VERSUS THE GROUP.
- 333 Stephen D. Roberts & D. Clay Whybark, ADAPTIVE FORECASTING TECHNIQUES.
- 334 Brian F. O'Neil and D. Clay Whybark, VEHICLE ROUTING FROM CENTRAL FACILITIES.
- 335 C. Loren Doll, AN INTEGER-CONSTRAINED ECONOMIC-ORDER-QUALITY-BASED SINGLE-MACHINE SCHEDULING HEURISTIC.
- 336 John J. Sherwood, PLANNED RENEGOTIATION: A NORM-SETTING OD INTERVENTION.
- 337 Frank M. Bass, UNEXPLAINED VARIANCE IN STUDIES OF CONSUMER BEHAVIOR.
- 338 Richard C. Roistacher and John J. Sherwood, THE PRODUCTION FUNCTION AS A MODEL OF THE REQUIREMENTS OF THE INFANTRY SERGEANT'S ROLE.
- 339 William L. Berry and Friedhelm W. Bliemel, SELECTING EXPONENTIAL SMOOTHING MODEL PARAMETERS: AN APPLICATION OF PATTERN SEARCH.

1972

- 340 Albert Bruno, Thomas Hustad and Edgar Pessemier, AN INTEGRATED EXAMINATION OF MEDIA APPROACHES TO MARKET SEGMENTATION.
- 341 Howard L. Fromkin and Siegfried Streufert, LABORATORY EXPERIMENTATION.
- 342 Howard L. Fromkin, Robert L. Dipboye and Marilyn Pyle, REVERSAL OF THE ATTITUDE SIMILARITY-ATTRACTION EFFECT BY UNIQUENESS DEPRIVATION.
- 343 Thomas P. Hustad and Edgar A. Pessemier, WILL THE REAL CONSUMER-ACTIVIST PLEASE STAND UP.

- 344 Edgar A. Pessemier, MULTI-ATTRIBUTE MODELS FOR PREDICTING INDIVIDUAL PREFERENCE AND CHOICE.
- 345 Herbert Moskowitz, THE VALUE OF INFORMATION IN AGGREGATE PRODUCTION PLANNING - A BEHAVIORAL EXPERIMENT.
- 346 Edgar A. Pessemier, A MEASUREMENT AND COMPOSITION MODEL FOR INDIVIDUAL CHOICE AMONG SOCIAL ALTERNATIVES.
- 347 Akira Takayama, THE NEOCLASSICAL THEORY OF INVESTMENT AND ADJUSTMENT COSTS.
- 348 D. Clay Whybark and Basheer M. Khumawala, A SURVEY OF FACILITY LOCATION METHODS.
- 349 Martin Patchen, THE LOCUS AND BASIS OF INFLUENCE ON ORGANIZATION DECISIONS.
- 350 Robert V. Horton, A PLEA FOR A FOURTH TRADITION - AND FOR ECONOMICS.
- 351 Thomas F. Cargill, EARLY APPLICATIONS OF SPECTRAL METHODS TO ECONOMIC TIME SERIES.
- 352 Robert V. Horton, STUDENT APPLICATIONS IN A PRINCIPLES COURSE OF ECONOMIC ANALYSIS TO SELF-DISCOVERED ITEMS.
- 353 Basheer M. Khumawala, BRANCH AND BOUND ALGORITHMS FOR LOCATING EMERGENCY SERVICE FACILITIES.
- 354 Benjamin L. Mays, BEHAVIOR SCIENCES LABORATORIES DESIGN FACTORS.
- 355 Basheer M. Khumawala, AN EFFICIENT ALGORITHM FOR CENTRAL FACILITIES LOCATION.
- 356 James L. Ginter and Frank M. Bass, AN EXPERIMENTAL STUDY OF ATTITUDE CHANGE, ADVERTISING, AND USAGE IN NEW PRODUCT INTRODUCTION.
- 357 Robert W. Johnson, DENIAL OF SELF-HELP REPOSSESSION: AN ECONOMIC ANALYSIS.
- 358 Basheer M. Khumawala and David L. Kelly, WAREHOUSE LOCATION WITH CONCAVE COSTS.
- 359 R. A. Meyer and K. R. Kadiyala, LINEAR AND NONLINEAR ESTIMATION OF PRODUCTION FUNCTIONS.
- 360 Antal Majthay and Andrew Whinston, QUASI-CONCAVE MINIMIZATION SUBJECT TO LINEAR CONSTRAINTS.
- 361 James R. Marsden, David E. Pingry and Andrew Whinston, PRODUCTION FUNCTION THEORY AND THE OPTIMAL DESIGN OF WASTE TREATMENT FACILITIES.
- 362 David E. Pingry and Andrew B. Whinston, A REGIONAL PLANNING MODEL FOR WATER QUALITY CONTROL.
- 363 William L. Wilkie and Edgar A. Pessemier, ISSUES IN MARKETING'S USE OF MULTI-ATTRIBUTE ATTITUDE MODELS.

- 364 Howard L. Fromkin, A SOCIAL PSYCHOLOGICAL ANALYSIS OF ORGANIZATION INTEGRATION.
- 365 J. R. Marsden, D. E. Pingry and A. Whinston, ECONOMICS OF WASTEWATER TREATMENT: THE ROLE OF REGRESSION.
- 366 Edgar A. Pessemier and H. Paul Root, THE ROLE OF MODELS IN NEW PRODUCT PLANNING.
- 367 James C. Moore, A NOTE ON PREFERENCE ORDERINGS WHICH ARE CONVEES TO THE ORIGIN.
- 368 James C. Moore, AXIOMATIC CHARACTERIZATIONS OF CONSUMER PREFERENCES AND THE STRUCTURE OF THE CONSUMPTION SET.
- 369 Dan E. Schendel and Kenneth J. Hatten, BUSINESS POLICY OR STRATEGIC MANAGEMENT: A BROADER VIEW FOR AN EMERGING DISCIPLINE.
- 370 Edgar A. Pessemier and William L. Wilkie, MULTI-ATTRIBUTE CHOICE THEORY - A REVIEW AND ANALYSIS.
- 371 Herbert Moskowitz and Jeffrey G. Miller, INFORMATION AND DECISION SYSTEMS FOR PRODUCTION PLANNING: AN INTER-DISCIPLINARY PERSPECTIVE.
- 372 Herbert Moskowitz and Richard O. Mason, ACCOUNTING FOR THE MAN/INFORMATION INTERFACE IN MANAGEMENT INFORMATION SYSTEMS.
- 373 Randall L. Schultz, A COMPETITIVE PARITY APPROACH TO COMPETITION IN A DYNAMIC MARKET MODEL.
- 374 Randall L. Schultz and Dennis P. Slevin, BEHAVIORAL MODEL BUILDING.
- 375 William L. Wilkie and John M. McCann, THE HALO EFFECT AND RELATED ISSUES IN MULTI-ATTRIBUTE ATTITUDE MODELS - AN EXPERIMENT.
- 376 Basheer M. Khumawala and David G. Dannenbring, AN IMPROVED METHOD FOR THE SEGREGATED STORAGE PROBLEM.
- 377 Keith C. Brown, ON THE PROBABILITY OF WINNING IN COMPETITIVE BIDDING THEORY.
- 378 E. Loehman, D. Pingry and A. Whinston, COST ALLOCATION FOR RIVER BASIN PLANNING MODELS.

1973

- 379 Everett E. Adam, Jr., William L. Berry and D. Clay Whybark, FORECASTING DEMAND FOR MEDICAL SUPPLY ITEMS USING EXPONENTIAL & ADAPTIVE SMOOTHING MODELS.
- 380 Leonard J. Parsons and Randall L. Schultz, SETTING ADVERTISING APPROPRIATIONS: DECISION MODELS AND ECONOMETRIC RESEARCH.
- 381 John Z. Drabicki and Akira Takayama, ON THE OPTIMAL GROWTH OF THE TWO SECTOR ECONOMY.
- 382 Keith C. Brown, UNCERTAIN COSTS IN COMPETITIVE BIDDING.

- 383 William L. Wilkie and Rolf P. Weinreich, EFFECTS OF THE NUMBER AND TYPE OF ATTRIBUTES INCLUDED IN AN ATTITUDE MODEL: MORE IS NOT BETTER.
- 384 James C. Moore, PARETO OPTIMAL ALLOCATIONS AS COMPETITIVE EQUILIBRIA.
- 385 J. F. Nunamaker and A. Whinston, A PLANNING AND COST ALLOCATION PROCEDURE FOR COMPUTER SYSTEM MANAGEMENT.
- 386 James C. Moore, PROFESSOR DEBREU'S "MARKET EQUILIBRIUM" THEOREM: AN EXPOSITORY NOTE.
- 387 Jeffrey G. Miller and William L. Berry, THE ASSIGNMENT OF MEN TO MACHINES: AN APPLICATION OF BRANCH AND BOUND.
- 388 David L. Ford, Jr., THE IMPACT OF HIERARCHY AND GROUP STRUCTURE ON INFORMATION PROCESSING IN DECISION MAKING: APPLICATION OF A NETWORKS/SYSTEMS APPROACH.
- 389 J. F. Nunamaker, Jr., W. C. Nylin, Jr. and Benn Konsynski, PROCESSING SYSTEMS OPTIMIZATION THROUGH AUTOMATIC DESIGN AND REORGANIZATIONS OF PROGRAM MODULES.
- 390 J. F. Nunamaker, Jr., D. E. Swenson and A. B. Whinston, GPLAN: A GENERALIZED DATA BASE PLANNING SYSTEM.
- 391 Robert A. Meyer, SOME ASPECTS OF THE COMPUTATION AND APPLICATION OF FREQUENCY DOMAIN REGRESSION IN ECONOMICS.
- 392 Herbert Moskowitz, EFFECTS OF PROBLEM REPRESENTATION AND FEEDBACK ON RATIONAL BEHAVIOR IN ALLAIS AND MORLAT-TYPE PROBLEMS.
- 393 Herbert Moskowitz, A DYNAMIC PROGRAMMING APPROACH FOR FINDING PURE ADMISSIBLE DECISION FUNCTIONS IN STATISTICAL DECISIONS.
- 394 James Marsden, David Pingry and Andrew Whinston, ENGINEERING FOUNDATIONS OF PRODUCTION FUNCTIONS.
- 395 Herbert Moskowitz and Willibrord T. Silva, EFFECT OF SOCIAL INTERACTION OF HUMAN PROBABILISTIC INFERENCE.
- 396 Frank M. Bass and William L. Wilkie, A COMPARATIVE ANALYSIS OF ATTITUDINAL PREDICTIONS OF BRAND PREFERENCE.
- 397 Charles A. Tritschler, THE FINANCING - INVESTMENT FUNDS FLOW.
- 398 David L. Ford, Jr., Larry L. Cummings and George P. Huber, THE EFFECTS OF STRUCTURE ON GROUP EFFICIENCY AND INTERJUDGE AGREEMENT FOLLOWING GROUP DISCUSSIONS.
- 399 Thomas Ho and J. F. Nunamaker, A SOFTWARE SYSTEM TO AID STATEMENT OF USER REQUIREMENTS.
- 400 Edna T. Loehman and Andrew Whinston, FINANCIAL CONSTRAINTS ON REGULATED INDUSTRIES.
- 401 Jeffrey G. Miller and William L. Berry, HEURISTIC METHODS FOR ASSIGNING MEN TO MACHINES: AN EXPERIMENTAL ANALYSIS.

- 402 David G. Olson and Gordon P. Wright, MODELS FOR ALLOCATING POLICE PREVENTIVE PATROL EFFORT.
- 403 Edna T. Loehman and Andrew Whinston, THE EFFECT OF REGULATION ON COST AND WELFARE.
- 404 Edgar A. Pessemier, SINGLE SUBJECT DISCRIMINANT CONFIGURATIONS.
- 405 Donald R. Lehmann and Edgar A. Pessemier, MARKET STRUCTURE MODELING VIA CLUSTERING AND DISCRIMINANT ANALYSIS: A PORTRAYAL OF THE SOFT DRINK MARKET.
- 406 Wesley H. Jones, DEVELOPING DISCRIMINANT SPACE CONFIGURATIONS FROM SMALL SAMPLES.
- 407 Edgar A. Pessemier & James L. Ginter, PROFILES OF MARKET SEGMENTS AND PRODUCT COMPETITIVE STRUCTURES.
- 408 Darral G. Clarke & John M. McCann, MEASURING THE CUMULATIVE EFFECTS OF ADVERTISING: A REAPPRAISAL.
- 409 Akira Takayama, ON BIASED TECHNOLOGICAL PROGRESS.
- 410 William L. Wilkie, RESEARCH ON COUNTER AND CORRECTIVE ADVERTISING.
- 411 Akira Takayama, ON THE ANALYTICAL FRAMEWORK OF TARIFFS AND TRADE POLICY.
- 412 K. R. Kadiyala and K. S. R. Murphy, ESTIMATION OF REGRESSION EQUATION WITH CAUCHY DISTURBANCES.
- 413 Frank M. Bass, THE THEORY OF STOCHASTIC PREFERENCE AND BRAND SWITCHING.
- 414 Jo Ann J. Chanoux, ANALYSIS OF TIME-SHARING CONTRACT AGREEMENTS WITH RELATED SUGGESTED SYSTEMS EVALUATION CRITERIA.
- 415 Herbert Moskowitz and John Hughes, THE DESCRIPTIVE VALIDITY OF THE STATIONARITY ASSUMPTION IN TIME DISCOUNTING: AN EXPLORATORY STUDY.
- 416 Robert V. Horton, A RESOURCE MARKET ENIGMA IN PRINCIPLES COURSES - SOME UNCHARTED LINKAGES.
- 417 Dick R. Wittink, PARTIAL POOLING: A HEURISTIC.
- 418 Randall L. Schultz and Joe A. Dodson, Jr., AN EMPIRICAL-SIMULATION APPROACH TO COMPETITION.
- 419 Howard L. Fromkin and Timothy C. Brock, EROTIC MATERIALS: A COMMODITY THEORY ANALYSIS OF THE ENHANCED DESIRABILITY WHICH MAY ACCOMPANY THEIR UNAVAILABILITY.
- 420 Albert R. Wildt and Frank M. Bass, MULTIFIRM ANALYSIS OF COMPETITIVE DECISION VARIABLES.
- 421 Russell M. Barefield and Eugene E. Comiskey, EARNINGS VARIABILITY AS A RISK SURROGATE.

- 422 Frank M. Bass, MARKET STRUCTURE AND PROFITABILITY - ANALYSIS OF THE APPROPRIATENESS OF POOLING CROSS-SECTIONAL INDUSTRY DATA.
- 423 Charles W. King and George B. Sproles, THE EXPLANATORY EFFICACY OF SELECTED TYPES OF CONSUMER PROFILE VARIABLES IN FASHION CHANGE AGENT IDENTIFICATION.
- 424 Paul M. Nemiroff, GROUP DECISION-MAKING PERFORMANCE AS INFLUENCED BY CONSENSUS AND SELF-ORIENTATION.
- 425 Herbert Moskowitz, AN ALGORITHM FOR DETERMINING BAYESIAN ATTRIBUTE SINGLE SAMPLING ACCEPTANCE PLANS.
- 426 Herbert Moskowitz, SOME OBSERVATIONS ON THEORIES OF COLLECTIVE DECISIONS.
- 427 Herbert Moskowitz, CENTRALIZATION VERSUS DECENTRALIZATION VIA REPORTS OF EXCEPTIONS: DESCRIPTIVE VERSUS NORMATIVE BEHAVIOR IN A SIMULATED FINANCIAL ORGANIZATION.
- 428 Kent Wiback, Robert L. Dipboye and Howard L. Fromkin, EXPERIMENTAL STUDIES OF DISCRIMINATION IN THE EVALUATION OF JOB APPLICANTS' RESUMES: I. RELATIVE IMPORTANCE OF SEX, ATTRACTIVENESS, AND SCHOLASTIC STANDING.
- 429 A. Cooper, E. Demuzzio, K. Hatten, E. Hicks and D. Tock, STRATEGIC RESPONSES TO TECHNOLOGICAL THREATS.
- 430 Robert O. Edmister, COMMERCIAL LOANS AND DEPOSITS OF LARGE COMMERCIAL BANKS.
- 431 George B. Sproles and Charles W. King, THE CONSUMER FASHION CHANGE AGENT: A THEORETICAL CONCEPTUALIZATION AND EMPIRICAL IDENTIFICATION.
- 432 W. L. Berry and D. Clay Whybark, RESEARCH PERSPECTIVES FOR MATERIAL REQUIREMENTS PLANNING SYSTEMS.
- 433 Edgar A. Pessemier, JOINT-SPACE ANALYSIS OF THE STRUCTURE OF AFFECT USING SINGLE-SUBJECT DISCRIMINANT CONFIGURATIONS: PART I.
- 434 Randall L. Schultz and Dennis P. Slevin, IMPLEMENTATION AND ORGANIZATIONAL VALIDITY: AN EMPIRICAL INVESTIGATION.
- 435 John S. Hughes, OPTIMAL AUDIT PLANNING - PART I.
- 436 Howard L. Fromkin, THE PSYCHOLOGY OF UNIQUENESS: AVOIDANCE OF SIMILARITY AND SEEKING OF DIFFERENTNESS.
- 1974
- 437 John M. McCann, Jeffrey G. Miller and Herbert Moskowitz, MODELING AND TESTING DYNAMIC MULTIVARIATE DECISION PROCESSES.
- 438 David A. Zellinger, Howard L. Fromkin, Donald E. Speller and Carol A. Kohn, A COMMODITY THEORY ANALYSIS OF THE EFFECTS OF AGE RESTRICTIONS UPON PORNOGRAPHIC MATERIALS.

- 439 Jeffrey G. Miller, William L. Berry and Cheng-Yi F. Lai, A COMPARISON OF ALTERNATIVE FORECASTING STRATEGIES FOR MULTI-STAGE PRODUCTION INVENTORY SYSTEMS.
- 440 William L. Berry and Vittal Rao, CRITICAL RATIO SCHEDULING: AN EXPERIMENTAL ANALYSIS.
- 441 Leonard J. Parsons and Randall L. Schultz, THE IMPACT OF ADVERTISING ON THE AGGREGATE CONSUMPTION FUNCTIONS: I. PRELIMINARY RESULTS.
- 442 Robert O. Edmister, NEW BANK DEPOSIT GROWTH.
- 443 Randall L. Schultz and Dick R. Wittink, THE MEASUREMENT OF INDUSTRY ADVERTISING EFFECTS.
- 444 David L. Ford, Jr., AN EXAMINATION OF STRUCTURE AND GROUP POSITION CENTRALITY IN EXPERIMENTALLY CREATED HIERARCHIES.
- 445 Howard L. Fromkin, Jeffrey H. Goldstein and Timothy C. Brock, THE ROLE OF "IRRELEVANT" DEROGATION IN VICARIOUS AGGRESSION CATHARSIS: A FIELD EXPERIMENT.
- 446 David L. Ford, Jr., EFFECTS OF GROUP STRUCTURE ON MEMBER ATTITUDES AND SATISFACTIONS IN DECISION CONFERENCES.
- 447 Vincent A. Mabert, EVALUATING SCHEDULING DECISION RULES USING A FRACTIONAL FACTORIAL DESIGN.
- 448 Herbert Moskowitz and David J. Reibstein, CONDITIONAL VERSUS UNCONDITIONAL ANALYSIS OF DYNAMIC DECISIONS.
- 449 Wesley H. Jones and Edgar A. Pessemier, SINGLE SUBJECT DISCRIMINANT CONFIGURATIONS: AN EXAMINATION OF RELIABILITY, VALIDITY AND JOINT-SPACE IMPLICATIONS.
- 450 Donald C. King and John J. Sherwood, MONITORING THE PROCESS AND EVALUATING THE RESULTS OF ORGANIZATION DEVELOPMENT.
- 451 Frank M. Bass and Dick R. Wittink, POOLING ISSUES AND METHODS IN REGRESSION ANALYSIS WITH EXAMPLES IN MARKETING RESEARCH.
- 452 Gordon K. Constable and D. Clay Whybark, THE COMBINED TRANSPORTATION AND INVENTORY POLICY DECISION.
- 453 Frank M. Bass, AN EMPIRICAL ANALYSIS OF THE THEORY OF STOCHASTIC PREFERENCE.
- 454 Herbert Moskowitz and Gary Koehler, IMPUTING PARAMETERS OF A PAYOFF FUNCTION FROM DECISION RULES ESTIMATED BY REGRESSION.
- 455 David L. Ford, Jr., A BEHAVIORAL-DECISION THEORETIC APPROACH FOR COMPUTERIZED MAN-JOB MATCHING SYSTEMS.
- 456 James C. Moore, REVEALED PREFERENCE AND OBSERVED DEMAND BEHAVIOR.
- 457 David L. Ford, Jr., AN INVESTIGATION OF A PARAMETRIC PROBABILITY MODEL FOR PREDICTING JOB PREFERENCES.

- 458 John J. Sherwood and John J. Scherer, THE DATING/MATING GAME: HOW TO PLAY WITHOUT LOSING.
- 459 Basheer M. Khumawala, AN EFFICIENT HEURISTIC PROCEDURE FOR THE CAPACITATED WAREHOUSE LOCATION PROBLEM.
- 460 Robert V. Horton and Dennis J. Weidenaar, THE GOALS OF ECONOMICS EDUCATION: A DELPHI - LIKE INQUIRY.
- 461 Howard L. Fromkin and Ord Elliott, AN EVALUATION OF THREE YOUTH SERVICE BUREAUS: A STUDY OF INTERORGANIZATIONAL INFLUENCE.
- 462 Basheer M. Khumawala and Robert R. Trippi, MULTI-ASSET FINITE HORIZON INVESTMENT RENEWAL PROBLEM.
- 463 Vinod K. Sahney, H. Allan Knappenberger and David L. Ford, Jr., SUBJECTIVE DECISION MAKING UNDER CONFLICT OF INTEREST - A CASE STUDY.
- 464 Robert Van Order, THE THEORY AND CONTROL OF INFLATION: A NEO-KEYNESIAN APPROACH.
- 465 Frank M. Bass and Abel Jeuland, STOCHASTIC PREFERENCE THEORY: DERIVATIONS AND COMPARISONS.
- 466 Lawrence J. Ring, AN APPLICATION OF THE THEORY OF STOCHASTIC PREFERENCE TO BRAND SWITCHING BEHAVIOR IN THE AUTOMOBILE MARKET.
- 467 Howard L. Fromkin, Jeffrey Brandt, Donald C. King, John J. Sherwood and Jeffrey Fisher, AN EVALUATION OF HUMAN RELATIONS TRAINING FOR POLICE.
- 468 Edgar A. Pessemier, STRATOP: A MODEL FOR DESIGNING EFFECTIVE PRODUCT AND COMMUNICATION STRATEGIES.
- 469 B. M. Khumawala, A. W. Neebe, D. C. Dannenbring, A NOTE ON EL-SHAIEB'S NEW ALGORITHM FOR LOCATING SOURCES AMONG DESTINATIONS.
- 470 B. M. Khumawala, ALGORITHM FOR THE P-MEDIAN PROBLEM WITH MAXIMUM DISTANCE CONSTRAINTS: EXTENSION.
- 471 B. M. Khumawala, A NOTE ON MULTIACTIVITY MULTIFACILITY SYSTEMS BY BRANCH AND BOUND.
- 472 B. M. Khumawala, Peter A. Pinto and David G. Dannenbring, A BRANCH AND BOUND ALGORITHM FOR ASSEMBLY LINE BALANCING WITH PARALLELING.
- 473 B. M. Khumawala and Umit Akinc, AN EFFICIENT BRANCH AND BOUND ALGORITHM FOR THE CAPACITATED WAREHOUSE LOCATION PROBLEM.
- 474 Herbert Moskowitz, A RECURSION ALGORITHM FOR FINDING PURE ADMISSIBLE DECISION FUNCTIONS IN STATISTICAL DECISIONS.
- 475 William L. Moore, A COMPARISON OF PRODUCT SPACES GENERATED BY MULTIDIMENSIONAL SCALING AND BY SINGLE SUBJECT DISCRIMINANT ANALYSIS.

- 476 Howard L. Fromkin, Jeffrey M. Brandt, Robert L. Dipboye, Marilyn Pyle, NUMBER OF SIMILAR STRANGERS AND FEELINGS OF UNDISTINCTIVENESS AS BOUNDARY CONDITIONS FOR THE SIMILARITY-ATTRACTION RELATIONSHIP: A BRIDGE BETWEEN DIFFERENT SANDBOXES.
- 477 Glenn Hueckel, RELATIVE PRICES, FACTOR SHARES, AND THE DISTRIBUTION OF RESOURCES: DATA SUPPLEMENT TO "WAR AND THE BRITISH ECONOMY, 1793-1815: A GENERAL EQUILIBRIUM ANALYSIS" EXPLORATIONS IN ECONOMIC HISTORY, X (1973).
- 478 David J. Reibstein, Stuart A. Youngblood and Howard L. Fromkin, NUMBER OF CHOICES AND PERCEIVED DECISION FREEDOM AS A DETERMINANT OF SATISFACTION AND CONSUMER.
- 479 Robert W. Johnson, THE RATIONALE FOR ACQUISITION OF FINANCE COMPANIES BY BANK HOLDING COMPANIES.
- 480 Richard K. Anderson and Akira Takayama, METZLER PARADOX AND THE THEORY OF TARIFFS IN THE MONETARY ECONOMY.
- 481 David L. Ford, Jr., JOB SEARCH IN THE LABOR MARKET FOR COLLEGE GRADUATES: A POST HOC ANALYSIS AND SOME NEW INSIGHTS.
- 482 D. Clay Whybark, FUN WITH FINALS.
- 483 Herbert Moskowitz and William L. Berry, A BAYESIAN ALGORITHM FOR DETERMINING OPTIMAL SINGLE SAMPLE ACCEPTANCE PLANS FOR PRODUCT ATTRIBUTES.
- 484 Dan E. Schendel, G. Richard Patton and A. James Riggs, CORPORATE TURNAROUND STRATEGIES.
- 485 Vincent A. Mabert, STATISTICAL VERSUS SALES FORCE-EXECUTIVE OPINION SHORT RANGE FORECASTS: A TIME SERIES ANALYSIS CASE STUDY.
- 486 Vincent A. Mabert and Michael J. Showalter, MANAGING PRODUCTIVITY IN THE UNITED STATES POSTAL SERVICE.
- 487 Vincent A. Mabert and Robert C. Radcliffe, FORECASTING - A SYSTEMATIC MODELING METHODOLOGY.
- 488 Dennis J. Weidenaar, THE ROLE OF ECONOMICS EDUCATION IN THE PROFESSIONAL ACTIVITIES OF COLLEGE AND UNIVERSITY SOCIAL STUDIES EDUCATORS.

1975

- 489 David L. Ford, Herbert Moskowitz and Dick R. Wittink, ECONOMETRIC MODELING OF INDIVIDUAL AND GROUP MULTIATTRIBUTE UTILITY FUNCTIONS.
- 490 Graham R. Baxter, Randall L. Schultz and Dennis P. Slevin, ATTITUDES AND LIKELIHOOD OF ACCEPTANCE OF OR/MS MODELS.
- 491 John F. Baum and Stuart A. Youngblood, THE IMPACT OF AN ORGANIZATIONAL CONTROL POLICY ON ABSENTEEISM, PERFORMANCE, AND SATISFACTION.
- 492 Keith C. Brown, FEDERAL POWER COMMISSION CONTROL OF NATURAL GAS PRODUCER PRICES.

- 493 William L. Berry and Richard A. Finlay, CRITICAL RATIO SCHEDULING WITH QUEUE WAITING TIME INFORMATION: AN EXPERIMENTAL ANALYSIS.
- 494 Vincent A. Mabert and D. Clay Whybark, SAMPLING AS A SOLUTION METHODOLOGY.
- 495 William A. Pasmore, Paul M. Nemiroff and David L. Ford, THE EFFECTS OF TWO NORMATIVE STRUCTURAL INTERVENTIONS ON ESTABLISHED AND AD HOC GROUPS: IMPLICATIONS FOR THE IMPROVEMENT OF DECISION MAKING EFFECTIVENESS.
- 496 Cornelis A. deKluyver, THE DOUBTFUL REGION IN DISCRIMINANT ANALYSIS.
- 497 T. E. Little and Randall L. Schultz, A MANAGERIAL MODEL OF COMPETITIVE BEHAVIOR.
- 498 Randall L. Schultz and T. E. Little, COMPETITIVE INTERACTION IN A REGULATED MARKET.
- 499 David L. Ford, Jr., PERSPECTIVE: MINORITIES IN ORGANIZATIONS.
- 500 Harold A. Brown and David L. Ford, Jr., EMPLOYMENT PROGRESS AND JOB SATISFICATION OF MINORITY MBA GRADUATES.
- 501 David L. Ford, Jr. and Lucian B. Gatewood, ORGANIZATIONAL RESPONSES TO MINORITY GROUP MANAGERS: LESS THAN SATISFACTORY.
- 502 Willie B. Henderson and William L. Berry, HEURISTIC METHODS FOR TELEPHONE OPERATOR SHIFT SCHEDULING: AN EXPERIMENTAL ANALYSIS.
- 503 Russell F. Lloyd, Chris Vaidya and David L. Ford, Jr., THE IMPACT OF COMMUNICATION AND INFORMATION FLOW CHARACTERISTICS ON ORGANIZATIONAL DECISION MAKING: A SELECTED REVIEW AND SUGGESTIONS FOR FUTURE RESEARCH.
- 504 Koteswara Rao Kadiyala, EFFICIENT ESTIMATION OF PARTIALLY IDENTIFIED SYSTEM OF EQUATIONS.
- 505 Willie B. Henderson and William L. Berry, DETERMINING OPTIMAL SHIFT SCHEDULES FOR TELEPHONE TRAFFIC EXCHANGE OPERATORS.
- 506 Basheer M. Khumawala and D. Clay Whybark, THE USE OF ECONOMIC LOGIC IN FACILITY LOCATION DECISIONS.
- 507 Patric H. Hendershott, A BRIEF DESCRIPTION OF A FLOW-OF-FUNDS MODEL.
- 508 Raymond K. Fink and Herbert Moskowitz, A RECURSIVE ALGORITHM FOR A SUMMED MULTINOMIAL DENSITY FUNCTION.
- 509 Gary G. Schlarbaum, Wilbur G. Lewellen and Ronald C. Lease, REALIZED RETURNS ON COMMON STOCK INVESTMENTS: THE EXPERIENCE OF INDIVIDUAL INVESTORS.
- 510 Paul M. Nemiroff and David L. Ford, Jr., A CONTINGENCY APPROACH TO TASK EFFECTIVENESS AND HUMAN FULFILLMENT IN ORGANIZATIONS: AN EMPIRICAL TEST OF A CONCEPTUAL MODEL.
- 511 David L Ford Jr., PREDICTING GROUP DECISION STRATEGIES: THE EFFECT OF RATING SCALE USE BIAS ON ACCURACY OF PREDICTION.

- 512 Harold A. Brown and David L. Ford, Jr., MANAGEMENT EDUCATION FOR MINORITIES; ASSESSING THE PAYOFFS.
- 513 Bruce J. McLaren and D. Clay Whybark, A COMPARISON OF HEURISTIC APPROACHES TO LOCATING A FIXED NUMBER OF FACILITIES.
- 514 516 Taylor E. Little and William L. Moore, AN APPLICATION OF THE SCHONEMANN AND WANG INDIVIDUAL DIFFERENCE MODEL FOR PREFERENCE.
- 515 Dan Schendel, Kenneth J. Hatten and Arnold C. Cooper, CAN CORPORATE STRATEGY BE MODELLED/
- 516 John M. McCann, David J. Reibstein, and Dick R. Wittink, MARKET SEGMENTATION VIA DERIVED IMPORTANCE WEIGHTS.
- 517 Frank M. Bass, Abel Jeuland and Gordon P. Wright, EQUILIBRIUM STOCHASTIC CHOICE AND MARKET PENETRATION THEORIES: DERIVATIONS AND COMPARISONS.
- 518 Frank M. Bass, ANALYTICAL APPROACHES IN THE STUDY OF CONSUMER PURCHASE BEHAVIOR AND BRAND CHOICE.
- 519 Dan Schendel, NEEDS AND DEVELOPMENTS IN POLICY CURRICULA AT THE PH.D LEVEL.
- 520 L. F. Dunn, NONPECUNIARY RETURNS AND INTERNAL PREFERENCES FOR WAGE INCOME AND LEISURE TIME. I. INTERNAL EQUILIBRIUM WAGES AND LABOR SUPPLY.
- 521 L. F. Dunn, NONPECUNIARY RETURNS AND INTERNAL PREFERENCES FOR WAGE INCOME AND LEISURE TIME. II. EMPIRICAL APPLICATION AND DISCUSSION OF RESULTS.
- 522 Herbert Moskowitz and Raymond K. Fink, A BAYESIAN ALGORITHM INCORPORATING INSPECTOR ERRORS FOR QUALITY CONTROL AND AUDITING.
- 523 Herbert Moskowitz, Ralf E. Schaefer and Katrin Borcharding, 'IRRATIONALITY' OF MANAGERIAL JUDGMENTS: IMPLICATIONS FOR MANAGEMENT INFORMATION SYSTEMS AND OPERATIONS RESEARCH.
- 524 Charles W. King and Lawrence J. Ring, THE 1975 TORONTO MALE FASHION RESEARCH PROJECT: A DESCRIPTIVE OVERVIEW.
- 525 Arthur V. Hill and Vincent A. Mabert, A COMBINED PROJECTION-CASUAL APPROACH FOR SHORT RANGE FORECASTS.
- 526 D. Clay Whybark, MRP: A PROFITABLE CONCEPT FOR DISTRIBUTION.
- 527 Vincent A. Mabert, THE BOX-JENKINS FORECASTING TECHNIQUE.
- 528 Richard K. Anderson and Akira Takayama, DEVALUATION, SPECIE FLOW MECHANISM, AND WELFARE.
- 529 Vincent A. Mabert and Alan R. Raedels, THE DETAIL SCHEDULING OF A PART-TIME WORK FORCE; A CASE STUDY OF TELLER STAFFING.
- 530 Robert V. Horton and Gordon P. Wright, SOME MISLEADING CONTRASTS BETWEEN DISTRIBUTIONS OF HUMAN ABILITIES AND INCOME.
- 531 Bruce A. McCarl, Hartley Furtan and Herbert Moskowitz, QUADRATIC PROGRAMMING APPLICATION IN THE DECISION SCIENCES: A TUTORIAL.

- 532 Akira Takayama, ECONOMIC GROWTH AND THE BALANCE OF PAYMENTS: A FURTHER ANALYSIS.
- 533 William L. Berry, Myles Marcus and J. Greg Williams, INVENTORY PLANNING USING BIASED SAMPLING TECHNIQUES.
- 534 William L. Berry, Vincent A. Mabert and Myles Marcus, FORECASTING TELLER WINDOW DEMAND WITH EXPONENTIAL SMOOTHING.
- 535 Akira Takayama and Richard K. Anderson, DEVALUATION, CAPITAL MOBILITY, AND FULL EQUILIBRIUM.
- 536 John Fox, AN EMPIRICAL TEST OF THE AVERCH-JOHNSON HYPOTHESIS IN THE ELECTRIC UTILITY INDUSTRY.
- 537 William R. Kinney, Jr. and Andrew D. Bailey, Jr., REGRESSION ANALYSIS AS A MEANS OF DETERMINING AUDIT SAMPLE SIZE: A COMMENT.
- 538 Andrew D. Bailey, Jr. and Warren J. Boe, GOAL AND RESOURCE TRANSFERS IN THE MULTI-GOAL ORGANIZATION.
- 539 Andrew D. Bailey, Jr. and Daniel L. Jensen, GENERAL PRICE LEVEL ADJUSTMENTS IN THE CAPITAL BUDGETING DECISION.
- 540 Andrew D. Bailey, Jr. and Daniel L. Jensen, GENERAL PRICE LEVEL ADJUSTMENTS IN THE CAPITAL BUDGETING DECISION.
- 541 Andrew D. Bailey, Jr. and Daniel L. Jensen, BAYESIAN REVISIONS IN RELATED AUDIT TESTS.
- 542 Andrew D. Bailey, Jr. and Daniel L. Jensen, THE TWO-DIMENSIONAL TIME FRAME OF COMMON DOLLAR STATEMENTS.
- 543 D. Clay Whybark, J. Gregg Williams, MATERIAL REQUIREMENTS PLANNING UNDER UNCERTAINTY.
- 544 Russell M. Barefield and Eugene E. Comiskey, HAS LINE-OF-BUSINESS REPORTING HELPED THE INVESTOR-ANALYST/
- 545 Raj K. Jain and K. Rao Kadiyala, THE IMPLICATIONS OF ALTERNATIVE ALMON LAG ESTIMATORS FOR MONETARY POLICY: A STUDY OF THE TERM STRUCTURE AND DEMAND FOR MONEY MODELS.
- 546 William A. Pasmore and Donald C. King, THE MICHIGAN ICL STUDY REVISED; A CRITICAL REVIEW.
- 547 Randall L. Schultz and Forrest S. Carter, A MONTE CARLO STUDY OF CROSS-LAGGED CORRELATION.
- 548 Herbert Moskowitz, SELECTING BAYESIAN SINGLE SAMPLE ACCEPTANCE PLANS FOR QUALITY CONTROL BY ROUTING PROBLEM.
- 549 Arthur V. Hill and D. Clay Whybark, COMPARING EXACT SOLUTION PROCEDURES FOR THE MULTIPLE-VEHICLE ROUTING PROBLEM.
- 550 Akira Takayama, THE WEALTH EFFECT, THE CAPITAL ACCOUNT, AND ALTERNATIVE POLICIES UNDER FIXED EXCHANGE RATES.

- 551 Akira Takayama, DEVALUATION AND FINANCIAL CONTROLS IN THE MILTI-COMMODITY WORLD.
- 552 James B. Dworkin, THE IMPACT OF FINAL OFFER INTEREST ARBITRATION ON BARGAINING: THE CASE OF MAJOR LEAGUE BASEBALL.
- 553 James B. Dworkin and Stuart A. Youngblood, MUNICIPAL COLLECTIVE BARGAINING; A MODEL AND ALAYSIS OF BARGAINING OUTCOMES.
- 554 David S. Kidwell, MUNICIPAL BOND CALL PROVISIONS.
- 555 Robert V. Horton and Dennis J. Weidenaar, SURMOUNTING OBSTACLES TO ECONOMIC LITERACY; A DELPHI-LIKE INQUIRY.
- 556 Howard L. Fromkin, THE SEARCH FOR UNIQUENESS AND VALUATION OF SCARCITY: NEGLECTED DIMENSIONS OF VALUE IN EXCHANGE THEORY.
- 557 Raanan Lipshitz and John J. Sherwood, THE EFFECTIVENESS OF THIRD PARTY PROCESS CONSULTATION AS A FUNCTION OF THE CONSULTANT'S PRESTIGE AND STYLE OF INTERVENTION.
- 558 Herbert Moskowitz, ROBUSTNESS OF LINEAR MODELS FOR DECISION MAKING - SOME COMMENTS.
- 559 Randall L. Schultz and Dominique M. Hanssens, LOGICAL IMPLICATIONS OF COMPETITIVE BEHAVIOR: AN APPROACH TO MODEL SPECIFICATION.
- 560 David J. Reibstein and Herbert Moskowitz, ON ANALYZING INTERDEPENDENT DECISIONS IN MARKETING.
- 561 Randall L. Schultz and Robert P. Leone, A STUDY OF MARKETING GENERALIZATIONS.
- 562 Richard K. Anderson and Akira Takayama, THE CLASSICAL THEORY OF INTERNATIONAL ADJUSTMENT: A REINTERPRETATION.
- 563 Vincent A. Mabert, FORECAST MODIFICATION BASED UPON RESIDUAL ANALYSIS: A CASE STUDY OF CHECK VOLUME ESTIMATION.
- 564 Kevin Boyd and Vincent A. Mabert, A TWO STAGE FORECASTING APPROACH AT CHEMICAL BANK OF NEW YORK FOR CHECK PROCESSING.,
- 565 Eugene F. Stone, Richard T. Mowday and Lyman W. Porter, HIGHER-ORDER NEED STRENGTHS AS MODERATORS OF THE JOB SCOPE-JOB SATISFACTION RELATIONSHIP.
- 566 Vicente Salas and Andrew Whinston, SUBSIDY FREE WELFARE GAMES.
- 567 Vicente Salas and Andrew Whinston, A NOTE ON PRODUCTION THEORY AND GEOMETRIC DUALITY.
- 568 ROBERT H. Bonczek, CLYDE Holsapple and Andrew Whinston, IMPLEMENTATION OF A DECISION SUPPORT FOR REGIONAL WATER QUALITY PLANNING.
- 569 Vicente Salas and Andrew B. Whinston, PRODUCTION THEORY AND LOG CONVEXITY.
- 570 Frank M. Bass , Philippe Cattin and Dick R. Wittink, FIRM EFFECTS AND INDUSTRY EFFECTS IN THE ANALYSIS OF MARKET STRUCTURE AND PROFITABILITY.

- 571 K. Rao Kadiyala and James R. Nunns, ESTIMATION OF A SIMULTANEOUS SYSTEM OF EQUATIONS WHEN THE SAMPLE IS UNDERSIZED.
- 572 Charles A. Tritschler, REPLACEMENT COST ACCOUNTING FOR SEC "SAFE HARBOR" DISCLOSURE, PART I.
- 573 Charles A. Tritschler, REPLACEMENT COST ACCOUNTING FOR SEC 'SAFE HARBOR' DISCLOSURE. PART II.
- 574 Robert H. Bonczek, Clyde W. Holsapple and Andrew B. Whinston, DESIGN AND IMPLEMENTATION OF AN INFORMATION BASE FOR DECISION MAKERS.
- 575 Robert H. Bonczek, Clyde W. Holsapple and Andrew B. Whinston, INFORMATION TRANSFERRAL WITHIN A DISTRIBUTED DATA BASE VIA A GENERALIZED MAPPING LANGUAGE.
- 576 Robert H. Bonczek, Clyde W. Holsapple and Andrew B. Whinston, INFORMATION PROGRAMMING WITHIN THE CONTEXT OF A GENERALIZED DATA BASE MANAGEMENT SYSTEM.
- 577 Joel Huber and Bill James, THE MONETARY WORTH OF PHYSICAL ATTRIBUTES; A DOLLARMETRIC APPROACH.
- 578 Kenneth J. Hatten, Dan E. Schendel and Arnold C. Cooper, A STRATEGIC MODEL OF THE U.S. BREWING INDUSTRY 1952 - 71.
- 579 Kenneth J. Hatten and Dan E. Schendel, HETEROGENEITY WITHIN AN INDUSTRY; FIRM CONDUCT IN THE U.S. BREWING INDUSTRY 1951 - 1971.
- 580 Dan E. Schendel and G. Richard Patton, A SIMULTANEOUS EQUATION MODEL OF CORPORATE STRATEGY.
- 581 Frank M. Bass and Gordon P. Wright, SOME NEW RESULTS IN PURCHASE TIMING AND BRAND SELECTION.
- 582 Vicente Salas and Andrew B. Whinston, LIMITATIONS OF SUBSIDY-FREE PRICES IN REGULATORY POLICY.
- 583 Vicente Salas and Andrew Whinston, A THEORETICAL BASIS FOR INFLATION ACCOUNTING.
- 584 John M. Barron and Richard L. Peterson, CONSUMER CHOICE AND SEARCH THEORY.
- 585 Peter H. Schonemann, Forrest S. Carter and William L. James, CONTRIBUTIONS TO SUBJECTIVE METRICS SCALING; I. COSPA, A FAST METHOD FOR FITTING AND TESTING HORAN'S MODEL, AND AN EMPIRICAL COMPARISON WITH INDSCAL AND ALSICAL.
- 586 Edgar A. Pessemier, William A Moore and Taylor Little, PREDICTING BRAND PURCHASE BEHAVIOR: MARKETING APPLICATION OF THE SCHONEMANN-WANG UNFOLDING MODEL.
- 587 Vincent A. Mabert, HEURISTIC WORK FORCE SCHEDULING WITH VARIABLE SHIFT LENGTHS AND LABOR PRODUCTIVITY DIFFERENCES: A CASE STUDY OF ENCODER STAFFING.
- 588 Nancy Jacob and Rich Pettit, RESEARCH OUTPUT AND CAPITAL MARKET EFFICIENCY UNDER A COMPETITIVE COMMISSION RATE STRUCTURE.

- 589 Howard L. Fromkin and Raanan Lipshitz, A CONSTRUCT VALIDITY METHOD OF SCALE DEVELOPMENT: THE UNIQUENESS SCALE.
- 590 Daniel Ganster, Michael McCuddy an: REPLICATION AND EXTENSION WITH UNIQUENESS THEORY.
- 591 Eugene F. Stone, Samuel Rabinowitz and Mark D. Spool, EFFECT OF ANONYMITY ON STUDENT EVALUATIONS OF FACULTY PERFORMANCE.
- 592 Eugene F. Stone, SOME PERSONALITY CORRELATES OF PERCEPTIONS OF AND REACTIONS TO TASK CHARACTERISTICS.
- 593 Bryan L. Deuermeyer and William P. Pierskalla, A BY-PRODUCT PRODUCTION SYSTEM WITH AN ALTERNATIVE.
- 594 Steve M. Bajgier and Herbert Moskowitz, PUBLIC RISK ASSESSMENT AND EVALUATION OF DRINKING WATER QUALITY.
- 595 Vicente Salas,m Dan E. Schendel and Francisco F. Coronel, THE NATIONAL PROPENSITY TO EXPROPRIATE: A GENERALIZATION OF THE KNUDSEN MODE
- 596 Edgar A. Pessemier, A. C. Bemmaor and Dominique M. Hanssens, AN EMPIRICAL STUDY OF THE WILLINGNESS TO SUPPLY HUMAN BODY PARTS.
- 597 Byung T. Ro, THE DISCLOSURE OF CAPITALIZED LEASE INFORMATION AND STOCK PRICES.
- 598 `Robert H. Bonczek, Clyde W. Holsapple and Andrew B. Whinston, OBSERVATIONS ON A GENERALIZED INTELLIGENT QUERY PROCESSOR FOR DECISION SUPPORT.
- 599 Randall L. Schultz and Dennis P. Slevin, AN INNOVATION PROCESS PERSPECTIVE OF IMPLEMENTATION.
- 600 Edgar A. Pessemier, PRODUCT PLANNING FOR EFFECTIVE SCIENTIFIC AND TECHNICAL INFORMATION.
- 601 F. Brian Talbot and James H. Patterson, AN INTEGER PROGRAMMING ALGORITHM FOR RESOURCE-CONSTRAINED SEQUENCING PROBLEMS.
- 602 William A. Pasmore and Donald C. King, UNDERSTANDING ORGANIZATIONAL CHANGE; A COMPARATIVE STUDY OF MULTIFACETED INTERVENTIONS.
- 603 C. R. Snyder and Howard L. Fromkin, ABNORMALITY AS A POSITIVE CHARACTERISTIC: THE DEVELOPMENT AND VALIDATION OF A SCALE MEASURING NEED OR UNIQUENESS.
- 604 Ron Adelsman and Andrew B. Whinston, SOCIAL CHOICE AND PUBLIC GOODS: CORRESPONDENCE RESULTS INVOLVING NON-STRATEGY-PROOFNESS AND INDIVIDUAL INCENTIVE COMPATIBILITY.
- 605 Ron Adelsman and Andrew B. Whinston, STRATEGIC GAINS, VULNERABLE SITUATIONS, AND INFORMATION AVAILABILITY.
- 606 Richard W. Woodman and John J. Sherwood, A COMPREHENSIVE LOOK AT JOB DESIGN: EVERYTHING YOU ALWAYS WANTED TO KNOW ABOUT REDESIGNING JOBS BUT WERE AFRAID TO ASK.

- 607 Wilbur G. Lewellen and John J. McConnell, TAX REFORM, SHARE VALUATION, AND CAPITAL COSTS.
- 608 Bryan L. Deuermeyer, A MULTI-TYPE PRODUCTION SYSTEM FOR PERSISHABLE INVENTORIES.
- 609 Herbert Moskowitz and Charles H. Kimpel, PREDICTION OF LOW PROBABILITY ADVERSE EVENTS IN PANEL VERSUS DELPHI GROUPS.
- 610 Robert H. Bonczek, Clyde W., Holsapple and Andrew B. Whinston, PROCESSING DEEP STRUCTURES IN A GENERALIZED INTELLIGENT QUEIRY PROCESSOR FOR DECISION SUPPORT.
- 611 Robert K. Eskew and Charles A. Tritschler, TEACHING TECHNIQUE IN ACCOUNTING FOR REPLACEMENT COST.
- 612 Gary G. Schlarbaum, Wilbur G. Lewellen and Ronald C. Lease, THE COMMON- STOCK-PERFORMANCE RECORD OF INDIVIDUAL INVESTORS.
- 613 David S. Kidwell and Patric H. Hendershott, THE IMPACT OF ADVANCED REFUNDING BOND ISSUES ON STATE AND LOCAL BORROWING COSTS.
- 614 Dan Schendel, DESIGNING STRATEGIC PLANNING SYSTEMS.
- 615 Edgar A. Pessemier, TYING MARKETING SCIENCE WITH MARKETING PRACTICE: RESEARCH DIRECTIONS, APPLICATIONS NEEDS.
- 616 Laurence Takeuchi, THE LOGICAL STRUCTURE OF BINARY TYPE DECISION NET MODELS: A FRAMEWORK FOR ANALYSIS.
- 617 Gary G. Schlarbaum, Wilbur G. Lewellen and Ronald C. Lease, THE STOCK MARKET EXPERIENCE OF INDIVIDUAL INVESTORS; SOME ADDITIONAL EVIDENCE.
- 618 Wilbur G. Lewellen, Kenneth L. Stanley, Ronald C. Lease and Gary G. Schlarbaum, SOME DIRECT EVIDENCE ON THE DIVIDEND CLIENTELE PHENOMENON.
- 619 John J. Sherwood and Florence M. Hoylman, UTILIZING HUMAN RESOURCES: INDIVIDUAL VERSUS GROUP APPROACHES TO PROBLEM-SOLVING AND DECISION-MAKING.
- 620 Robert H. Bonczek, Clyde W. Holsapple and Andrew B. Whinston, CONCEPTUAL AND OPERATIONAL CONSTRUCTS FOR KNOWLEDGE REPRESENTATION.
- 621 Peter H. Schonemann, William L. James and Forrest S. Carter, CONTRIBUTIONS TO SUBJECTIVE METRICS SCALING; II. A STATISTICAL TEST AND APPROXIMATE NORMS FOR EVALUATING THE FIT OF HORAN'S MODEL WITH COSPA.
- 622 624 Michael W. Pustay, THE TRANSATLANTIC AIRLINE MARKET: EXPLORING THE MYTHS OF EXCESSIVE, UNFAIR, AND PREDATORY COMPETITION.
- 623 Edgar A. Pessemier, SIMULATION METHODS AS AN AID TO DESIGNING MARKET MAP STUDIES: A MANAGERIAL REVIEW.
- 624 Edgar A. Pessemier, MANAGERIAL ASPECTS OF MARKET STRUCTURE ANALYSIS AND MARKET MAPS.
- 625 Edgar A. Pessemier, STOCHASTIC PROPERTIES OF CHANGING PREFERENCES.
- 626 Patric H. Hendershott, Jonathan A. Scott and James P. Winder, ENDOGENIZING INCOME STATEMENTS OF THRIFT INSTITUTIONS.

- 627 Walter H. Zultowski, Robert L. Dipboye, Richard D. Arvey and H. Dudley Dewhirst, THE RELATIONSHIP OF PERFORMANCE TO SATISFACTION FOR HIGH AND LOW SELF-ESTEEM SUBGROUPS: FIELD TESTS OF KORMAN'S PREDICTIONS.
- 628 Stephen C. Graves, Warren H. Hausman and Leroy B. Schwarz, SCHEDULING AUTOMATIC WAREHOUSING SYSTEMS: SIMULATION RESULTS.
- 629 Akira Takayama and Richard K. Anderson, DEVALUATION, CAPITAL MOBILITY, AND LONG-RUN EQUILIBRIUM.
- 630 Eugene F. Stone, Neal Schmitt and Samuel Rabinowitz, DETERMINANTS OF STUDENT RATINGS OF FACULTY PERFORMANCE.
- 631 Rakesh K. Sarin, AN APPROACH FOR SCENARIO GENERATION.
- 632 Keith C. Brown, IMPERFECT COMPETITION AND COMPETITIVE BIDDING UNDER UNCERTAINTY.
- 633 Eugene F. Stone and Lyman W. Porter, ON THE USE OF INCUMBENT-SUPPLIED JOB CHARACTERISTICS DATA.
- 634 Akira Takayama, THE WEALTH EFFECT, THE CAPITAL ACCOUNT, AND ALTERNATIVE POLICIES UNDER FIXED EXCHANGE RATES.
- 635 Robert L. Dipboye and Jack Wiley, REACTIONS OF MALE RATERS TO INTERVIEWEE SELF-PRESENTATION STYLE AND SEX: EXTENSIONS OF PREVIOUS RESEARCH.
- 636 Bryan L. Deuermeyer, ON CONTINUOUS REVIEW (s,s) INVENTORY SYSTEMS: AN APPLICATION OF REGENERATIVE STOCHASTIC PROCESSES.
- 637 Herbert Moskowitz and David J. Reibstein, A METHOD FOR ANALYZING INTERDEPENDENT DECISIONS VIA THE PRINCIPAL OF OPTIMALITY.
- 638 Herbert Moskowitz, A REPLY TO REMUS AND JENICKE: ROBUSTNESS OF LINEAR MODELS SHOULD BE RE-VISITED.
- 639 Leroy B. Schwarz and Robert E. Johnson, AN APPRAISAL OF THE EMPIRICAL PERFORMANCE OF THE LINEAR DECISION RULE.
- 640 Robert H. Bonczek, Clyde W. Holsapple and Andrew b. Whinston, COMPUTER-BASED SUPPORT OF STRATEGIC PLANNING.
- 641 Keith C. Brown, THE RATE OF RETURN OF SELECTED INVESTMENT PROJECTS.
- 642 Eugene F. Stone, Daniel C. Ganster and Richard W. Woodman, RELATIONSHIPS BETWEEN GROWTH NEED STRENGTH AND OTHER INDIVIDUAL DIFFERENCES MEASURES EMPLOYED IN JOB DESIGN RESEARCH.
- 643 Michael F. Flanagan and Robert L. Dipboye, RESEARCH SETTINGS IN INDUSTRIAL AND ORGANIZATIONAL PSYCHOLOGY: I. CHARACTERISTICS OF RESEARCH IN LABORATORY AND FIELD SETTINGS.
- 644 Robert L. Dipboye and Michael F. Flanagan, RESEARCH SETTINGS IN INDUSTRIAL AND ORGANIZATIONAL PSYCHOLOGY: II. ARE FINDINGS IN THE FIELD MORE GENERALIZABLE THAN IN THE LABORATORY/

- 645 Bryan L. Deuermeyer, ON MULTI-PRODUCT PERISHABLE INVENTORY SYSTEMS WITH DEPENDENT DEMANDS.
- 646 Michael W. Pustay, INDUSTRY INEFFICIENCY UNDER REGULATORY SURVEILLANCE.
- 647 Andrew D. Bailey, Jr. and Daniel L. Jensen, A BAYESIAN DECISION ANALYSIS OF RELATED AUDIT TESTS.
- 648 James S. Dyer and Rakesh K. Sarin, MULTICRITERIA DECISION MAKING: AN EXPOSITORY SURVEY.
- 649 Keith C. Brown, ENTRY RATE AND LONG RUN ECONOMIC PROFIT.

-1978-

- 650 Byung T. Ro, THE SEC MATERIALITY CRITERIA FOR DISCLOSURE OF ACCOUNTING INFORMATION: AN EMPIRICAL ASSESSMENT.
- 651 Eugene Comiskey, Robert Eskew, Byung Ro and Charles Tritschler, THE EFFECT OF SEC MANDATED REPLACEMENT COST DISCLOSURE ON SECURITY RETURNS.
- 652 Edgar A. Pessemier, UNDERSTANDING AND ANALYZING CONTINGENCY DATA.
- 653 David S. Kidwell and Charles A. Trzcinka, THE RISK STRUCTURE OF INTEREST RTATES AND THE PENN-CENTRAL CRISIS.
- 654 Arnold C. Cooper, STRATEGIC MANAGEMENT; NEW VENTURES & SMALL BUSINESS.
- 655 Randall L. Schultz and Wilfried R. Vanhonacker, A STUDY OF PROMOTION AND PRICE ELASTICITY.
- 656 Joel R. Rubinson and Frank M. Bass, A NOTE ON A PARSIMONIOUS DESCRIPTION OF THE HENDRY SYSTEM.
- 657 Keith C. Brown, SEALED BID AUCTIONS: A LOOK AT THE WHOLE ELEPHANT.
- 658 Frank M. Bass, THE RELATIONSHIP BETWEEN DIFFUSION RATES, EXPERIENCE CURVES, AND DEMAND ELASTICITIES FOR CONSUMER DURABLE TECHNOLOGICAL INNOVATIONS.
- 659 Russell M. Barefield and Eugen E. Comiskey, THE DIFFERENTIAL ASSOCIATION OF FORECAST ERROR AND EARNINGS VARIABILITY WITH SYSTEMATIC RISK.
- 660 Michael W. Pustay,.AIRLINE REGULATION AND SERVICE TO SMALL COMMUNITIES.
- 661 Frank M. Bass and Gordon P. Wright, BRAND CHOICE AND PURCHASE TIMING MODELS: SOME NEW RESULTS WITH COMPOUND DISTRIBUTIONS.
- 662 Keith C. Brown, A NOTE ON EVALUATING PUBLIC INVESTMENT PROJECTS.
- 663 Donald C. King, John J. Sherwood and Michael R. Manning, OD'S RESEARCH-BASE: HOW TO EXPAND AND UTILIZE IT.
- 664 Michael D. Joehnk and David S. Kidwell, A COMPARATIVE COST STUDY ON THE DIFFERENCE BETWEEN COMPETITIVE AND NEGOTIATED UNDERWRITINGS IN THE STATE AND LOCAL GOVERNMENT BOND MARKET.
- 665 Otis W. Gilley and John M. Barron, A TEST FOR INCENTIVE EFFECTS OF UI PROGRAMS.

- 666 Keith C. Brown, MODELING THE GROUP ADMISSIONS PROCESS--THE SOURCE OF DISAPPOINTMENT AND ALLEGED DISCRIMINATION.
- 667 Fereidoon Sioshansi and Andrew B. Whinston, MORAL HAZARD IN A DYNAMIC FRAMEWORK.
- 668 Herbert Moskowitz, Jerry Evans, Isaac Jimenez-Lerma, DEVELOPMENT OF A MULTI-ATTRIBUTE VALUE FUNCTION FOR LONG RANGE ELECTRICAL GENERATION EXPANSION.
- 669 Herbert Moskowitz, Doyle L. Weiss, Kah Kee Cheng and David J. Reibstein, ROBUSTNESS OF UNIT AND EQUAL WEIGHTING LINEAR MODELS IN DYNAMIC MULTIVARIATE DECISIONS.
- 670 Herbert Moskowitz and Steve M. Bajgier, VALIDITY OF THE DeGROOT MODEL FOR ACHIEVING CONSENSUS IN PANEL AND DELPHI GROUPS.
- 671 Rakesh K. Sarin, A BAYESIAN APPROACH FOR LONG TERM FORECASTING.
- 672 Julia Herszkowic and Andrew B. Whinston, THE EVALUATION OF PUBLIC INVESTMENT UNDER RISK.
- 673 Herbert Moskowitz and William I. Bullers, MODIFIED PERT VERSIS FRACTILE ASSESSMENT OF SUBJECTIVE PROBABILITY DISTRIBUTIONS.
- 674 Edgar A. Pessemier, SOME CURRENT DIRECTIONS FOR RETAIL RESEARCH.
- 1979-
- 675 Chris J. Berger, AN EMPIRICAL TEST OF OPERANT CONDITIONING AND EXPECTANCY THEORY ACCOUNTS OF TASK PERFORMANCE UNDER DIFFERING MAGNITUDES AND RESPONSE-BASED SCHEDULES OF REINFORCEMENT.
- 676 Charles Lawrence, THE FEASIBILITY OF APPLYING GOVERNMENTAL ACCOUNTING AUDITING AND FINANCIAL REPORTING STANDARDS (GAAFR) TO REPORTS OF SMALLER INDIANA CITIES.
- 677 Herbert Moskowitz and William I. Bullers, A PROGRAM FOR EVALUATING, FITTING, AND DEBIASING SUBJECTIVE PROBABILITY DISTRIBUTIONS.
- 678 Earl D. Benson, David S. Kidwell and Robert J. Rogowski, CYCLICAL VARIATIONS IN YIELD SPREADS FOR GENERAL OBLIGATIONS BONDS IN THE TAX-EXEMPT BOND MARKETS.
- 679 Jerome Adams and John J. Sherwood, AN EVALUATION OF ORGANIZATION EFFECTIVENESS: AN APPRAISAL OF HOW ARMY INTERNAL CONSULTANTS USE SURVEY FEEDBACK IN A MILITARY SETTING.
- 680 Chris J. Berger and Donald P. Schwab, THE IMPACTS OF PAY ON PAY SATISFACTION.
- 681 Edgar A. Pessemier and Thomas Pilon, A MODEL FOR PRODUCT MANAGEMENT.
- 682 Randall L. Schultz and Michael D. Henry, IMPLEMENTING DECISION MODELS.
- 683 Edgar Pessemier and Peter Wilton, THE EFFECTS OF INFORMATION ON PERCEPTIONS AND PREFERENCES FOR NEW CHOICE OBJECTS.
- 684 Frederick L. Dembowski and Leroy B. Schwarz, AN INTEGER PROGRAMMING APPROACH TO SCHOOL DISTRICT FINANCIAL MANAGEMENT.

- 685 Richard W. Woodman and John J. Sherwood, EFFECTS OF TEAM DEVELOPMENT INTERVENTION: A FIELD EXPERIMENT.
- 686 Frank M. Bass and Thomas L. Pilon, A STOCHASTIC BRAND CHOICE FRAMEWORK FOR ECONOMETRIC MODELLING OF TIME SERIES MARKET SHARE BEHAVIOR.
- 687 Fereidoon Sioshansi and Andrew B. Whinston, AN EXPERIMENTAL STUDY OF CHOICE UNDER UNCERTAINTY.
- 688 Edgar A. Pessemier, Forrest S. Carter and Glen R. Jarboe, DATA MODELS AND ANALYTIC MODELS FOR PRODUCT MAPS.
- 689 Frank M. Bass, ADVERTISING SPENDING LEVELS AND PROMOTION POLICIES: PROFIT POTENTIAL FOR THE APPLICATION OF MANAGEMENT SCIENCE.
- 690 Frank M. Bass and John C. Whitney, A STUDY OF THE INFLUENCE OF HALO ON THE PREDICTIVE ABILITY OF ATTITUDE MODELS.
- 691 Paul D. Tolchinsky and Donald C. King, DATA BASED INTERVENTIONS: A COMPARATIVE STUDY OF TWO MODELS OF SURVEY FEEDBACK.
- 692 Alain V. Bultez and Randall L. Schultz, DECISION RULES FOR ADVERTISING BUDGETING AND MEDIA ALLOCATION.
- 693 Leonard J. Parsons, Randall L. Schultz and Thomas L. Pilon, THE IMPACT OF ADVERTISING ON THE AGGREGATE CONSUMPTION FUNCTION.
- 694 Edgar A. Pessemier and Peter Wilton, PRETESTING THE ACCEPTANCE OF INNOVATIONS.
- 695 Michael Horrigan, Rao Kadiyala and Duckhoon Lee, A COMPARISON OF ALMON-LAG AND RIDGE REGRESSION TECHNIQUES.
- 696 Judith M. Pask, BIBLIOGRAPHIC INSTRUCTION IN BUSINESS LIBRARIES.
- 697 Wilbur G. Lewellen, John J. McConnell and Jonathan A. Scott, SOME THEOREMS ON TRADE CREDIT POLICIES.
- 698 Julia Herszkowicz and Andrew B. Whinston, THE THEORY OF THE FIRM AND THE ROLE OF THE MANAGER IN AN ECONOMY WITH INCOMPLETE MARKETS.
- 699 Julia Herszkowicz and Andrew B. Whinston, BUREAUCRATIC COSTS AND THE THEORY OF PUBLIC INVESTMENT.
- 700 Michael A. Crosby, BAYESIAN STATISTICS IN AUDITING: A COMPARISON OF PROBABILITY ELICITATION TECHNIQUES.
- 701 James C. Moore, ON UNITS OF MEASURE AND CARDINAL MEASUREMENT.
- 702 Kenneth L. Stanley, Wilbur G. Lewellen and Gary G. Schlarbaum, INVESTOR RESPONSE TO INVESTMENT RESEARCH.
- 703 Michael A. Crosby, BAYESIAN STATISTICS IN AUDITING: AN EXAMINATION OF SAMPLE SIZE DECISIONS.
- 704 K. Rao Kadiyala, Dennis Oberhelman, RESPONSE PREDICTIONS IN REGRESSIONS ON PANEL DATA.

- 705 William Kross, Gordon Chapman and Kenneth H. Strand, FULLY DILUTED EARNINGS PER SHARE AND SECURITY RETURNS: SOME ADDITIONAL EVIDENCE.
- 706 William T. Whitely, Chris J. Berger and Susan Whitely, THE EFFECTS OF INSTRUMENT POSITION ON PSYCHOMETRIC RESPONSE PROPERTIES IN MULTI-INSTRUMENT TEST BATTERIES.
- 707 Edgar A. Pessemier, STORE IMAGE AND POSITIONING.
- 708 John C. Schreiner and Keith V. Smith, THE IMPACT OF MAYDAY ON DIVERSIFICATION COSTS.
- 709 John S. Chipman and James C. Moore, ON THE REPRESENTATION AND AGGREGATION OF HOMOTHETIC PREFERENCES.
- 710 Joel R. Rubinson, Wilfried R. Vanhonacker and Frank M. Bass, A NOTE ON "A PARSIMONIOUS
- 711 Shards Gupta and K. Rao Kadiyala, TESTS FOR POOLING CROSS-SECTIONAL DATA IN THE PRESENCE OF HETEROSKEDASTICITY*.
- 1980-
- 712 Daniel Janssens and Edgar A. Pessemier, RESPONSE RATES IN MAIL SURVEYS: A REVIEW AND SURVEY.
- 713 Wilbur G. Lewellen and Douglas R. Emery, ON THE MATTER OF PARITY AMONG FINANCIAL OBLIGATIONS.
- 714 Bryan L. Deuermeyer and Leroy B. Schwarz, A MODEL FOR THE ANALYSIS OF SYSTEM SERVICE LEVEL IN WAREHOUSE-RETAILER DISTRIBUTION SYSTEMS: THE IDENTICAL RETAILER CASE.
- 715 C. A. de Kluyster, MEDIA SELECTION BY MEAN-VARIANCE ANALYSIS.
- 716 D. C. McNickle and C. A. de Kluyster, MEDIA SELECTION BY MEAN-VARIANCE ANALYSIS: MODEL REFINEMENT AND PARAMETER ESTIMATION.
- 717 Edgar A. Pessemier, THE STORE CREDIT OPERATION AS A PROFIT CENTER.
- 718 Richard W. Woodman and John J. Sherwood, THE ROLE OF TEAM DEVELOPMENT IN ORGANIZATIONAL EFFECTIVENESS: A CRITICAL REVIEW.
- 719 C. A. de Kluyster and G. M. McNally, CORPORATE MODELING IN SMALL COMPANIES: A CASE STUDY.
- 720 Frank M. Bass, THE DATA INTERVAL BIAS, SIMULTANEOUS CASUALTY, AND THE ESTIMATION OF ADVERTISING-SALES RELATIONSHIPS FROM ANNUAL DATA.
- 721 Patric H. Hendershott and Sheng-Cheng Hu, A MODEL OF OPTIMAL FEASIBLE REPLACEMENT INVESTMENT: APPLICATION TO ORDERS FOR PRODUCERS EQUIPMENT.
- 722 Kazuhiro Arai, ON THE SENIORITY-BASED WAGE SYSTEM IN JAPAN.
- 723 Edgar A. Pessemier, STRATEGY DEVELOPMENT FOR NEW PRODUCT INTRODUCTIONS: PREDICTING MARKET AND FINANCIAL SUCCESS.
- 724 William Kross, AN EXAMINATION OF THE ASSOCIATION BETWEEN PROFITABILITY AND EARNINGS ANNOUNCEMENT TIME LAGS.

- 725 Roger Layton, A MACRO MODEL OF TRADE FLOWS IN A MARKETING SYSTEM.
- 726 Gerald W. Evans, Thomas L. Morin and Herbert Moskowitz, MULTIPLE OBJECTIVES AND UNCERTAINTY IN LONG RANGE ENERGY GENERATION EXPANSION PLANNING.
- 727 Herbert Moskowitz and Arunachalam Ravindran, ALGORITHMS AND OPTIMIZATION SCHEMES FOR BAYESIAN ACCEPTANCE QUALITY CONTROL PLANS.
- 728 William Kross, PROFITABILITY, EARNINGS ANNOUNCEMENT TIME LAGS AND STOCK PRICES.
- 729 Arnold C. Cooper, ENTREPRENEURSHIP - SMALL BUSINESS INTERFACE.
- 730 John J. Sherwood, ESSENTIAL DIFFERENCES BETWEEN TRADITIONAL APPROACHES TO CONSULTING AND A COLLABORATIVE APPROACH.
- 731 Steve M. Bajgier, Herbert Moskowitz and K. Rao Kadiyala, A SIMULTANEOUS EQUATION MODEL OF ATTITUDE AND RISK/BENEFIT FORMATION REGARDING INNOVATIONS.
- 732 Herbert Moskowitz and Rakesh K. Sarin, IMPROVING CONDITIONAL PROBABILITY ASSESSMENTS FOR FORECASTING AND DECISION MAKING.
- 733 James S. Ang and Wilbur G. Lewellen, CAPITAL INVESTMENT PROJECT RISK AND VALUE: A CORRECTED CAPM FRAMEWORK.
- 734 Frank M. Bass and Alain V. Bultez, OPTIMAL STRATEGIC PRICING POLICIES WITH LEARNING.
- 735 Pekka Korhonen, Jyrki Wallenius and Stanley Zionts, SOME THOUGHTS ON SOLVING THE MULTIPLE DECISION MAKER/MULTIPLE CRITERIA DECISION PROBLEM AND AN APPROACH.
- 736 Donald G. Gardner and Chris J. Berger, THE EFFECTS OF SEX STEREOTYPES, AMOUNT OF RELEVANT INFORMATION, AND AWARENESS OF ORGANIZATIONAL SELECTION PRACTICES ON SEX DISCRIMINATION FOR A MANAGERIAL POSITION.
- 737 Stanley Zionts and Jyrki Wallenius, AN INTERACTIVE MULTIPLE OBJECTIVE LINEAR PROGRAMMING METHOD FOR A CLASS OF UNDERLYING NONLINEAR UTILITY FUNCTIONS.
- 738 Michael R. Manning, A. H. Ismail and John J. Sherwood, EFFECTS OF ROLE CONFLICT ON SELECTED PHYSIOLOGICAL, AFFECTIVE, AND PERFORMANCE VARIABLES: A LABORATORY SIMULATION.
- 739 Manohar U. Kalwani, MAXIMUM LIKELIHOOD ESTIMATION OF THE MULTINOMIAL-DIRICHLET DISTRIBUTION.
- 740 Edgar A. Pessemier, VARIED CONSUMER BEHAVIOR: SOME THEORIES AND MEASUREMENT METHODS.
- 741 Carolyn Y. Woo and Arnold C. Cooper, STRATEGIES OF EFFECTIVE LOW SHARE BUSINESSES.
- 742 Robert D. Plante and Prabhakant Sinha, ALGORITHMIC IMPROVEMENTS FOR OBTAINING THE UPPER MULTINOMIAL BOUND.
- 743 Moshe M. Givon and Zur Shapira, OPTIMAL COMBINATIONS OF NUMBER OF ITEMS AND NUMBER OF POINTS IN RATING SCALES.
- 744 Robert A. Leitch, John Neter, Robert D. Plante, and Prabhakant Sinha, USE OF CLUSTERING TO EXTEND APPLICABILITY OF UPPER MULTINOMIAL BOUND.

- 745 William R. Soukup and Arnold C. Cooper, STRATEGIC RESPONSE TO TECHNOLOGICAL CHANGE IN THE ELECTRONIC COMPONENTS INDUSTRY.
- 746 Herbert Moskowitz, Arunachalam Ravindran, Gary Klein and P. K. Eswaran, A BICRITERIA MODEL FOR ACCEPTANCE SAMPLING IN QUALITY CONTROL.
- 747 Leroy B. Schwarz, PHYSICAL DISTRIBUTION: THE ANALYSIS OF INVENTORY AND LOCATION.

-1981-

- 748 Robert D. Plante, John Neter and Robert A. Leitch, LOWER MULTINOMIAL BOUND FOR OVERSTATEMENT OR UNDERSTATEMENT ERRORS.
- 749 Edgar A. Pessemier, PREDICTING THE PATRONAGE EFFECTS OF MERCHANDISE AND SERVICE STRATEGIES.
- 750 Ram C. Rao, ADVERTISING DECISIONS IN OLIGOPOLY: AN INDUSTRY EQUILIBRIUM ANALYSIS.
- 751 Frank M. Bass and Robert P. Leone, TEMPORAL AGGREGATION, THE DATA INTERVAL BIAS AND EMPIRICAL ESTIMATION OF BIMONTHLY RELATIONS FROM ANNUAL DATA.
- 752 Alvin J. Silk and Manohar U. Kalwani, MEASURING INFLUENCE IN ORGANIZATIONAL PURCHASE DECISIONS.
- 753 Cornelis A. de Kluyver and Moshe M. Givon, CHARACTERISTICS OF OPTIMAL, SIMULATED SPOT TV ADVERTISING SCHEDULES.
- 754 Ram C. Rao and Timothy L. Shaftel, THE CAPACITATED TRANSPORTATION PRODUCTION PROBLEM: COMPUTATIONAL EXPERIENCE.
- 755 Herbert Moskowitz, Arunachalam Ravindran, Gary Klein and P. K. Eswaran, A BICRITERION MODEL FOR ACCEPTANCE SAMPLING.
- 756 William Kross, ON THE DETERMINANTS OF ANALYST FORECAST ERROR.
- 757 Herbert Moskowitz and Jyrki Wallenius, CONDITIONAL VERSUS JOINT PROBABILITY ASSESSMENTS FOR FORECASTING AND DECISION MAKING.
- 758 Frank M. Bass and Alain V. Bultez, OPTIMAL STRATEGIC PRICING OF TECHNOLOGICAL INNOVATIONS.
- 759 Timothy J. Lowe and Leroy B. Schwarz, PARAMETER ESTIMATION FOR THE EOQ LOT-SIZE MODEL: MINIMAX AND EXPECTED VALUE CHOICES.
- 760 M. Weverberg, STATIC COMPETITIVE BIDDING MODELS: A LOOK AT THEIR EVOLUTION.
- 761 M. Weverberg, COMPETITIVE BIDDING: ESTIMATING THE JOINT DISTRIBUTION OF BIDS.
- 762 M. M. Givon, VARIETY SEEKING THROUGH BRAND SWITCHING.
- 763 Cornelis A. de Kluyver and Herbert Moskowitz, ASSESSING SCENARIO PROBABILITIES VIA INTERACTIVE PRE-EMPTIVE GOAL PROGRAMMING.

- 764 Donald C. King and Conrad N. Jackson, THE EFFECTS OF A REPRESENTATIVE'S POWER WITHIN HIS/HER OWN ORGANIZATION ON THE OUTCOME OF A NEGOTIATION.
- 765 William Kross, PRONOUNCEMENTS OF REGULATORY BODIES, AND STOCK PRICES: ANOTHER LOOK AT OIL AND GAS COMPANIES.
- 766 K. Rao Kadiyala, D. Oberhelman, ALTERNATIVE TESTS FOR HETEROSCEDASTICITY OF DISTURBANCES: A COMPARATIVE STUDY.
- 767 H. K. Christensen, Arnold C. Cooper, C. A. de Kluyver, THE "DONG" BUSINESS: A RE-EXAMINATION.
- 768 Chris J. Berger and Barry A. Gerhart, DIRECT AND INDIRECT EFFECTS OF RATING LEVEL AND REWARD OUTCOMES ON RATEE PERCEPTIONS OF PERFORMANCE APPRAISAL ACCURACY.
- 769 Laurence Takeuchi and Daniel Janssens, A THEORETICAL MODEL FOR TIME SERIES ANALYSIS OF COMPETITION BETWEEN RELATED PRODUCT CATEGORIES AND BRANDS.
- 770 Manohar U. Kalwani and Alvin J. Silk, ON THE RELIABILITY AND PREDICTIVE VALIDITY OF PURCHASE INTENTION MEASURES.
- 771 Edgar A. Pessemier, VARIED CONSUMER BEHAVIOR: SOME THEORIES, MEASUREMENT METHODS AND MODELS.
- 772 Edgar A. Pessemier and Leigh McAlister, VARIED CONSUMER BEHAVIOR: PRIOR WORK AND SOME HYPOTHESIS.
- 773 Edgar A. Pessemier and Leigh McAlister, VARIED CONSUMER BEHAVIOR: AN EMPIRICAL STUDY.
- 774 Carolyn Y. Woo, EVALUATION OF THE STRATEGIES AND PERFORMANCE OF LOW ROI MARKET SHARE LEADERS.
- 775 777* Leroy B. Schwarz, Bryan L. Deuermeyer and Ralph D. Badinelli, FILL-RATE OPTIMIZATION IN A ONE-WAREHOUSE N-IDENTICAL RETAILER DISTRIBUTION SYSTEM. *Replaced by revised version - Paper No. 808.
- 776 Manohar U. Kalwani, Christopher K. McLeod and Steven J. Miller, MARKETING OF ENERGY CONSERVATION SERVICES TO HOMEOWNERS: A DIRECT RESPONSE APPROACH.
- 777 Herbert Moskowitz and Robert D. Plante, RISK PREFERENCE IN BAYESIAN SINGLE SAMPLING INSPECTION PLANS.
- 778 Ram Rao, A NASH EQUILIBRIUM VIEW OF MARKET SHARES, PRICES AND PROFITS IN BRANDED MARKETS.
- 779 Ram Rao, CONTINUOUS TIME APPROACH TO CORRECTING DATA INTERVAL BIAS IN ADVERTISING-SALES MODELS.
- 780 Cynthia A. Lengnick-Hall and Reuben R. McDaniel, STRATEGIC ANALYSIS OF TASK DOMAINS IN THE DELIVERY OF HUMAN SERVICES.
- 781 Laurence Takeuchi and Daniel Janssens, ASSESSING THE SIMILARITY-DIFFERENCES BETWEEN CONSUMER DECISION NET MODELS.

- 782 Herbert Moskowitz and J. Wallenius, CONDITIONAL VERSUS JOINT PROBABILITY ASSESSMENTS.
- 783 Robert H. Faley, SEXUAL HARASSMENT: CRITICAL REVIEW OF LEGAL CASES WITH GENERAL PRINCIPLES AND PREVENTIVE MEASURES.
- 784 John M. Barron and Mark A. Loewenstein, POLICY IMPACTS IN DISCRETE AND CONTINUOUS TIME MACROECONOMIC MODELS.
- 785 Keith C. Brown and K. Rao Kadiyala, MISSING DATA IN AN ASSET PRICING MODEL.
- 786 Carolyn Y. Woo, APPLICABILITY AND IMPLICATIONS OF FINANCIAL VALUATION MODELS FOR STRATEGIC ANALYSIS.
- 787 Gary S. Klein, Herbert Moskowitz and Arunachalam Ravindran, PRIOR VERSUS PROGRESSIVE ARTICULATION OF PREFERENCE APPROACHES FOR BICRITERIA PROBLEMS.
- 788 Keith C. Brown, UNCERTAINTY IN OPTIMAL MINERAL EXTRACTION RATE MODELS.
- 789 Keith C. Brown and K. Rao Kadiyala, CONSTRUCTION OF ECONOMIC INDEX NUMBERS WITH AN INCOMPLETE SET OF DATA.
- 790 Dan Schendel and C. Galbraith, AN EMPIRICAL ANALYSIS OF STRATEGY TYPES.
- 791 M. Handelsman, MEASUREMENT OF VARIED BUYING.
- 792 C. de Kluyver and Herbert Moskowitz, ASSESSING SCENARIO PROBABILITIES VIA INTERACTIVE GOAL PROGRAMMING.
- 793 C. V. Zavgren, EMPIRICAL ANALYSES OF FINANCIAL DISTRESS: THE STATE OF THE ART.
- 794 C. V. Zavgren, A LOGISTIC ANALYSIS OF THE RELATIONSHIP BETWEEN VULNERABILITY TO FAILURE AND CERTAIN FINANCIAL VARIABLES FOR AMERICAN INDUSTRIAL FIRMS.
- 795 C. V. AZavgren, THE INFORMATION CONTENT OF PROBABILITIES FROM A LOGISTIC MODEL OF FINANCIAL DISTRESS.
- 796 G. Klein, Herbert Moskowitz, S. Mahesh and A. Ravindran, SIMPLIFIED ASSESSMENT OF SINGLE - AND MULTI - ATTRIBUTED UTILITY FUNCTIONS VIA MATHEMATICAL PROGRAMMING.
- 797 Carolyn Y. Woo and Arnold C. Cooper, CORPORATE SETTINGS OF EFFECTIVE LOW SHARE BUSINESSES.
- 798 Keith C. Brown, Deborah J. Brown, HETEROGENEOUS EXPECTATIONS AND FARMLAND PRICES.
- 799 Michael A. Crosby, Herbert Moskowitz and Sathiadev Mahesh, MODELING AUDITOR UTILITY FUNCTIONS VIA MATHEMATICAL PROGRAMMING.
- 800 William Kross and Douglas Schroeder, AN EMPIRICAL INVESTIGATION OF THE EFFECT OF EARNINGS ANNOUNCEMENT TIMING ON STOCK RETURNS.
- 801 Frank M. Bass, Moseh M. Givon, Manohar U. Kalwang, David Reibstein and Gordon P. Wright, AN INVESTIGATION INTO THE ORDER OF THE BRAND CHOICE PROCESS.
- 802 Roderick Brodie, Cornelis A. de Kluyver, ADVERTISING VERSUS MARKETING MIS CARRYOVER EFFECTS: A COMPARATIVE STUDY OF STRUCTURAL FORMS^{1,2}.

- 803 805* Keith C. Brown and Deborah J. Brown, ON THE ESTIMATION OF BID DISTRIBUTIONS IN REAL ESTATE MARKETS: ANOTHER APPROACH. *Replaced by revised version - Paper No. 864.
- 804 Carolyn Y. Woo, STRATEGIC VALUATION: DISCUSSION OF AN EMERGENT NEED AND APPRAISAL OF CURRENT FRAMEWORKS.
- 805 Carolyn Y. Woo, AN EMPIRICAL EVALUATION OF STRATEGIC VALUATION MODELS AND IMPLICATIONS.
- 806 Leroy B. Schwarz, Bryan L. Deuermeyer, Ralph D. Badinelli, FILL-RATE OPTIMIZATION IN A ONE-WAREHOUSE N-IDENTICAL RETAILER DISTRIBUTION SYSTEM*.
- 807 John A. Carlson, John L. Kling, DO PRICE SURPRISES LEAD OR LAG REAL ACTIVITY?
- 808 Cynthia A. Lengnick-Hall and Sara A. Morris, SUPPORT SYSTEMS FOR STRATEGIC DECISIONS IN SOCIAL SERVICE ORGANIZATIONS: RESEARCH AND THEORY DEVELOPMENT NEEDS.
- 809 John M. Barron, Dan A. Black and Mikael Ingberg, ON CYCLICAL MOVEMENTS IN PRODUCTIVITY, COSTS OF ADJUSTMENT, AND THE DYNAMIC THEORY OF THE FIRM.
- 810 John A. Carlson and R. Preston McAfee, DISCRETE EQUILIBRIUM PRICE DISPERSION: EXTENSIONS AND TECHNICAL DETAILS.

-1983-

- 811 Roderick Brodie and Cornelis A. de Kluyver, ATTRACTION VERSUS LINEAR AND MULTIPLICATIVE MARKET SHARE MODELS: AN EMPIRICAL EVALUATION.
- 812 K. Rao Kadiyala and Larry J. Lockwood, THE PERFORMANCE OF MUTUAL FUNDS: A REEXAMINATION OF TIMING AND SELECTIVITY.
- 813 Karel O. Cool and Cynthia A. Lengnick-Hall, SECOND THOUGHTS ON THE TRANSFERABILITY OF THE JAPANESE MANAGEMENT SYSTEM.
- 814 James A. Papke and Leslie E. Papke, MICRO-ANALYTIC SIMULATIONS FOR MANUFACTURERS' LOCATION DECISIONS: IMPLICATIONS FOR TAX INCENTIVES AND INDUSTRIAL DEVELOPMENT.
- 815 James C. Moore, POSITIVE ORDERED QUASI-GROUPS: A PRELIMINARY INVESTIGATION.
- 816 Carolyn Y. Woo, STRATEGIC AND FINANCIAL MANAGEMENT: AN INTEGRATIVE VIEW.
- 817 Robert A. Leitch, John Neter, Robert D. Plante and Prabhakant Sinha, MODIFIED MULTINOMIAL BOUNDS FOR LARGER NUMBERS OF ERRORS IN AUDITS.
- 818 Cynthia A. Lengnick-Hall and Reuben R. McDaniel, Jr., MAXIMIZING THE PERFORMANCE OF THIRD PARTY ORGANIZATIONS IN THE FACE OF AN ADMINISTRATIVE PARADOX.
- 819 Robert D. Plante, John Neter and Robert A. Leitch, THE EFFECTS OF ORDER OF MONETARY-UNIT TANTS IN ESTIMATING AN UPPER BOUND ON TOTAL OVERSTATEMENT ERROR WITH MONETARY-UNIT SAMPLING.
- 820 Robert H. Faley and Eric D. Sundstrom, THE USE OF A QUANTITATIVE TAXONOMY AND PROBABILITY-BASED STATISTICS TO ESTABLISH THE BEHAVIORALLY ORIENTED CONTENT VALIDITY OF A TRAINING PROGRAM.

- 821 Robert H. Faley, Lawrence S. Kleiman and Mark L. Lengnick-Hall, AGE DISCRIMINATION: A REVIEW AND SYNTHESIS OF THE LEGAL AND PSYCHOLOGICAL LITERATURES - PART 1.
- 822 Cornelis A. de Kluyver, Robert L. Carraway and Edgar A. Pessemier, EVALUATING CORRELATED OUTCOMES AND SOURCES OF NEW INFORMATION.
- 823 James Foster "INVOLUNTARY" UNEMPLOYMENT AS A PRINCIPAL-AGENT EQUILIBRIUM.
- 824 William Kross, AN EXAMINATION OF THE RELATIONSHIP BETWEEN STOCK RETURNS, FIRM SIZE, AND SHARE PRICE.
- 825 Clyde W. Holsapple, THE KNOWLEDGE SYSTEM FOR A GENERALIZED PROBLEM PROCESSOR.
- 826 828 C. V. Zavgren, CORPORATE FAILURE PREDICTION: THE STATE OF THE ART*
Revision of Paper No. 795.
- 827 Herbert Moskowitz, Robert D. Plante, Arunachalam Ravindran and Kwei Tang, MULTI-ATTRIBUTE BAYESIAN ACCEPTANCE SAMPLING PLANS FOR SCREENING AND SCRAPPING REJECTED LOTS.
- 828 Keith C. Brown, THE DISCOUNT RATE AND REGARD FOR THE FUTURE.
- 829 Carolyn Y. Woo, A COMPARISON OF VALUE CREATORS AGAINST VALUE DESTROYERS ALONG INDUSTRY FACTORS AND VALUE CREATIN DETERMINANTS.
- 830 James E. Foster, ON ECONOMIC POVERTY: A SURVEY OF AGGREGATE MEASURES.
- 831 John L. Cotton, INFORMATION AND DECISION MAKING: WHY GOOD DATA IS NOT ENOUGH.
- 832 Ann Majchrzak, CRITICAL TRIGGER EVENTS, SUPERVISORS, FEEDBACK LOOPS, AND TIME: TOWARD A MORE COMPLEX CONCEPTUALIZATION OF THE PROCESS LEADING TO TURNOVER.
- 833 Herbert Moskowitz, Robert D. Plante and Kwei Tang, MULTIATTRIBUTE BAYESIAN ACCEPTANCE SAMPLING PLANS UNDER NONDESTRUCTIVE INSPECTION.
- 834 Dan Schendel and Karel Cool, DEVELOPMENT OF THE STRATEGIC MANAGEMENT FIELD: SOME ACCOMPLISHMENTS AND CHALLENGES.
- 835 Carolyn Y. Woo and Karel Cool, THE IMPACT OF STRATEGIC MANAGEMENT ON SYSTEMATIC RISK.
- 836 Brian R. Binger and Elizabeth Hoffman, NON-LINEAR PRICES, AUXILIARY MARKETS AND THE OPTIMAL PROVISION OF PUBLIC GOODS.
- 1984-
- 837 Ann Majchrzak, THE SUPERVISOR AND ABSENTEEISM: IDENTIFYING EFFECTIVE PRACTICES.
- 838 Harold Dyck and K. Rao Kadiyala, ALTERNATIVE MEASURES OF EXPECTATION AND THEIR EFFECT ON AUTOMOBILE DEMAND BY INCOME QUINTILE.
- 839 Ann Majchrzak, THE MANIPULATION OF SUPERVISORY BEHAVIORS: RESULTS OF A FIELD EXPERIMENT.
- 840 Karel Cool and Carolyn Woo, PORTER'S (1980) GENERIC COMPETITIVE STRATEGIES: A TEST OF PERFORMANCE AND FUNCTIONAL STRATEGY ATTRIBUTES.

- 841 Robert H. Faley and Kirk L. Froggatt, A LONGITUDINAL EXAMINATION OF THE MEMBERSHIP PATTERNS OF MINORITIES AND WOMEN IN REFERRAL UNIONS.
- 842 John M. Barron and John R. Umbeck, PROHIBITING RETAIL GASOLINE SALES BY REFINERS: THE ECONOMIC EFFECTS.
- 843 Manohar U. Kalwani and Marcel Weverbergh, ENTROPY MODELS OF CONSUMER BEHAVIOR: SIMILARITIES AND DIFFERENCES.
- 844 Arnold C. Cooper and William C. Dunkelberg, ENTREPRENEURSHIP AND PATHS TO BUSINESS OWNERSHIP.
- 845 John L. Cotton and Kirk L. Froggatt, EFFECTS OF SEX AND TYPE A BEHAVIOR PATTERN ON OVERLOAD- AND UNDERLOAD-INDUCED STRESS: A LABORATORY INVESTIGATION.
- 846 Robert L. Carraway, Thomas L. Morin and Herbert Moskowitz, PARTIAL ORDER DYNAMIC PROGRAMMING FOR MULTICRITERIA PRODUCTION SCHEDULING.
- 847 Herbert Moskowitz, Robert D. Plante and Kwei Tang, STEPWISE INSPECTION IN BAYESIAN MULTIATTRIBUTE ACCEPTANCE SAMPLING.
- 848 Herbert Moskowitz and Jyrki Wallenius, CONDITIONAL VERSUS JOINT PROBABILITY ASSESSMENTS.
- 849 Herbert Moskowitz, Pekka Korhonen and Jyrki Wallenius, A SEQUENTIAL APPROACH TO MODELLING AND SOLVING MULTIPLE CRITERIA DECISION PROBLEMS.
- 850 John L. Cotton, COGNITIVE INFERENCE AND ORGANIZATIONAL BEHAVIOR.
- 851 Ann Majchrzak and Mary Ellen Blevins Stepanich, PUBLIC SECTOR ORGANIZATIONAL DECISIONMAKING: AN ANALYSIS OF INFORMATION USE.
- 852 Manohar U. Kalwani, THE EMPIRICAL APPLICATION OF THE HENDRY PARTITIONING APPROACH.
- 853 Mark A. Loewenstein and James E. McClure, LEVERAGE, TAXES, AND FINANCIAL LEASING CONTRACTS.
- 854 Mark A. Loewenstein and James E. McClure, THE LEASE-SELL DECISION: AN AGENCY COST APPROACH.
- 855 Cynthia A. Lengnick-Hall, GAINING A COMPETITIVE ADVANTAGE FROM COMPUTERIZED MANUFACTURING SYSTEMS.
- 856 John A. Carlson, STOCKS, SHOCKS AND PRICE-OUTPUT DYNAMICS.
- 857 Herbert Moskowitz, Robert D. Plante and Kwei Tang, MULTISTAGE MULTIATTRIBUTE ACCEPTANCE SAMPLING IN SERIAL PRODUCTION SYSTEMS.
- 858 Carolyn Y. Woo, PATH ANALYSIS OF THE RELATIONSHIP BETWEEN MARKET SHARE, BUSINESS-LEVEL CONDUCT AND RISK.
- 859 Robert D. Plante, John Neter and Robert A. Leitch, COMPARATIVE PERFORMANCE OF MULTINOMIAL, CELL, AND STRINGER BOUNDS.

- 860 Carolyn Y. Woo, PATH ANALYSIS OF THE RELATIONSHIP BETWEEN MARKET SHARE, BUSINESS-LEVEL CONDUCT AND RISK.
- 861 864* Keith C. Brown and Deborah J. Brown, USING ORDER STATISTICS TO ESTIMATE REAL ESTATE BID DISTRIBUTIONS. *Revision of Paper No. 805.
- 862 William T. Robinson, Claes Fornell and Birger Wernerfelt, CONSUMPTION EXPERIENCE AND SALES PROMOTION EXPENDITURE.
- 863 William T. Robinson and Claes Forness, SOURCES OF MARKET PIONEER ADVANTAGES IN CONSUMER GOODS INDUSTRIES.
- 864 Herbert Moskowitz and Sathiadev Mahesh, SCENARIO PROBABILITY ELICITATION PROCEDURES.
- 865 Arnold C. Cooper, Gary E. Willard and Carolyn Y. Woo, STRATEGIES OF HIGH PERFORMING NEW AND SMALL FIRMS: A RE-EXAMINATION OF THE NICHE CONCEPT.
- 866 William T. Robinson, MARKET PIONEERING AND SUSTAINABLE MARKET SHARE ADVANTAGES IN INDUSTRIAL GOODS MANUFACTURING INDUSTRIES.
- 1985-
- 867 Keith C. Brown, IN SEARCH OF THE WINNER'S CURSE: COMMENT.
- 868 Michael Crosby, Robert D. Plante and Kwei Tang, AN ECONOMIC MODELLING APPROACH FOR THE DETERMINATION OF MATERIALITY IN AUDITING.
- 869 William Kross and Douglas A. Schroeder, FIRM PROMINENCE AND THE DIFFERENTIAL INFORMATION CONTENT OF QUARTERLY EARNINGS ANNOUNCEMENTS.
- 870 William T. Robinson, DEFENSIVE MARKETING STRATEGIES: A COMMENT.
- 871 K. Rao Kadiyala and Larry J. Lockwood, UTILIZATION OF MARKET FORECASTS IN PORTFOLIO MANAGEMENT: AN EMPIRICAL ANALYSIS.
- 872 Ann Majchrzak, EDUCATION AND TRAINING FOR CAD/CAM: RESULTS OF A NATIONAL PROBABILITY SURVEY.
- 873 Barbara E. Kahn, Manohar U. Kalwani and Donald G. Morrison, MEASURING VARIETY-SEEKING AND REINFORCEMENT BEHAVIORS USING PANAL DATA.
- 874 Anantaram Balakrishnan and Stephen C. Graves, A COMPOSITE ALGORITHM FOR THE CONCAVE-COST LTL CONSOLIDATION PROBLEM.
- 875 James E. Foster and Anthony F. Shorrocks, POVERTY ORDERINGS AND WELFARE DOMINANCE.
- 876 John M. Barron, Dan A. Black and Mark A. Loewenstein, EMPLOYER SIZE: THE IMPLICATIONS FOR SEARCH, TRAINING, CAPITAL INVESTMENT, STARTING WAGES, AND WAGE GROWTH.
- 877 Arnold C. Cooper, ENTREPRENEURSHIP/HIGH TECHNOLOGY.
- 878 Arnold C. Cooper, THE ROLE OF INCUBATOR ORGANIZATIONS IN THE FOUNDING OF GROWTH-ORIENTED FIRMS.
- 879 Gordon P. Wright, Barbara E. Kahn and Donald G. Morrison, HOUSEHOLD LEVEL BRAND SWITCHING: SOME THEOREMS ON AGGREGATING INDIVIDUAL-LEVEL CHOICE BEHAVIOR.

- 880 Herbert Moskowitz, Kwei Tang and Jen Tang, ESTIMATING LOW PROCESS AVERAGE BY INVERSE BINOMIAL SAMPLING.
- 881 Robert D. Plante, Richard T. Wong and Timothy J. Lowe, PARTITIONING AND BALANCING FOR THE ASSEMBLY OF VANES IN GAS TURBINE ENGINES.
- 882 Herbert Moskowitz, Robert L. Carraway and Thomas L. Morin, THE STOCHASTIC TRAVELING SALESMAN PROBLEM REVISITED: A GENERALIZED DYNAMIC PROGRAMMING APPROACH.
- 883 Scott M. Fuess, Jr. and Mark A. Loewenstein, THE EFFECTS OF GOVERNMENT SAFETY REGULATION IN AN EQUILIBRIUM MARKET MODEL WITH COMPENSATING WAGE DIFFERENTIALS.
- 884 Jeffrey M. Lacker, INSIDE MONEY AND REAL OUTPUT.
- 885 Keith C. Brown, THE WINNER'S CURSE: WHAT IT IS AND WHY IT MATTERS.

-1986-

- 886 889* Manohar U. Kalwani, Barbara E. Kahn and Donald G. Morrison, MEASURING VARIETY-SEEKING AND REINFORCEMENT BEHAVIORS USING PANEL DATA. *Revision of Paper No. 876.
- 887 Dan Schendel and Karel O. Cool, STRATEGIC GROUP FORMATION AND PERFORMANCE: THE CASE OF THE U.S. PHARMACEUTICAL INDUSTRY, 1963-1982.
- 888 Manohar U. Kalwani, H. Rinne and Yoshi Sugita, "ON THE ROLE OF PRICE IN CONSUMER CHOICE OF BRANDED PACKAGED GOODS.
- 889 William Kross and Byung T. Ro, THE ASSOCIATION BETWEEN ANALYST FORECAST ERROR, FIRM SIZE, AND INDUSTRY MEMBERSHIP.
- 890 Arnold C. Cooper and Clayton G. Smith, ESTABLISHED COMPANIES DIVERSIFYING INTO YOUNG INDUSTRIES: A COMPARISON OF FIRMS WITH DIFFERENT LEVELS OF PERFORMANCE.
- 891 Marshall L. Fisher and Pradeep Kedia, A DURAL ALGORITHM FOR LARGE SCALE SET PARTITIONING.
- 892 Jeffrey M. Lacker, MONEY, INTEREST RATES, AND NEUTRALITY.
- 893 Herbert Moskowitz and Hsien-Tang Tsai, A SINGLE SCREENING PROCEDURE USING INDIVIDUAL MISCLASSIFICATION ERROR.
- 894 Herbert Moskowitz and Hsien-Tang Tsai, A DOUBLE SCREENING PROCEDURE UNDER ONE-SIDED SPECIFICATION.
- 895 Herbert Moskowitz and Hsien-Tang Tsai, A 3-INTERVAL POLYNOMIAL APPROXIMATION FOR CONTINUOUS UNIVARIATE DISTRIBUTION FUNCTIONS.
- 896 Herbert Moskowitz and Hsien-Tang Tsai, A POLYNOMIAL APPROXIMATION FOR BIVARIATE NORMAL PROBABILITIES.
- 897 Sheng-Cheng Hu, Manohar U. Kalwani and Kin-Nam Lau, A GAME-THEORETIC APPROACH TO THE DESIGN OF AN OPTIMAL SALES POLICY.
- 898 Pradeep K. Kedia and Marshall L. Fisher, OPTIMAL SOLUTION OF COVERING PROBLEMS USING DUAL HEURISTICS.

- 899 Sayan Chatterjee and Birger Wernerfelt, RELATED OR UNRELATED DIVERSIFICATION: A RESOURCE BASED APPROACH.
- 900 Herbert Moskowitz and Derek Bunn, DECISION AND RISK ANALYSIS.
- 901 Sayan Chatterjee, RESEARCH NOTE: AN INTEGRATED THEORY OF DIVERSIFICATION.
- 902 Gordon P. Wright, N. Keith and B. McCarl, ESTIMATING AGGREGATION ERRORS IN TRANSPORTATION PROBLEMS.
- 903 Gordon P. Wright, FRANK M. BASS AND RESEARCH IN CONSUMER CHOICE BEHAVIOR.
- 904 Arnold C. Cooper, William C. Dunkelberg and Carolyn Y. Woo, OPTIMISTS AND PESSIMISTS: 2994 ENTREPRENEURS AND THEIR PERCEIVED CHANCES FOR SUCCESS.
- 905 F. David Schoorman, AN UNANTICIPATED CONSEQUENCE OF SUPERVISOR PARTICIPATION IN HIRING AND PROMOTION DECISIONS: THE ESCALATION BIAS.
- 906 Paul D. Collins and Donald C. King, CAD IMPLEMENTATION AT R&M CORPORATION: WORKPLACE CHANGES AND PERFORMANCE OUTCOMES.
- 907 Karel Cool and Dan Schendel, PERFORMANCE DIFFERENCES AMONG STRATEGIC GROUP MEMBERS.
- 908 Anantaram Balakrishnan, Robert D. Plante and Richard T. Wong, THE NOZZLE GUIDE VANE PROBLEM: PARTITIONING A HETEROGENEOUS INVENTORY.
- 909 Dan Kovenock and Roger W. Sparks, AN IMPLICIT CONTRACT APPROACH TO EMPLOYEE STOCK OWNERSHIP PLANS.
- 910 Rabikar Chatterjee, Jehoshua Eliashberg, Hubert Gatignon and Leonard M. Lodish, A BAYESIAN APPROACH TO SELECTION OF OPTIMAL MARKET TESTING STRATEGIES.

-1987-

- 911 Robert D. Plante, THE NOZZLE GUIDE VANE PROBLEM.
- 912 William Kross, Byung T. Ro and Douglas Schroeder, EARNINGS EXPECTATIONS: THE ANALYST'S INFORMATION ADVANTAGE.
- 913 Mark M. Moriarty and Rabikar Chatterjee, THE INFORMATION CONTENT OF INDIVIDUAL FORECASTS IN THE COMBINATION OF FORECASTS.
- 914 Rabikar Chatterjee and Yoshi Sugita, NEW PRODUCT INTRODUCTION UNDER UNCERTAINTY IN COMPETITIVE INDUSTRIES.
- 915 Jeffrey M. Lacker, FINANCIAL INTERMEDIATION, RESERVE REQUIREMENTS AND EFFICIENCY.
- 916 Sayan Chatterjee, THE LINK BETWEEN EXCESS RESOURCE, TRANSFER COSTS AND MODE OF ENTRY INTO NEW MARKETS: THEORY AND EVIDENCE.
- 917 Keith C. Brown, THE COST OF ELUDING THE WINNER'S CURSE.
- 918 Jeffrey M. Lacker, FINANCIAL INTERMEDIATION AND EFFICIENCY.

- 919 Manohar U. Kalwani, Barbara E. Kahn and Donald G. Morrison, NICHING VERSUS CHANGE-OF-PACE BRANDS: USING PURCHASE FREQUENCIES AND PENETRATION RATES TO INFER BRAND POSITIONINGS.
- 920 Rabikar Chatterjee and Jehoshua Eliashberg, A MICROMODELING APPROACH TO THE INNOVATION DIFFUSION PROCESS IN A HETEROGENEOUS POPULATION.
- 921 Patrick S. McCarthy, THE EFFECT OF AUTOMOBILE SAFETY ON VEHICLE TYPE CHOICE: AN EMPIRICAL STUDY.
- 922 Herbert Moskowitz and Jyrki Wallenius, PREFERENCE ORDER RECURSION FOR FINDING RELEVANT PURE ADMISSIBLE AND OPTIMAL STATISTCAL DECISION FUNCTIONS.
- 923 Herbert Moskowitz, Po-Young Chu and Richard T. Wong, ROBUST INTERACTIVE DECISION-ANALYSIS (RID): AN OVERVIEW.
- 924 Robert D. Plante, Ella Mae Matsumura, Kam-Wah Tsui and P. Kannan, COMPARATIVE PERFORMANCE OF TWO MULTINOMIAL-BASED METHODS FOR OBTAINING BOUNDS ON THE TOTAL ERROR IN ACCOUNTING POPULATIONS.
- 925 Mark M. Moriarty, BOUNDARY VALUE MODELS FOR THE COMBINATION OF FORECASTS.
- 926 Herbert Moskowitz, Richard T. Wong and Po-Young Chu, ROBUST INTERACTIVE DECISION-ANALYSIS (RID): BEHAVIORAL RESULTS AND IMPLICATIONS.
- 927 Jeffrey M. Lacker and John A. Weinberg, OPTIMAL CONTRACTS UNDER COSTLY STATE FALSIFICATION.
- 1988-
- 928 K. Rao Kadiyala and Dennis Oberhelman, ESTIMATION OF STANDARD ERRORS OF EMPIRICAL BAYES ESTIMATORS IN CAPM-TYPE MODELS.
- 929 Arnold C. Cooper, William C. Dunkelberg and Carolyn Y. Woo, ENTREPRENEURSHIP AND THE INITIAL SIZE OF FIRMS.
- 930 Manohar U. Kalwani, Dan Kovenock and Abdul Ali, SELECTION OF PROJECTS FOR NEW PRODUCT DEVELOPMENT IN COMPETITIVE MARKETS.
- 931 Keith C. Brown, OIL PRICE, CHANGES IN RESERVES, AND THE RESERVES/ PRODUCTION RATIO.
- 932 Manohar U. Kalwani, Yoshi Sugita, Heikki J. Rinne and Chi-Kin Yim, A REFERENCE PRICE BASED MODEL OF CONSUMER BRAND CHOICE.
- 933 Dan Kovenock and Kealoha Widdows, THE SEQUENCING OF UNION CONTRACT NEGOTIATIONS.
- 934 Paul Nelson and Shlomo Kalish, AN EMPIRICAL EVALUATION OF MULTIATTRIBUTE UTILITY AND RESERVATION PRICE MEASUREMENT.
- 935 Mark Moriarty, MARKETING'S USE OF FORECAST COMBINATIONS: A SYNTHESIS OF ISSUES.
- 936 Dan Kovenock, Kealoha Widdows and James B. Dworkin, A MODEL OF DUOPOLISTIC UNIONISM EXHIBITING DOWNWARD WAGE RIGIDITY.
- 937 Keith V. Smith and Roy Savoian, OBSERVATIONS ON THE CLIMB TO THE CORPORATE EXECUTIVE SUITE.

- 938 Yoshi Sugita, A NON-ITERATIVE ESTIMATION PROCEDURE OF A MULTIPLE TIME SERIES MODEL WITH A CATEGORICAL DEPENDENT VARIABLE.
- 939 Yoshi Sugita, G. S. Carpenter and J. U. Farley, A TEST FOR DETECTING AND IDENTIFYING UNEQUAL PARAMETERS IN SIMULTANEOUS-EQUATION MODELS.
- 940 Mark M. Moriarty, ON THE APPLICATION OF ACCOUNTING RATES OF RETURN: EVIDENCE FROM THE ADVERTISING-PROFITABILITY ISSUE.
- 941 Claudio F. Loderer and David C. Mauer, ACQUIRING FIRMS IN CORPORATE MERGERS: THE POSTMERGER PERFORMANCE.
- 942 Claudio F. Loderer and David C. Mauer, CORPORATE DIVIDENDS AND SEASONED EQUITY ISSUES: AN EMPIRICAL INVESTIGATION.
- 943 Mark M. Moriarty, MARKETING FORECASTING WITH THE COMBINATION OF FORECASTS: AN IMPLEMENTATION MODEL.
- 944 Raymond Deneckere, Dan Kovenock and Robert E. Lee, A MODEL OF PRICE LEADERSHIP BASED ON CONSUMER LOYALTY.
- 945 Herbert Moskowitz, Richard T. Wong and Po-Young Chu, ROBUST INTERACTIVE DECISION-ANALYSIS (RID): CONCEPTS, METHODOLOGY, AND SYSTEM PRINCIPLES.
- 946 Mark M. Moriarty and Vasudevan Sundarajan, COMPETITIVE ENVIRONMENTAL ANALYSIS OF FIRM PERFORMANCE IN CONSUMER GOODS INDUSTRIES.
- 947 Herbert Moskowitz and Young Hak Chun, A BAYESIAN MODEL FOR THE TWO-ATTRIBUTE WARRANTY POLICY.
- 1989-
- 948 Keith V. Smith and Brian Belt, WORKING CAPITAL MANAGEMENT IN PRACTICE: AN UPDATE.
- 949 Arto Kovanen, THE SHORT-RUN PHILLIPS CURVE WITH MONOPOLY UNIONS: A CRITICAL REFORMULATION.
- 950 Arnold C. Cooper, William C. Dunkelberg and Carolyn Y. Woo, ENTREPRENEURSHIP AND THE INITIAL SIZE OF FIRMS.
- 951 Carolyn Y. Woo, Arnold C. Cooper and William C. Dunkelberg, ENTREPRENEURIAL TYPOLOGY AND CLASSIFICATION CRITERIA.
- 952 Arnold C. Cooper and Ryusuke S. Furuta, THE FOCUS STRATEGY OF INDUSTRIAL GOODS MANUFACTURERS IN JAPAN.
- 953 956* Jeffrey M. Lacker and John A. Weinberg, OPTIMAL CONTRACTS UNDER COSTLY STATE FALSIFICATION. *Revised Paper No. 930.
- 954 James E. Foster and Michael Frierman, LEARNING RATIONAL EXPECTATIONS; CLASSICAL CONDITIONS ENSURE UNIQUENESS AND GLOBAL STABILITY.
- 955 Dan Kovenock and Raymond Deneckere, CAPACITY-CONSTRAINED PRICE COMPETITION WHEN UNIT COSTS DIFFER.

- 956 Sheng C. Hu, Manohar U. Kalwani and Kin-Nam Lau, OPTIMAL ADVERTISING AND PRICING POLICIES IN A MATURE MARKET; A SYNAMIC DUOPOLY MODEL
- 957 Edna T. Loehman and George Horwich, EFFICIENCY AND PROBLEMS OF RESOURCE ALLOCATION.
- 958 Arnold C. Cooper, Carolyn Y. Woo, William C. Dunkelberg and Peter Crosbie, SURVIVAL AND FAILURE; A LONGITUDINAL STUDY¹.
- 959 K. Rao Kadiyala and Lars Sune J. Carlson, FORECASTING WITH BAYESIAN VECTOR AUTOREGRESSIONS.
- 960 Alok R. Chaturvedi and Jinsheng Roan, A MACHINE LEARNING APPROACH TO THE DESIGN OF TIME INVARIANT FRAGMENTS FOR REPLICATION IN A DISTRIBUTED DATABASE ENVIRONMENT.
- 961 John A. Carlson and Sunder Ramaswamy, OUTPUT INVLTATION TRADEOFFS; A NEGLECTED IMPLICATION OF A POPULAR FORMULATION.
- 1990-
- 962 Murugappa Krishnan and Jordi Caballe, INSIDER TRADING AND ASSET PRICING IN IMPERFECTLY COMPETITIVE MULTI-SECURITY MARKET.
- 963 Carol V. Brown and Robert P. Bostrom, A CONTINGENTY MODEL FOR THE MANAGEMENT OF END-USER COMPUTING: RESULTS OF A FIELD STUDY.
- 964 Murugappa Krishnan and Utpal Bhattacharya, TO BELIEVE OR NOT TO BELIEVE.
- 965 Alok R. Chaturvedi, George K. Hutchinson and Derek L. Nazareth, FMS SCHEDULING: A SYNERGISTIC APPROACH USING CONCEPTUAL AGGREGATION AND SIMULATION.
- 966 Alok R. Chaturvedi, George K. Hutchinson and Derek L. Nazareth, FMS SCHEDULING USING GOAL DIRECTED-CONCEPTUAL AGGREGATION.
- 967 Ward Hanson and Lynn O. Wilson, SUPPLIER COMPETITION WHEN DIVERSITY IS IMPORTANT TO THE BUYER.
- 968 Carolyn Y. Woo, Gary E. Willard and Urs S. Daellenbach, SPIN-OFFS PERFORMANCE: ARE POSITIVE EXPECTIATIONS REALISTIC?*
- 969 Ward A. Hanson, Gary D. Eppen and R. Kipp Martin, MINING YOUR PRODUCT LINE: CREATING NEW PRODUCTS WITH BUNDLING.
- 970 Ward A. Hanson, THE DYNAMICS OF COST PLUS PRICING.
- 971 Alok R. Chaturvedi and Vijay S. Mookerjee, THE USE OF BLACKBOARD SYSTEMS FOR CONTROL IN MODEL MANAGEMENT.
- 972 Alok R. Chaturvedi and George K. Hutchinson, A MODEL FOR SIMULATING AGV CONGESTION IN AN FMS.
- 973 Brian L. Dos Santos, ALLOCATING INFORMATION SYSTEMS RESOURCES.

- 974 Patrick S. McCarthy, Gordon P. Wright, P.K. Kannan and Radha Chandrasekharan, ESTIMATING BRAND LOYALTY AND SWITCHING WITH AN APPLICATION TO THE AUTOMOBILE MARKET.
- 975 Gordon P. Wright and P.K. Kannan, MODELING AND TESTING STRUCTURED MARKETS: A NESTED LOGIT APPROACH.
- 976 Gordon P. Wright, N. Dan Worbetz and P.K. Kannan, TESTING FOR COMPETITIVE SUBMARKETS
- 977 Gordon P. Wright and P.K. Kannan, EFFECTIVENESS OF MARKETING PROMOTIONS: AN ANALYSIS USING A NESTED LOGIT MODEL
- 978 Kissan Joseph and Manohar U. Kalwani, DESIGN OF SALES CONTRACTS WITH RESOURCE ALLOCATION: AN AGENCY THEORETICAL PERSPECTIVE.
- 979 Manohar U. Kalwani and Chi Kin Yim, CONSUMER PRICE AND PROMOTION EXPECTATIONS: AN EXPERIMENTAL STUDY.
- 980 M. Murat Koksalan & Paul N.S. Sagala, INTERACTIVE APPROACHES FOR THE DISCRETE ALTERNATIVE MULTIPLE CRITERIA DECISION MAKING PROBLEM.
- 981 Alok R. Chaturvedi and Derek L. Nazareth, ARTIFICIAL INTELLIGENCE TECHNOLOGY TRANSFER NATIONS: A PROCESS VIEW.
- 982 Carolyn Y. Woo, Arnold C. Cooper, Charlene L. Nicholls-Nixon and William C. Dunkelberg, EXPERIMENTATION BY START-UP-FIRMS.
- 983 Carolyn Y. Woo, Urs Daellenbach and Charlene Nicholls-Nixon, THEORY BUILDING IN THE PRESENCE OF "RANDOMNESS": THE CASE OF VENTURE CREATION AND PERFORMANCE.
- 984 Carolyn Y. Woo, Gary E. Willard and Urs S. Daellenbach, SPIN-OFF PERFORMANCE: A CASE OF OVERSTATED EXPECTATIONS?
- 985 M. Murat Koksalan and Paul N.S. Sagala, AN APPROACH AND COMPUTATIONAL RESULTS ON TESTING THE FORM OF A DECISION MAKER'S UTILITY FUNCTION.
- 986 Deepak K. Sinha, CORRELATED RETURNS AND THE PATTERN OF DIVERSIFICATION: A SPATIAL MODEL.
- 987 Arnold C. Cooper and F. Javier Gimeno Gascón, ENTREPRENEURS, PROCESSES OF FOUNDING, AND NEW FIRM PERFORMANCE.
- 988 Jeffrey B. Arthur, STRATEGIC CHOICE AND INDUSTRIAL RELATIONS DIVERSITY: THE LINK BETWEEN BUSINESS STRATEGY AND INDUSTRIAL RELATIONS SYSTEMS IN AMERICAN STEEL MINIMILLS.
- 989 Dan Kovenock and Dave Furth, PRICE LEADERSHIP IN A DUOPOLY WITH CAPACITY CONSTRAINTS AND PRODUCT DIFFERENTIATION.
- 990 John A. Weinberg, PRIVATE INFORMATION AND OPTIMAL CONTRACTS IN THE ALLOCATION OF RESOURCES TO INVENTIVE ACTIVITY.

- 991 Jeffrey M. Lacker and John A. Weinberg, A "COALITION PROFF" EQUILIBRIUM FOR A PRIVATE INFORMATION CREDIT ECONOMY
- 992 M. Veverbergh and M. Logman, NORMATIVE VALIDATION OF MARKET SHARE FUNCTIONS.
- 993 Arnold C. Cooper, F. Javier Gimeno-Gascon and Carolyn Y. Woo, A RESOURCE-BASED PREDICTION OF NEW VENTURE SURVIVAL AND GROWTH.
- 994 Tom Faith, BERTRAND-EDGEWORTH COMPETITION WITH SEQUENTIAL CAPACITY CHOICE.
- 995 James C. Moore and John S. Chipman, THE MEASUREMENT OF AGGREGATE WELFARE.
- 996 Murugappa Krishnan and Lars-Hendrik Roller, ENTRY GAME WITH RESALABLE CAPACITY.
- 997 Murugappa Krishnan and Lynda Thoman, SETTING ACCOUNTING STANDARDS: DOES THE FASB PROMOTE INDEPENDENCE?
- 998 Patrick S. McCarthy, Richard Tay and Jerald J. Fletecher, ESTIMATING THE VALUE OF WATER QUALITY IMPROVEMENTS FROM A FULLY DISCRETE MODEL OF RECREATIONAL FISHING.
- 999 Dan Kovenock, Michael R. Baye and Casper G. de Vries, RIGGING THE LOBBYING PROCESS: AN APPLICATION OF THE ALL-PAY AUCTION.
- 1000 Marie Thursby and Kala Krishna, OPTIMAL POLICIES AND MARKETING BOARD OBJECTIVES.
- 1001 Marie Thursby and Kala Krishna, OPTIMAL POLICIES WITH STRATEGIC DISTORTIONS.
- 1002 Marie Thursby, Richard Jensen and Jerry Thursby, SMUGGLING, CAMOUFLAGING AND MARKET STRUCTURE.
- 1003 Dan Kovenock, Raymond J. Deneckere and Yong Yeop Sohn, QUOTAS AND TARIFFS WITH ENDOGENOUS CONDUCT.
- 1004 Dan Kovenock, Michael R. Baye and Casper G. de Vries, THE ALL-PAY WITH COMPLETE INFORMATION.
- 1005 Dan Kovenock and Kealoha Widdows, PRICE LEADERSHIP AND ASYMMETRIC PRICE RIGIDITY.
- 1006 M. Murat Koksalan and Nail Basoz, A REPLICATION APPROACH TO INTERVAL ESTIMATION IN SIMULATION.
- 1007 Leroy B. Schwarz, James E. Ward and Ashok Kumar, RISK-POOLING ALONG A FIXED DELIVERY ROUTE USING A DYNAMIC INVENTORY-ALLOCATION POLICY.
- 1008 Manohar U. Kalwani, Robert J. Meyer and Donald G. Morrison, CHOICE, CHANCE, AND BAYESIAN BENCHMARKS.
- 1009 John A. Carlson, GAMBLER'S RUIN IN FOREIGN EXCHANGE MARKETS.
- 1010 James C. Moore, H. Raghav Rao and Andrew B. Whinston, INFORMATION PROCESSING FOR A FINITE RESOURCE ALLOCATION MECHANISM.

- 1011 Brian L. Dos Santos and Ken Peffers, REWARDS TO INVESTORS IN INNOVATIVE INFORMATION TECHNOLOGY APPLICATIONS: A STUDY OF FIRST MOVERS AND EARLY FOLLOWERS IN ATMS.
- 1012 Gordon M. Phillips, INCREASED DEBT AND PRODUCT MARKET COMPETITION: AN EMPIRICAL ANALYSIS.
- 1013 Gordon M. Phillips and Robert Weiner, TRADING PERFORMANCE IN FORWARD MARKETS: INFORMATION VS. NORMAL BACKWARDATION.
- 1992-
- 1014 Arnold C. Cooper, CHALLENGES IN PREDICTING NEW FIRM PERFORMANCE.
- 1015 Arnold C. Cooper, Tim Folta, Javier Gimeno-Gascon and Carolyn Y. Woo, ENTREPRENEUR'S EXIT DECISIONS: THE ROLE OF THRESHOLD EXPECTATIONS.
- 1016 Murugappa Krishnan and Jordi Caballé, INSIDER TRADING AND ASSET PRICING IN AN IMPERFECTLY COMPETITIVE MULTI-SECURITY MARKET.
- 1017 1020* Abdul Ali, Manohar U. Kalwani and Dan Kovenock, SELECTING PRODUCT DEVELOPMENT PROJECTS: PIONEERING VERSUS INCREMENTAL INNOVATION STRATEGIES. *Revision of Paper No. 933.
- 1018 Kissan Joseph and Manohar U. Kalwani, DO BONUS PAYMENTS HELP ENHANCE SALESFORCE RETENTION?
- 1019 Young H. Chun, Herbert Moskowitz and Robert D. Plante, OPTIMAL SELECTION STRATEGY FOR THE GROUP INTERVIEW PROBLEM.
- 1020 Young H. Chun, Herbert Moskowitz and Robert D. Plante, DYNAMIC PROGRAMMING FORMULATION OF THE GROUP INTERVIEW PROBLEM WITH A GENERAL UTILITY FUNCTION.
- 1021 Murugappa Krishnan and Utpal Bhattacharya, TO BELIEVE OR NOT TO BELIEVE.
- 1022 Murugappa Krishnan and Lars-Hendrik Röller, PREEMPTIVE INVESTMENT WITH RESALABLE CAPACITY.
- 1023 Yong Jin, INFORMATION SHARING IN OLIGOPOLY: A GENERAL MODEL.
- 1024 Daniel Putler, CONSUMER AWARENESS OF DIET-DISEASE RELATIONSHIPS AND DIETARY BEHAVIOR: THE CASE OF DIETARY FATS.
- 1025 Yukiko Hirao, Murugappa Krishnan and John Weinberg, RIVALRY WITH TWO-SIDED LEARNING.
- 1026 Shinji Kobayashi, PRODUCT DIFFERENTIATION AND RESEARCH AND DEVELOPMENT.
- 1027 Shinji Kobayashi, PRODUCT DIFFERENTIATION, RESEARCH AND DEVELOPMENT, AND INTERNATIONAL TRADE POLICY.
- 1028 Shinji Kobayashi, COOPERATIVE AND NONCOOPERATIVE R AND D WITH SPILLOVERS AND VERTICAL PRODUCT DIFFERENTIATION.

- 1029 Michael Baye and Dan Kovenock, HOW TO SELL A PICKUP TRUCK, "BEAT OR PAY" ADVERTISEMENTS AS FACILITATING DEVICES.
- 1030 Shailendra Raj Mehta, WHY DO FIRMS DECENTRALIZE WHEN THEY EXPAND?
- 1031 Shailendra Raj Mehta, WHY DO LARGE FIRMS PAY MORE THAN SMALL FIRMS?
- 1032 Pekka Korhonen, Herbert Moskowitz and Jyrki Wallenius, THE ROCKY ROAD FROM A DRAFT INTO A PUBLISHED SCIENTIFIC JOURNAL ARTICLE IN THE MANAGEMENT AND DECISION SCIENCES.

-1993-

- 1033 Piyush Kumar, Daniel S. Putler and Manohar U. Kalwani, AN EXPERIMENTAL INQUIRY INTO THE FORMATION OF REFERENCE PRICES.
- 1034 Shailendra Raj Mehta, ON THE ROBUSTNESS OF EFFICIENCY WAGE EQUILIBRIA.
- 1035 Shailendra Raj Mehta, ABILITY, WAGES AND THE SIZE DISTRIBUTION OF FIRMS.
- 1036 Michael R. Baye, Dan Kovenock and Casper De Vries, THE SOLUTION TO THE TULLOCK RENT-SEEKING GAME WHEN $R > 2$: MIXED-STRATEGY EQUILIBRIA AND MEAN DISSIPATION RATES.
- 1037 Donald G. Morrison and Manohar U. Kalwani, THE BEST NFL FIELD GOAL KICKERS: ARE THEY LUCKY OR GOOD?
- 1038 Lars Thorlund-Peterson, THIRD-DEGREE STOCHASTIC DOMINANCE AND AXIOMS FOR A CONVEX MARGINAL UTILITY FUNCTION.
- 1039 Manohar U. Kalwani and Narakesari Narayandas, THE IMPACT OF LONG-TERM MANUFACTURER-SUPPLIER RELATIONSHIPS ON THE PERFORMANCE OF SUPPLIER FIRMS.
- 1040 Kenneth J. Matheny, MONEY, HUMAN CAPITAL AND BUSINESS CYCLES.
- 1041 Kent D. Miller and Michael Leiblien, CORPORATE RISK-RETURN RELATIONS: RETURNS VARIABILITY VERSUS DOWNSIDE RISK.
- 1042 Arnold C. Cooper, Timothy B. Folta and Carolyn Woo, ENTREPRENEURIAL INFORMATION SEARCH: ALTERNATIVE THEORIES OF BEHAVIOR.
- 1043 Douglas Bowman and Hubert Gatignon, DETERMINANTS OF COMPETITOR RESPONSE TIME TO A NEW PRODUCT INTRODUCTION.
- 1044 Kissan Joseph, Manohar U. Kalwani, and Daniel S. Putler, THE IMPACT OF COMPENSATION STRUCTURE ON SALESFORCE TURNOVER.
- 1045 Kenneth J. Matheny, IS THERE ANY ROOM FOR PRICE RIGIDITY IN CASH ADVANCE MODELS?
- 1046 Kenneth J. Matheny, EQUILIBRIUM BELIEFS AND NON-UNIQUENESS IN A RATIONAL EXPECTATIONS MODEL OF INFLATION.
- 1047 Shailendra Raj Mehta, WHAT IS RESPONSIBILITY?

- 1048 Shailendra Raj Mehta, THE LAW OF ONE PRICE AND A THEORY OF THE FIRM.
- 1049 Manohar U. Kalwani and Narakesari Narayandas, LONG-TERM MANUFACTURER-SUPPLIER RELATIONSHIPS: DO THEY PAY OFF FOR SUPPLIER FIRMS? (Revision of Paper No. 1042)
- 1050 Raji Srinivasan, Carolyn Y. Woo and Arnold C. Cooper, PERFORMANCE DETERMINANTS FOR MALE AND FEMALE ENTREPRENEURS.
- 1051 Kenneth J. Matheny, INCREASING RETURNS AND MONETARY POLICY.
- 1052 Kent D. Miller, MEASURING ORGANIZATIONAL DOWNSIDE RISK.
- 1053 Raymond J. Deneckere and Dan Kovenock, CAPACITY-CONSTRAINED PRICE COMPETITION WHEN UNIT COSTS DIFFER.
- 1054 Preyas Desai and Wujin Chu, CHANNEL COORDINATION MECHANISMS FOR CUSTOMER SATISFACTION.
- 1055 Preyas Desai and Kannan Srinivasan, DEMAND SIGNALLING UNDER UNOBSERVABLE EFFORT IN FRANCHISING: LINEAR AND NONLINEAR PRICE CONTRACTS.
- 1056 Preyas Desai, ADVERTISING FEE IN BUSINESS-FORMAT FRANCHISING.
- 1057 Pekka Korhonen, Herbert Moskowitz and Jyrki Wallenius, THE ROCKY ROAD FROM A DRAFT INTO A PUBLISHED SCIENTIFIC JOURNAL ARTICLE IN THE MANAGEMENT AND DECISION SCIENCES.
- 1058 Preyas Desai and Kannan Srinivasan, AGGREGATE VERSUS PRODUCT-SPECIFIC PRICING: IMPLICATIONS FOR FRANCHISE AND TRADITIONAL CHANNELS.
- 1059 Beth Allen, Raymond Deneckere, Tom Faith and Dan Kovenock, CAPACITY PRECOMMITMENT AS A BARRIER TO ENTRY: A BETRAND-EDGEWORTH APPROACH.
- 1060 John O. Ledyard, Charles Noussair and David Porter, THE ALLOCATION OF A SHARED RESOURCE WITHIN AN ORGANIZATION.
- 1061 Vijay Bhawnani, John A. Carlson and K. Rao Kadiyala, SPECULATIVE ATTACKS AND BALANCE OF PAYMENTS CRISES IN DEVELOPING ECONOMIES WITH DUAL EXCHANGE RATE REGIMES.
- 1062 Gayle R. Erwin and John J. McConnell, TO LIVE OR LET DIE? AN EMPIRICAL ANALYSIS OF VOLUNTARY CORPORATE LIQUIDATIONS, 1970-1991
- 1063 Elizabeth Tashjian, Ronald C. Lease and John J. McConnell, PREPACKS.
- 1064 Vijay Bhawnani and K. Rao Kadiyala, EMPIRICAL INVESTIGATION OF EXCHANGE RATE BEHAVIOR IN DEVELOPING ECONOMIES.
- 1065 Jeffrey W. Allen, Scott L. Lummer, John J. McConnell and Debra K. Reed, CAN TAKEOVER LOSSES EXPLAIN SPIN-OFF GAINS?

- 1066 Sugato Chakravarty and John J. McConnell, AN ANALYSIS OF PRICES, BID/ASK SPREADS, AND BID AND ASK DEPTH SURROUNDING IVAN BOESKY'S ILLEGAL TRADING IN CARNATION'S STOCK.
- 1067 John J. McConnell and Henri Servaes, EQUITY OWNERSHIP AND THE TWO FACES OF DEBT.
- 1068 Kenneth J. Matheny, REAL EFFECTS OF MONETARY POLICY IN A 'NEOCCLASSICAL' MODEL: THE CASE OF INTEREST RATE TARGETING.
- 1069 Julie Hunsaker and Dan Kovenock, THE PATTERN OF EXIT FROM DECLINING INDUSTRIES.
- 1070 Kessan Joseph, Manohar U. Kalwani, THE IMPACT OF ENVIRONMENTAL UNCERTAINTY ON THE DESIGN OF SALESFORCE COMPENSATION PLANS.
- 1071 K. Tomak, A NOTE ON THE GOLDFELD QUANDT TEST
- 1072 Alok R. Chaturvedi, SIMDS: A SIMULATION ENVIRONMENT FOR THE DESIGN OF DISTRIBUTED DATABASE SYSTEMS
- 1073 Dan Kovenock and Suddhasatwa Roy, FREE RIDING IN NON-COOPERATIVE ENTRY DETERRENCE WITH DIFFERENTIATED PRODUCTS
- 1074 Kenneth Matheny, THE MACROECONOMICS OF SELF-FULFILLING PROPHECIES
- 1075 Paul Alsemgeest, Charles Noussair and Mark Olson, EXPERIMENTAL COMPARISONS OF AUCTIONS UNDER SINGLE-AND MULTI-UNIT DEMAND
- 1076 Dan Kovenock, Casper D de Vries, FIAT EXCHANGE IN FINITE ECONOMIES
- 1077 Dan Kovenock, Suddhasatwa Roy, DYNAMIC CAPACITY CHOICE IN A BERTRAND-EDGEWORTH FRAMEWORK
- 1078 Burak Kazaz, Canan Sepil, PROJECT SCHEDULING WITH DISCOUNTED CASH FLOWS AND PROGRESS PAYMENTS
- 1996-
- 1079 Murat Koksalan, Oya Rizi, A VISUAL INTERACTIVE APPROACH FOR MULTIPLE CRITERIA DECISION MAKING WITH MONOTONE UTILITY FUNCTIONS
- 1080 Janet S Netz, John D. Haveman, ALL IN THE FAMILY: FAMILY, INCOME, AND LABOR
1081 FORCE ATTACHMENT
- 1082 Keith V. Smith, ASSET ALLOCATION AND INVESTMENT HORIZON
- 1083 Arnold C. Cooper and Catherine M. Daily, ENTREPRENEURIAL TEAMS
- 1084 Alok R. Chaturvedi and Samir Gupta, SCHEDULING OF TRANSACTIONS IN A REAL-TIME DISTRIBUTED TRANSACTION PROCESSING SYSTEMS: SCALEABILITY AND NETWORKING ISSUES
- 1085 Gordon P. Wright, N. Dan Worobetz, Myong Kang, Radha V. Mookerjee and Radha Chandrasekharan, OR/SM: A PROTOTYPE INTEGRATED MODELING ENVIRONMENT BASED ON STRUCTURED MODELING

- 1086 Myong Kang, Gordon P. Wright, Radha Chandrasekharan, Radha Mookerjee and N. Dan Worobetz, THE DESIGN AND IMPLEMENTATION OF OR/SM: A PROTOTYPE INTEGRATED MODELING ENVIRONMENT
- 1087 Thomas H. Brush and Philip Bromiley, WHAT DOES A SMALL CORPORATE EFFECT MEAN? A VARIANCE COMPONENTS SIMULATION OF CORPORATE AND BUSINESS EFFECTS
- 1088 Kenneth J. Matheny, NON-NEUTRAL RESPONSES TO MONEY SUPPLY SHOCKS WHEN CONSUMPTION AND LEISURE ARE PARETO SUBSTITUTES
- 1089 Kenneth J. Matheny, MONEY, HUMAN CAPITAL, AND BUSINESS CYCLES: A MODERN PHILLIPS CURVE-STYLE TRADEOFF
- 1090 Kenneth J. Matheny, OUTPUT TARGETING AND AN ARGUMENT FOR STABILIZATION POLICIES
- 1091 Kenneth J. Matheny, THE RELEVANCE OF OPEN MARKET OPERATIONS AS A MONETARY POLICY TOOL
- 1997-
- 1092 James C. Moore, William Novshek and Peter Lee U, ON THE VOLUNTARY PROVISION OF PUBLIC GOODS
- 1093 Michael R. Baye, Dan Kovenock and Casper G. deVries, THE INCIDENCE OF OVERDISSIPATION IN RENT-SEEKING CONTESTS
- 1094 William Novshek and Lynda Thoman, CAPACITY CHOICE AND DUOPOLY INCENTIVES FOR INFORMATION SHARING
- 1095 Vidyanand Choudhary, Kerem Tomak and Alok Chaturvedi, ECONOMIC BENEFITS OF RENTING SOFTWARE
- 1096 Jeongwen Chiang and William T. Robinson, DO MARKET PIONEERS MAINTAIN THEIR INNOVATIVE SPARK OVER TIME?
- 1097 Glenn Hueckel, LABOR COMMAND IN *THE WEALTH OF NATIONS*: A SEARCH FOR “SYSTEM”
- 1098 Glenn Hueckel, SMITH’S UNIFORM “TOIL AND TROUBLE”: A “VAIN SUBTLETY”?
- 1099 Thomas H. Brush and Philip Bromiley, WHAT DOES A SMALL CORPORATE EFFECT MEAN? A VARIANCE COMPONENTS SIMULATION OF CORPORATE AND BUSINESS EFFECTS
- 1100 Thomas Brush, Catherine Maritan and Aneel Karnani, MANAGING A NETWORK OF PLANTS WITHIN MULTINATIONAL FIRMS
- 1101 Sam Hariharan and Thomas H. Brush, RESOURCES AND THE SCALE OF ENTRY CHOICE: THE COMPETITIVE ADVANTAGE OF ESTABLISHED FIRMS?
- 1102 Thomas H. Brush, Philip Bromiley and Margaretha Hendrickx, THE RELATIVE INFLUENCE OF INDUSTRY AND CORPORATION ON BUSINESS SEGMENT PERFORMANCE: AN ALTERNATIVE ESTIMATE
- 1103 Thomas Brush, Catherine Maritan and Aneel Karnani, PLANT ROLES IN THE MANAGEMENT OF MULTINATIONAL MANUFACTURING FIRMS

- 1104 Thomas H. Brush, Catherine Maritan and Aneel Karnani, THE PLANT LOCATION DECISION IN MULTINATIONAL MANUFACTURING FIRMS: AN EMPIRICAL ANALYSIS OF INTERNATIONAL BUSINESS AND MANUFACTURING STRATEGY PERSPECTIVES
- 1105 Piyush Kumar, Manohar U. Kalwani and Maqbool Dada, THE IMPACT OF WAITING TIME GUARANTEES ON CUSTOMERS' WAITING EXPERIENCES
- 1106 Thomas H. Brush, Philip Bromiley and Margaretha Hendrickx, THE FREE CASH FLOW HYPOTHESIS FOR SALES GROWTH AND FIRM PERFORMANCE
- 1107 Keith V. Smith, PORTFOLIO ANALYSIS OF BROKERAGE FIRM RECOMMENDATIONS

- 1998 -

- 1108 Charles Noussair, Kenneth Matheny, and Mark Olson, AN EXPERIMENTAL STUDY OF DECISIONS IN DYNAMIC OPTIMIZATION PROBLEMS
- 1109 Jerry G. Thursby and Sukanya Kemp, AN ANALYSIS OF PRODUCTIVE EFFICIENCY OF UNIVERSITY COMMERCIALIZATION ACTIVITIES
- 1110 John J. McConnell and Sunil Wahal, DO INSTITUTIONAL INVESTORS EXACERBATE MANAGERIAL MYOPIA?
- 1111 John J. McConnell, Mehmet Ozbilgin and Sunil Wahal, SPINOFFS, EX ANTE
- 1112 Sugato Chakravarty and John J. McConnell, DOES INSIDER TRADING REALLY MOVE STOCK PRICES?
- 1113 William T. Robinson and Sungwook Min, IS THE FIRST TO MARKET THE FIRST TO FAIL?: EMPIRICAL EVIDENCE FOR MANUFACTURING BUSINESSES
- 1114 Margaretha Hendrickx, WHAT CAN MANAGEMENT RESEARCHERS LEARN FROM DONALD CAMPBELL, THE PHILOSOPHER? AN EXERCISE IN PHILOSOPHICAL HERMENEUTICS
- 1115 Thomas H. Brush, Philip Bromiley and Margaretha Hendrickx, THE FREE CASH FLOW HYPOTHESIS FOR SALES GROWTH AND FIRM PERFORMANCE
- 1116 Thomas H. Brush, Constance R. James and Philip Bromiley, COMPARING ALTERNATIVE METHODS TO ESTIMATE CORPORATE AND INDUSTRY EFFECTS
- 1117 Charles Noussair, Stéphane Robin and Bernard Ruffieux, BUBBLES AND ANTI-CRASHES IN LABORATORY ASSET MARKETS WITH CONSTANT FUNDAMENTAL VALUES
- 1118 Vivian Lei, Charles N. Noussair and Charles R. Plott, NON-SPECULATIVE BUBBLES IN EXPERIMENTAL ASSET MARKETS: LACK OF COMMON KNOWLEDGE OF RATIONALITY VS. ACTUAL IRRATIONALITY

-1999-

- 1119 Kent D. Miller and Timothy B. Folta, ENTRY TIMING AND OPTION VALUE
- 1120 Glenn Hueckel, THE LABOR "EMBODIED" IN SMITH'S LABOR-COMMANDED MEASURE: A "RATIONALLY RECONSTRUCTED" LEGEND
- 1121 Timothy B. Folta and David A. Foote, TEMPORARY EMPLOYEES AS REAL OPTIONS
- 1122 Gabriele Camera, DIRTY MONEY

- 1123 Wilfred Amaldoss, Robert J. Meyer, Jagmohan S. Raju, and Amnon Rapoport, COLLABORATING TO COMPETE: A GAME-THEORETIC MODEL AND EXPERIMENTAL INVESTIGATION OF THE EFFECT OF PROFIT-SHARING ARRANGEMENT AND TYPE OF ALLIANCE ON RESOURCE-COMMITMENT DECISIONS
- 1124 Wilfred Amaldoss, Robert J. Meyer, Jagmohan S. Raju, and Amnon Rapoport, APPENDICES FOR COLLABORATING TO COMPETE: A GAME-THEORETIC MODEL AND EXPERIMENTAL INVESTIGATION OF THE EFFECT OF PROFIT-SHARING ARRANGEMENT AND TYPE OF ALLIANCE ON RESOURCE-COMMITMENT DECISIONS

-2000-

- 1125 Sugato Chakravarty and Kai Li, AN ANALYSIS OF OWN ACCOUNT TRADING BY DUAL TRADERS IN FUTURES MARKETS: A BAYESIAN APPROACH
- 1126 Sugato Chakravarty, STEALTH TRADING: THE NEXT GENERATION
- 1127 S.G. Badrinath and Sugato Chakravarty, ARE ANALYST RECOMMENDATIONS INFORMATIVE?
- 1128 Sugato Chakravarty and Asani Sarkar, THE DETERMINANTS OF LIQUIDITY IN U.S. CORPORATE, MUNICIPAL AND TREASURY BOND MARKETS
- 1129 Vivian Lei and Charles Noussair, AN EXPERIMENTAL TEST OF AN OPTIMAL GROWTH MODEL
- 1130 Paul Healy and Charles Noussair, BIDDING BEHAVIOR IN THE PRICE IS RIGHT GAME: AN EXPERIMENTAL STUDY
- 1131 Kent D. Miller and Zur Shapira, BEHAVIORAL OPTION THEORY: FOUNDATIONS AND EVIDENCE
- 1132 Kent D. Miller, KNOWLEDGE INVENTORIES AND MANAGERIAL MYOPIA
- 1133 Gabriele Camera, Charles Noussair, and Steven Tucker, RATE-OF-RETURN DOMINANCE AND EFFICIENCY IN AN EXPERIMENTAL ECONOMY
- 1134 Timothy B. Folta, Jay J. Janney, SIGNALING FOR RESOURCE ACQUISITION: PRIVATE EQUITY PLACEMENTS BY TECHNOLOGY FIRMS
- 1135 Michael R. Baye, Dan Kovenock, Casper G. de Vries, COMPARATIVE ANALYSIS OF LITIGATION SYSTEMS: AN AUCTION-THEORETIC APPROACH
- 1136 Sugato Chakravarty, Asani Sarkar, DO DIFFERENCES IN TRANSPARENCY AFFECT TRADING COSTS? EVIDENCE FROM U.S. CORPORATE, MUNICIPAL AND TREASURY BOND MARKETS

-2001-

- 1137 Charles Noussair, Stephane Robin, Bernard Ruffieux, GENETICALLY MODIFIED ORGANISMS IN THE FOOD SUPPLY: PUBLIC OPINION VS CONSUMER BEHAVIOR
- 1138 Gabriele Camera, SEARCH, DEALERS, AND THE TERMS OF TRADE
- 1139 David Masclot, Charles Noussair, Steven Tucker, Marie-Claire Villeva, MONETARY AND NON-MONETARY PUNISHMENT IN THE VOLUNTARY CONTRIBUTIONS MECHANISM

- 1140 Charles Noussair, Stephane Robin, Bernard Ruffieux, DO CONSUMERS NOT CARE ABOUT BIOTECH FOODS OR DO THEY JUST NOT READ THE LABELS
- 1141 Timothy B. Folta, Douglas R. Johnson, Jonathan O'Brien, UNCERTAINTY AND THE LIKELIHOOD OF ENTRY: AN EMPIRICAL ASSESSMENT OF THE MODERATING ROLE OF IRREVERSIBILITY
- 1142 Alok Chaturvedi, Mukul Gupta, Sameer Gupta, ISSUES IN SERVER FARM DESIGN FOR REAL TIME E-COMMERCE TRANSACTIONS
- 1143 William Blankenau, Gabriele Camera, PRODUCTIVE EDUCATION OR A MARKETABLE DEGREE?
- 1144 Murat Köksalan, Selcen Pamuk, AN EVOLUTIONARY METAHEURISTIC FOR APPROXIMATING PREFERENCE-NONDOMINATED SOLUTIONS
- 1145 Gabriele Camera, Alain Delacroix, BARGAINING OR PRICE POSTING?
- 1146 Sugato Chakravarty, Asani Sarkar, A COMPARISON OF TRADING COSTS IN THE U.S. CORPORATE, MUNICIPAL AND TREASURY BOND MARKETS
- 1147 Sugato Chakravarty, Frederick H. deB. Harris, Robert A. Wood, DO BID-ASK SPREADS OR BID AND ASK DEPTHS CONVEY NEW INFORMATION FIRST?
- 1148 Sugato Chakravarty, Asani Sarkar, A MODEL OF BROKER'S TRADING, WITH APPLICATIONS TO ORDER FLOW INTERNALIZATION
- 1149 Sugato Chakravarty, Kai Li, AN EXAMINATION OF OWN ACCOUNT TRADING BY DUAL TRADERS IN FUTURES MARKETS
- 1150 Sugato Chakravarty, Venkatesh Panchapagesan, Robert A. Wood, INSTITUTIONAL TRADING PATTERNS AND PRICE IMPACT AROUND DECIMALIZATION

-2002-

- 1151 Sugato Chakravarty, RELATIONSHIPS AND RATIONING IN CONSUMER LOANS: EVIDENCE FROM THE NINETIES
- 1152 Sugato Chakravarty, Robert A. Wood, Stephen P. Harris, DECIMAL TRADING AND MARKET IMPACT
- 1153 Timothy B. Folta, Jonathan P. O'Brien, ENTRY IN THE PRESENCE OF DUELING OPTIONS
- 1154 Sugato Chakravarty, Kai Li, AN EXAMINATION OF OWN ACCOUNT TRADING BY DUAL TRADERS IN FUTURES MARKETS
- 1155 Mohit Tawarmalani, POLYHEDRAL BASIS, FINITE PROBABILITY SPACES AND LINKS TO DISJUNCTIVE PROGRAMMING
- 1156 Kannan Viswanath, Srinivas Peeta, and F. Sibel Salman, REDUCING THE VULNERABILITY OF A NETWORK THROUGH INVESTMENT: DECISION DEPENDENT LINK FAILURES
- 1157 James C. Moore, ON CORE CONVERGENCE IN A PRODUCTION ECONOMY
- 1158 James C. Moore, REAL NATIONAL INCOME AND SOME PRINCIPLES OF AGGREGATION

-2003-

- 1159 Emmanuel Dechenaux, Dan Kovenock, and Volodymyr Lugovskyy, CAPS ON BIDDING IN ALL- PAY AUCTIONS: COMMENTS ON THE EXPERIMENTS OF A. RAPOPORT AND W. AMALDOSS
- 1160 Emmanuel Dechenaux, Dan Kovenock, and Volodymyr Lugovskyy, A COMMENT ON DAVID VS. GOLIATH: AN ANALYSIS OF ASYMMETRIC MIXED-STRATEGY GAMES AND EXPERIMENTAL EVIDENCE
- 1161 Volodymyr Lugovskyy, MONOPOLISTIC COMPETITION AND OPTIMAL PRODUCT DIVERSITY WITH HETEROGENEOUS FIRMS
- 1162 Emmanuel Dechenaux and Dan Kovenock, ENDOGENOUS RATIONING, PRICE DISPERSION AND COLLUSION IN CAPACITY CONSTRAINED SUPERGAMES
- 1163 C. D. Aliprantis, G. Camera, and D. Puzzello, A THEORETICAL FOUNDATION FOR BILATERAL MATCHING MECHANISMS

-2004-

- 1164 Gabriele Camera and Alain Delacroix, TRADE MECHANISM SELECTION IN MARKETS WITH FRICTIONS
- 1165 Kannan Viswanath, Srinivas Peeta, and F. Sibel Salman, INVESTING IN THE LINKS OF A STOCHASTIC NETWORK TO MINIMIZE EXPECTED SHORTEST PATH LENGTH
- 1166 C. D. Aliprantis, G. Camera, and D. Puzzello, A RANDOM MATCHING THEORY
- 1167 C. D. Aliprantis and Rabee Tourky, EQUILIBRIA IN INCOMPLETE ASSETS ECONOMIES WITH INFINITE DIMENSIONAL SPOT MARKETS
- 1168 C. D. Aliprantis, David Harris, and Rabee Tourky, RIESZ ESTIMATORS
- 1169 Paola Boel and Gabriele Camera, EFFICIENT MONETARY ALLOCATIONS AND THE ILLIQUIDITY OF BONDS
- 1170 Sugato Chakravarty, Chiraphol N. Chiyachantana, and Christine Jiang, THE CHOICE OF TRADING VENUE AND THE RELATIVE PRICE IMPACT OF INSTITUTIONAL TRADING: ADRs VERSUS THE UNDERLYING SECURITIES IN THEIR LOCAL MARKETS
- 1171 Gabriele Camera and Cemil Selcuk, PRICE DISPERSION WITH DIRECTED SEARCH

-2005-

- 1172 Emmanuel Dechenaux and Dan Kovenock, TACIT COLLUSION AND CAPACITY WITHHOLDING IN REPEATED UNIFORM PRICE AUCTIONS
- 1173 Lee Mick Swartz, SECRECY, COLLUSION AND COALITION BUILDING IN CORPORATE GOVERNANCE
- 1174 Marco Casari and Luigi Luini, GROUP COOPERATION UNDER ALTERNATIVE PEER PUNISHMENT TECHNOLOGIES: AN EXPERIMENT
- 1175 Kai A. Konrad and Dan Kovenock, EQUILIBRIUM AND EFFICIENCY IN THE TUG-OF-WAR
- 1176 Dan Kovenock and Brian Roberson, ELECTORAL POACHING AND PARTY IDENTIFICATION
- 1177 C. D. Aliprantis, G. Camera, and D. Puzzello, ANONYMOUS MARKETS AND MONETARY TRADING

- 1184 Mark Bagnoli, Michael Clement, and Susan G. Watts; AROUND-THE-CLOCK MEDIA COVERAGE AND THE TIMING OF EARNINGS ANNOUNCEMENTS
- 1185 Mark Bagnoli, Susan G. Watts, and Yong Zhang; REG FD AND THE COMPETITIVENESS OF ALL-STAR ANALYSTS
- 2006-
- 1178 Steven Gjerstad, THE COMPETITIVE MARKET PARADOX
- 1179 James Cox, Daniel Friedman, and Steven Gjerstad, A TRACTABLE MODEL OF RECIPROCITY AND FAIRNESS
- 1180 Marco Casari, EMERGENCE OF ENDOGENOUS LEGAL INSTITUTIONS: PROPERTY RIGHTS AND COMMUNITY GOVERNANCE IN THE ITALIAN ALPS
- 1181 Marco Casari, PRE-COMMITMENT AND FLEXIBILITY IN A TIME DECISION EXPERIMENT
- 1182 Mark Bagnoli, Michael Clement, Susan G. Watts, AROUND-THE-CLOCK MEDIA COVERAGE AND THE TIMING OF EARNINGS ANNOUNCEMENTS
- 1183 Mark Bagnoli, Susan G. Watts, Yong Zhang, REG FD AND THE COMPETITIVENESS OF ALL-STAR ANALYSIS
- 1184 Mark Bagnoli, Michael Clement, Susan G. Watts, AROUND-THE-CLOCK MEDIA COVERAGE AND THE TIMING OF EARNINGS ANNOUNCEMENTS
- 1185 Mark Bagnoli, Susan G. Watts, Yong Zhang, REG FD AND THE COMPETITIVENESS OF ALL-STAR ANALYSIS
- 1186 Mark Bagnoli and Susan G. Watts, FINANCIAL REPORTING AND SUPPLEMENTAL VOLUNTARY DISCLOSURES
- 1187 Kai A. Konrad and Dan Kovenoch, MULTI-BATTLE CONTESTS
- 1188 Marco Casari and Luigi Luini, PEER PUNISHMENT IN TEAMS: EMOTIONAL OR STRATEGIC CHOICE?
- 1189 C.D. Aliprantis, G. Camera, and D. Puzzello, BILATERAL MATCHING WITH LATIN SQUARES
- 1190 Gabriele Camera, Cemil Seluk, MULTI-PLAYER BARGAINING WITH ENDOGENOUS CAPACITY
- 1191 Timothy N. Cason, Tridib Sharma, RECOMMENDED PLAY AND CORRELATED EQUILIBRIA: AN EXPERIMENTAL STUDY
- 1192 Dan Kovenock and Kai A. Konrad, MULTI-STAGE CONTESTS WITH STOCHASTIC ABILITY
- 1193 Paul S. Mudde and Thomas Brush, DO ACQUIRER CAPABILITIES AFFECT ACQUISITION PERFORMANCE? EXAMINING STRATEGIC AND EFFECTIVENESS CAPABILITIES IN ACQUIRERS
- 1194 Timothy N. Cason and Charles Noussair, A MARKET WITH FRICTIONS IN THE MARKET PLACE: AN EXPERIMENTAL STUDY
- 1195 Drew Saunders, THE ELASTIC PROVISION OF LIQUIDITY BY PRIVATE AGENTS

1196 Matthew D. Cain, David J. Denis, and Diane K. Denis, EARNOUTS: A STUDY OF FINANCIAL CONTRACTING IN ACQUISITION AGREEMENTS

1197 Timothy N. Cason and Via-Lam Mui, COMMUNICATION AND COORDINATION IN THE LABORATORY COLLECTIVE RESISTANCE GAME

-2007-

1198 C. D. Aliprantis, G. Camera, F. Ruscitti, INTERIOR OPTIMA AND THE INADA CONDITIONS

1199 C. D. Aliprantis, G. Camera, F. Ruscitti, MONETARY EQUILIBRIUM AND THE DIFFERENTIABILITY OF THE VALUE FUNCTION

1200 Benito Arrunada and Marco Casari, HOW ENFORCEMENT INSTITUTIONS AFFECT MARKETS

1201 Gabriele Camera and Marco Casari, COOPERATION AMONG STRANGERS: AN EXPERIMENT WITH INDEFINITE INTERACTION

1202 Sirsha Chatterjee and Kanda Naknoi, THE MARGINAL PRODUCT OF CAPITAL, CAPITAL FLOWS AND CONVERGENCE

1203 D. Saunders, SHARING RISK EFFICIENTLY UNDER SUBOPTIMAL PUNISHMENTS FOR DEFECTION

1204 S. Gjerstad, J. M. Shachat, INDIVIDUAL RATIONALITY AND MARKET EFFICIENCY

1205 S. Gjerstad, PRICE DYNAMICS IN AN EXCHANGE ECONOMY

1206 D. Kovenock, B. Roberson, INEFFICIENT REDISTRIBUTION AND INEFFICIENT REDISTRIBUTIVE POLITICS

1207 D. Kovenock, B. Roberson, COALITIONAL COLONEL BLOTTO GAMES WITH APPLICATION TO THE ECONOMICS OF ALLIANCES

-2008-

1208 Timothy N. Cason, Lata Gangadharan, Pushkar Maitra, MORAL HAZARD AND PEER MONITORING IN A LABORATORY MICROFINANCE EXPERIMENT

1209 Kai A. Konrad, Dan Kovenock, THE ALLIANCE FORMATION PUZZLE AND CAPACITY CONSTRAINTS

1210 Kai A. Konrad, Dan Kovenock, COMPETITION FOR FDI WITH VINTAGE INVESTMENT AND AGGLOMERATION ADVANTAGES

1211 Dan Kovenock, Brian Roberson, IS THE 50-STATE STRATEGY OPTIMAL?

1212 Timothy N. Cason, Shakun Datta, COSTLY BUYER SEARCH IN LABORATORY MARKETS WITH SELLER ADVERTISING

1213 Mohit Tawarmalani, Jean-Phillipe P. Richard, Kwanghun Chung, STRONG VALID INEQUALITIES FOR ORTHOGONAL DISJUNCTIONS AND POLYNOMIAL COVERING SETS

1214 Kanda Naknoi, TARIFFS AND THE EXPANSION OF THE AMERICAN PIG IRON INDUSTRY, 1870 – 1940

- 1215 Kanda Naknoi, THE BENEFIT OF EXCHANGE RATE FLEXIBILITY, TRADE OPENNESS AND EXTENSIVE MARGIN
- 1216 Mohitosh Kejriwal, Pierre Perron, TESTING FOR MULTIPLE STRUCTURAL CHANGES IN COINTEGRATED REGRESSION MODELS
- 1220 Kevin J. Mumford, THE EFFICIENCY COST OF CHILD TAX BENEFITS

-2009-

- 1217 Mohitosh Kejriwal, Pierre Perron, A SEQUENTIAL PROCEDURE TO DETERMINE THE NUMBER OF BREAKS IN TREND WITH AN INTEGRATED OR STATIONARY NOISE COMPONENT
- 1218 Mohitosh Kejriwal, THE NATURE OF PERSISTENCE IN EURO AREA INFLATION: A RECONSIDERATION
- 1219 Gopi Shah Goda, Kevin J. Mumford, FERTILITY RESPONSE TO THE TAX TREATMENT OF CHILDREN
- 1221 Stephen Martin, MICROFOUNDATIONS FOR THE LINEAR DEMAND PRODUCT DIFFERENTIATION MODEL, WITH APPLICATIONS
- 1222 Paola Boel, Gabriele Camera, FINANCIAL SOPHISTICATION AND THE DISTRIBUTION OF THE WELFARE COST OF INFLATION
- 1223 Mohitosh Kejriwal, Pierre Perron, Jing Zhou, WALD TESTS FOR DETECTING MULTIPLE STRUCTURAL CHANGES IN PERSISTENCE
- 1224 C. D. Aliprantis, I. Topolyan, CONTINUITY AND EQUILIBRIUM STABILITY
- 1225 C. D. Aliprantis, I. Topolyan, A REFINEMENT OF PERFECT EQUILIBRIA BASED ON SUBSTITUTE SEQUENCES
- 1226 I. Topolyan, EXISTANCE OF PERFECT EQUILIBRIA: A DIRECT PROOF
- 1227 M. Kejriwal, C. Lopez, UNIT ROOTS, LEVEL SHIFTS AND TREND BREAKS IN PER CAPITA OUTPUT: A ROBUST EVALUATION
- 1228 Michael F. Lovenheim, Kevin J. Mumford, DO FAMILY WEALTH SHOCKS AFFECT FERTILITY CHOICES? EVIDENCE FROM THE HOUSING MARKET BOOM AND BUST
- 1229 Colleen F. Manchester, Kevin J. Mumford, HOW COSTLY IS WELFARE STIGMA? SEPARATING PSYCHOLOGICAL COSTS FROM TIME COSTS
- 1230 Kevin J. Mumford, CHILD BENEFITS IN THE U.S. FEDERAL INCOME TAX

-2010-

- 1231 Timothy N. Cason, William A. Masters, Roman M. Sheremeta, ENTRY INTO WINNER-TAKE-ALL AND PROPORTIONAL-PRIZE CONTESTS: AN EXPERIMENTAL STUDY
- 1232 Timothy N. Cason, Lata Gangadharan, Nikos Nikiforakis, CAN REAL-EFFORT INVESTMENTS INHIBIT THE CONVERGENCE OF EXPERIMENTAL MARKETS?
- 1233 Timothy N. Cason, Daniel Friedman, Ed Hopkins, TESTING THE TASP: AN EXPERIMENTAL INVESTIGATION OF LEARNING IN GAMES WITH UNSTABLE EQUILIBRIA

- 1234 Mohit Tawarmalani, Jean-Philippe P. Richard, Chuanhui Xiong, EXPLICIT CONVEX AND CONCAVE ENVELOPES THROUGH POLYHEDRAL SUBDIVISIONS
- 1235 Timothy N. Cason, Karthik N. Kannan, Ralph Siebert, AN EXPERIMENTAL STUDY OF INFORMATION REVELATION POLICIES IN SEQUENTIAL AUCTIONS
- 1236 Gabriele Camera, Marco Casari, Maria Bigoni, COMMUNICATION, COMMITMENT, AND DECEPTION IN SOCIAL DILEMMAS: EXPERIMENTAL EVIDENCE
- 1237 Gabriele Camera, Marco Casari, Maria Bigoni, COOPERATIVE STRATEGIES IN GROUPS OF STRANGERS: AN EXPERIMENT
- 1238 Stephen Martin, Jan Vandekerckhove, MARKET PERFORMANCE IMPLICATIONS OF THE TRANSFER PRICE RULE
- 1239 Gabriele Camera, Marco Casari, THE COORDINATION VALUE OF MONETARY EXCHANGE: EXPERIMENTAL EVIDENCE
- 1240 Lorenzo Caprio, Mara Faccio, John J. McConnell, SHELTERING CORPORATE ASSETS FROM POLITICAL EXTRACTION
- 1241 Mara Faccio, Maria-Teresa Marchica, Roberto Mura, LARGE SHAREHOLDER DIVERSIFICATION AND CORPORATE RISK-TAKING
- 1242 David J. Denis, Antonio J. Macias, MATERIAL ADVERSE CHANGE CLAUSES AND ACQUISITION DYNAMICS
- 1243 David J. Denis, Stephen B. Mckeon, DEBT FINANCING AND FINANCIAL FLEXIBILITY EVIDENCE FROM PRO-ACTIVE LEVERAGE INCREASES
- 1244 Matthew D. Cain, David J. Denis, DO FAIRNESS OPINION VALUATIONS CONTAIN USEFUL INFORMATION?
- 1245 Baixiao Liu, John J. McConnell, Alessio Saretto, WHY DID AUCTION RATE BOND AUCTIONS FAIL DURING 2007-2008?
- 1246 Dan Kovenock, Brian Roberson, CONFLICTS WITH MULTIPLE BATTLEFIELDS
- 1247 Leroy B. Schwarz, Hui Zhao, THE UNEXPECTED IMPACT OF INFORMATION-SHARING ON US PHARMACEUTICAL SUPPLY-CHAINS
- 1248 Vinayak Deshpande, Leroy B. Schwarz, Vivek Raju, INVENTORY MANAGEMENT UNDER PRODUCT MIS-IDENTIFICATION/SHIPMENT ERRORS
- 1249 Justin Azadivar, Max Shen, George Shanthikumar, DYNAMIC INVENTORY CONTROL WITH SATISFACTION-DEPENDENT DEMAND
- 1250 Mark Bagnoli, Susan G. Watts, KNOWING VERSUS TELLING PRIVATE INFORMATION ABOUT A RIVAL
- 1251 Dan Kovenock, Brian Roberson, THE OPTIMAL DEFENSE OF NETWORKS OF TARGETS
- 1252 Brian Roberson, Dmitriy Kvasov, THE NON-CONSTANT-SUM COLONEL BLOTTO GAME
- 1253 Dan Kovenock, Brian Roberson, STRATEGIC DEFENSE AND ATTACK FOR SERIES AND PARALLEL RELIABILITY SYSTEMS: COMMENT
- 1254 Subhasish M. Chowdhury, Stephen Martin, EXCLUSIVITY AND EXCLUSION ON PLATFORM MARKETS

- 1255 Yothin Jinjarak, Kanda Naknoi, REAL EXCHANGE RATE FLUCTUATIONS, WAGE STICKINESS, AND TRADABILITY
- 1256 Dan Kovenock, Brian Roberson, Roman M. Sheremeta, THE ATTACK AND DEFENSE OF WEAKEST-LINK NETWORKS
- 1257 Stephen Martin, ECONOMIC ARGUMENTS IN U.S. ANTITRUST AND EU COMPETITION POLICY: TWO ROADS DIVERGED
- 1258 David Rietzke, Brian Roberson, THE ROBUSTNESS OF 'ENEMY-OF-MY-ENEMY-IS-MY-FRIEND' ALLIANCES
- 1259 Dan Kovenock, Michael J. Mauboussin, Brian Roberson, ASYMMETRIC CONFLICTS WITH ENDOGENOUS DIMENSIONALITY

-2011-

- 1260 Julian Romero, FINITE AUTOMATA IN UNDISCOUNTED REPEATED GAMES WITH PRIVATE MONITORING
- 1261 Benjamin M. Miller, Kevin J. Mumford, PERSONAL INCOME TAX SALIENCE: EVIDENCE FROM THE CHILD AND DEPENDENT CARE CREDIT EXPANSION
- 1262 Dan Kovenock, Brian Roberson, A BLOTTO GAME WITH MULTI-DIMENSIONAL INCOMPLETE INFORMATION
- 1263 Chia-Chi Wu, Yen-Liang Chen, and Kwei Tang, COST-SENSITIVE DECISION TREE WITH MULTIPLE RESOURCE CONSTRAINTS
- 1264 Hung-Pin Kao, Kwei Tang, and Jen Tang, COST-SENSITIVE DECISION TREES WITH COMPLETION TIME REQUIREMENTS
- 1265 Julian Romero THE EFFECT OF HYSTERESIS ON EQUILIBRIUM SELECTION IN COORDINATION GAMES
- 1266 YiLi Chien, Kanda Naknoi THE RISK PREMIUM AND LONG -RUN GLOBAL IMBALANCE
- 1267 Timothy N. Cason, Sau-Him Paul Lau, Vai-Lam Mui LEARNING, TEACHING AND TURN TAKING IN THE REPEATED ASSIGNMENT GAME

-2012-

- 1268 Dan Kovenock, Brian Roberson STRATEGIC DEFENCE AND ATTACK FOR SERIES AND PARALLEL RELIABILITY SYSTEMS: REJOINDER
- 1269 Christos A. Ioannou, Julian Romero STRATEGIC LEARNING WITH FINITE AUTOMATA VIA THE EWA-LITE MODEL
- 1270 Marco Casari, Timothy N. Cason EXPLICIT VERSUS IMPLICIT CONTRACTS FOR DIVIDING THE BENEFITS OF COOPERATION
- 1271 Matthew Hoelle, Marina Pireddu, Antonio Villanacci INCOMPLETE FINANCIAL MARKETS WITH REAL ASSETS AND ENDOGENOUS CREDIT LIMITS

-2013-

- 1272 Matthew Hoelle, Zhigang Feng INDETERMINACY AND ASSET PRICE VOLATILITY IN STOCHASTIC OVERLAPPING GENERATIONS MODELS

- 1273 Matthew Hoelle, M. Udada Peiris, ON THE EFFICIENCY OF NOMINAL GDP TARGETING IN A LARGE OPEN ECONOMY
- 1274 Kevin J. Mumford, Katie Schultz THE EFFECT OF UNDERWATER MORTGAGES ON UNEMPLOYMENT
- 1275 Stephen Martin REFUSAL TO DEAL AND INVESTMENT IN PRODUCT QUALITY
- 1276 Karthik Kannan, M. Mohit Tawarmalani, Jianqing Wu CARDINALITY BUNDLES FOR SPENCE-MIRPLEES RESERVATION PRICES

-2014-

- 1277 Matthew Hoelle, QUANTITATIVE EASING UNDER INCOMPLETE MARKETS: OPTIMALITY CONDITIONS FOR STATIONARY POLICY
- 1278 Evan Totty, THE EFFECT OF MINIMUM WAGES ON EMPLOYMENT: A FACTOR MODEL APPROACH
- 1279 Matthew Hoelle, OPTIMAL MONETARY POLICY IN OPEN ECONOMIES WITH INCOMPLETE MARKETS

-2015-

- 1280 Kendall Kennedy, THE EFFECTS OF NO PASS, NO DRIVE POLICIES ON HIGH SCHOOL EDUCATION
- 1281 Mohit Tawarmalani, Jean-Philippe P. Richard, DECOMPOSITION TECHNIQUES IN CONVEXIFICATION OF INEQUALITIES

-2016-

- 1282 Cathy Zhang, Tai-Wei Hu, RESPONDING TO THE INFLATION TAX
- 1283 Kendall Kennedy, THE EFFECT OF NO PASS, NO DRIVE POLICIES ON HIGH SCHOOL EDUCATION
- 1284 George Horwich, THE MONETARY-INTEREST RATE MECHANISM AND DETERMINACY OF THE PRICE LEVEL: A RESTATEMENT AND A CRITIQUE OF PREVAILING VIEWS. May 2002
- 1285 Stephen Martin, DISPERSION OF POWER AS AN ECONOMIC GOAL OF ANTITRUST POLICY
- 1286 Cathy Zhang, Guillaume Rocheteau, Randall Wright, CORPORATE FINANCE AND MONETARY POLICY

-2017-

- 1287 Jacklyn Buhrmann, GOOD ENOUGH JOBS: SKILL MISMATCH AND TWO-SIDED HETEROGENEITY IN FRICTIONAL LABOR MARKETS
- 1288 Xuan Jiang, FERTILITY EXPECTATIONS AND EDUCATIONAL ATTAINMENT: EVIDENCE FROM THE MOTHERS OF CHINA'S SIBLING-LESS GENERATION
- 1289 Kevin Mumford, Timothy Bond, TEACHER PERFORMANCE PAY IN THE UNITED STATES: INCIDENCE AND ADULT OUTCOMES
- 1290 Brian Roberson, Pierre C. Boyer, Kai A. Konrad, TARGETED CAMPAIGN COMPETITION, LOYAL VOTERS, AND SUPERMAJORITIES

- 1291 Evan Calford, UNCERTAINTY AVERSION IN GAME THEORY: EXPERIMENTAL EVIDENCE
- 1292 Justine Mallatt, PRESCRIPTION DRUG MONITORING PROGRAMS ON OXYCODONE PRESCRIPTIONS, HEROIN SUBSTITUTION, AND CRIME RATE
- 1293 Victoria Prowse, Damon Clark, David Gill, Mark Rush, USING GOALS TO MOTIVATE COLLEGE STUDENTS
- 1294 Victoria Prowse, Peter Haan, OPTIMAL SOCIAL ASSISTANCE AND UNEMPLOYMENT INSURANCE IN A LIFE-CYCLE MODEL OF FAMILY LABOR SUPPLY AND SAVINGS
- 1295 Victoria Prowse, David Gill, Zdenka Kisoová, Jaesun Lee, FIRST-PLACE LOVING AND LAST-PLACE LOATHING: HOW RANK IN THE DISTRIBUTION OF PERFORMANCE AFFECTS EFFORT PROVISION
- 1296 Victoria Prowse, David Gill, STRATEGIC COMPLEXITY AND THE VALUE OF THINKING
- 1297 Stephen Martin, BEHAVIORAL ANTITRUST
- 1298 Julian Romero, Yaroslav Rosokha, CONSTRUCTING STRATEGIES IN THE INDEFINITELY REPEATED PRISONER'S DELIMMA GAME
- 1299 Yaroslav Rosokha, Chi Sheh, UNCERTAINTY ABOUT INFORMED TRADING IN DEALER MARKETS – AN EXPERIMENT
- 1300 Julian Romero, Yaroslav Rosokha, THE EVOLUTION OF COOPERATION: THE ROLE OF COSTLY STRATEGY ADJUSTMENTS
- 1301 Yaroslav Rosokha, Kenneth Younge, MOTIVATING INNOVATION: THE EFFECT OF LOSS AVERSION ON THE WILLINGNESS TO PERSIST
- 1302 Benjamin B. Dunford, Kevin J. Mumford, R. Wayne Boss, Alan D. Boss, David S. Boss, DO IT RIGHT OR NOT AT ALL: A LONGITUDINAL EVALUATION OF A CONFLICT MANAGEMENT SYSTEM IMPLEMENTATION
- 1303 Mohitosh Kejriwal, A ROBUST SEQUENTIAL PROCEDURE FOR ESTIMATING THE NUMBER OF STRUCTURAL CHANGES IN PERSISTENCE
- 1304 Victoria Prowse, Daniel Kemptner, Peter Haan, INSURANCE, REDISTRIBUTION, AND THE INEQUALITY OF LIFETIME INCOME
- 2018-
- 1305 Yanyi Xu, Sang-Phil Kim, Arnab Bisi, Maqbool Dada, Suresh Chand, BASE-STOCK MODELS FOR LOST SALES: A MARKOVIAN APPROACH
- 1306 Cathy Zhang, Guillaume Rocheteau, Tsz-Nga Wong, LENDING RELATIONSHIPS AND OPTIMAL MONETARY POLICY
- 1307 Gabi Xuan Jiang, PLANTING THE SEEDS FOR SUCCESS: WHY WOMEN IN STEM DON'T STICK IN THE FIELD

- 1308 Mohitosh Kejriwal, Xuewen Yu, BOOTSTRAP PROCEDURES FOR DETECTING MULTIPLE PERSISTENCE SHIFTS IN A HETEROSKEDASTIC TIME SERIES
- 1309 Mohitosh Kejriwal, Xiaoxiao Li, Evan Totty, MULTIDIMENSIONAL SKILLS AND THE RETURNS TO SCHOOLING: EVIDENCE FROM AN INTERACTIVE FIXED EFFECTS APPROACH AND A LINKED SURVEY-ADMINISTRATIVE DATASET
- 1310 David Gill and Eduardo Fe, COGNITIVE SKILLS AND THE DEVELOPMENT OF STRATEGIC SOPHISTICATION
- 1311 David Gill, MEASURING COSTLY EFFORT USING THE SLIDER TASK
- 1312 Timothy N. Cason and Vai-Lam Mui, INDIVIDUAL VERSUS GROUP CHOICES OF REPEATED GAME STRATEGIES: A STRATEGY METHOD APPROACH
- 1313 Timothy N. Cason and Frans P. de Vries, DYNAMIC EFFICIENCY IN EXPERIMENTAL EMISSIONS TRADING MARKETS WITH INVESTMENT UNCERTAINTY
- 1314 Timothy N. Cason and Steven Y. Wu, SUBJECT POOLS AND DECEPTION IN AGRICULTURAL AND RESOURCE ECONOMICS EXPERIMENTS

-2019-

- 1315 Jinhak Kim, Mohit Tawarmalani, and Jean-Philippe P. Richard, CONVEXIFICATION OF PERMUTATION-INVARIANT SETS